



22 May 2026

City of Olathe, Building Code
Olathe City Hall, Second Floor
100 E. Santa Fe Street
Olathe, KS 66061

To Whom it May Concern,

Rivian Automotive is pleased to celebrate the 3 year anniversary of the Olathe Service Center, located at 601 N Lindenwood Dr Olathe, KS 66062. We are writing to you today to announce our intention to apply for a Sales Use at this existing site. This service center currently conducts overall vehicle servicing, pre-delivery inspections ("PDI") for all incoming inventory and completes any necessary repairs or corrections before vehicles are picked up, delivered, or sold to new owners. With the Sales Use approved at this location, we could unlock more Rivian activities to engage with the Olathe community. Our employees would be able to directly communicate with customers about vehicle pricing and financing, and conduct sales demonstration drives with customers. We would appreciate your consideration in approving this Sales Use.

Company Overview

Rivian is an American-based electric vehicle and technology company (NASDAQ: RIVN). We believe there is a more responsible way to explore the world and are determined to make the transition to sustainable transportation an exciting one. We have begun delivering our two fully electric consumer vehicles (the R1T and R1S) as well as an electric van for commercial use. Just this week of March 2026, we revealed the details of our smaller and more affordable R2 line, and will be available to ship to consumers in Spring 2026.

Proposed Use

Rivian utilizes a direct-to-consumer, multi-channel sales approach, maintaining uniform pricing and a no-pressure experience that allows customers to order a vehicle from any location with internet access. However, the customer experience at the Olathe Service Center is currently limited to vehicle repairs and educational-only activities because the facility is not zoned for sales. This restriction prevents employees from discussing vehicle pricing and financial details directly with customers, who must instead contact a Rivian representative by phone or online chat. Removing these conversation restrictions would significantly improve the customer experience by enabling our employees to fully assist customers in finding the best vehicle for their needs.

We plan on adding two external display vehicle stalls as part of the Dealer License requirement.

We are excited to expand our presence in Kansas, and look forward to strengthening our relationship with the Olathe community. Please do not hesitate to reach out with any questions.

Sincerely,

Samuel Moon
Regional Development Lead, Facilities
1059 Bedmar (Carson, California)