

Firm Data Sheet

Information for firm that will occupy the facility and its employees

PLEASE NOTE APPENDIX TWO (BOTTOM TABS)

Use information on firm that will occupy the facility

Name of Firm

167 Logistics Centre West, LLC and assigns

Description of the firm's location or expansion in the community:

Construction of a new industrial/warehouse building approximately 438,314 SF located in the NWQ of 167th Street and Lone Elm Road

Requested tax abatement term in years 10 Abatement percentage requested Fixed-fee

Square footage of the facility 438,513

Average of land the project will occupy approx. +/- 22.56

NAICS or SIC Code 238210;423610,541330, 332311

Market Value of the firm's initial new or additional investment in:

<i>Land</i>	<u>\$3,000,000</u>
<i>Building and Improvements</i>	<u>\$35,000,000</u>
<i>Furniture, Fixtures and Equipment</i>	<u>\$9,000,000</u>
<i>Other Costs</i>	<u>\$1,000,000</u>
<i>Total</i>	<u>\$48,000,000</u>

Project expansion (if acceptable):

Year of expansion N/A

Additional investment in:

<i>Land</i>	<u>N/A</u>
<i>Building and Improvements</i>	<u>N/A</u>
<i>Furniture, Fixtures and Equipment</i>	<u>N/A</u>

Total Sales (from the most current completed fiscal year):

Year 2024 *Sales (M)* \$848,000

New or additional sales (M) of the firm - as a result of the project:

<i>Year</i>			
1	<u>\$50,000</u>	6	<u>\$200,000</u>
2	<u>\$100,000</u>	7	<u>\$204,000</u>
3	<u>\$102,000</u>	8	<u>\$208,080</u>
4	<u>\$104,040</u>	9	<u>\$212,242</u>
5	<u>\$106,121</u>	10	<u>\$216,486</u>

Percent of those sales subject to sales tax in the:

City (Olathe) TBD

County (Johnson)
State (Kansas)

TBD
TBD

Annual net taxable income, as a percent of sales, on which state corporate income taxes will be computed: _____

New or Additional annual purchases of the firm as a result of the project:
(items used in operations of business, not inventory that will be sold)

Year	
1	<u>\$600,000</u>
2	<u>\$121,758</u>
3	<u>\$121,758</u>
4	<u>\$121,758</u>
5	<u>\$121,758</u>
6	<u>\$121,758</u>
7	<u>\$121,758</u>
8	<u>\$121,758</u>
9	<u>\$121,758</u>
10	<u>\$121,758</u>

Percent of those purchases subject to sales taxes in the:

City (Olathe)	<u>15%</u>
County (Johnson)	<u>30%</u>
State (Kansas)	<u>30%</u>

Additional annual utilities that will be used by the firm as a result of the project

Water	<u>\$69,343</u>
Wastewater	<u>\$17,339</u>
Telephone	<u>\$123,849</u>
Electricity	<u>\$600,000</u>
Gas	<u>\$200,000</u>
Garbage	<u>\$9,908</u>
Cable	<u>N/A</u>

Number of new employees to be hired each year (to be used to complete Appendix II)

Year	
1	<u>75</u>
2	<u>75</u>
3	<u>75</u>
4	<u>50</u>
5	<u> </u>
6	<u> </u>
7	<u> </u>
8	<u> </u>
9	<u> </u>
10	<u> </u>

Number of new employees moving to the county each year (use numbers from above):

Year	From Out-of-State	From Another Kansas County	Will not move	Total
1	10	5	60	75
2	10	5	60	75
3	10	5	60	75
4	5	5	40	50
5				0
6				0
7				0
8				0
9				0
10				0
Total	35	20	220	275

Average annual salary of all employees:

Year	
1	\$52,000
2	\$53,040
3	\$54,101
4	\$55,183
5	\$56,286
6	\$57,412
7	\$58,560
8	\$59,732
9	\$60,926
10	\$62,145

Household size of a typical new worker 2.83

Number of school age children in the household of a typical new worker 0.83

Construction

Initial construction or expansion

Cost of Construction at the firm's new or expanded facility \$36,000,000

If construction is by an outside contractor, estimate percent profit on the cost of construction: 3.00%

Total construction salaries (A) \$21,600,000

Amount paid to average construction worker during the construction period (B) \$ 72,000 $A \div C = B$

Number of construction workers (C) 300

Household size of an average construction worker 2.83

Expansion II (if applicable):

Cost of Construction at the firm's new or expanded facility N/A

If construction is by an outside contractor, estimate percent profit on the cost of construction: _____

Total construction salaries (A) _____

Amount paid to average construction worker during the construction period (B) _____ $A \div C = B$

Number of construction workers (C) _____

Household size of an average construction worker _____

Visitors

Number of out-of-town visitors expected at the firm:

<i>Year</i>			
1	<u>133</u>	6	<u>170</u>
2	<u>140</u>	7	<u>178</u>
3	<u>147</u>	8	<u>187</u>
4	<u>154</u>	9	<u>197</u>
5	<u>162</u>	10	<u>206</u>

Number of days that each visitor will stay in the area 1.5

Number of nights that a typical visitor will stay in a local hotel or motel:

<i>In the City of Olathe</i>	<u>1</u>
<i>Anywhere in the county</i>	<u>0.5</u>

Firm Data Sheet
January 2018

Sales Tax Exemption Certificate Yes

Prior to the contractor starting construction on the project, that applicant shall notify the City Clerk whether or not to proceed with an applicant for a sales tax exemption from the state of Kansas.

Project Completion and Processing of the Tax Abatement

Prior to the completion of the project, the applicant shall inform the City and Bond Counsel to proceed with the state board of tax appeals for a tax abatement on the project.

APPENDIX II (must correspond with above information)												
<i>New jobs to be created in each of the next ten years</i>												
Occupational Classification	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Average Starting Wage (use current pay scale)	
Management	15	15	0	5								\$80,000
Office / Clerical	5	5	10	5								\$40,000
Professional	5	5	5	0								\$65,000
Skilled	40	40	40	0								\$45,000
Unskilled	10	10	20	40								\$35,000
Total	75	75	75	50	0	0	0	0	0	0		