

Firm Data Sheet

Information for firm that will occupy the facility and its employees

PLEASE NOTE APPENDIX TWO (BOTTOM TABS)

Use information on firm that will occupy the facility

Name of Firm

Lineage Logistics, LLC (or assigns, the "Applicant")¹

Description of the firm's location or expansion in the community:

The Applicant proposes to construct an approx. 350,000 to 450,000 square foot refrigerated warehouse facility for the storage and distribution of cold food products on certain real property located generally at the NEC of 175th St and Lone Elm Rd (being a part of the property commonly known as 20780 W. 175th St) in the City of Olathe, Johnson County, Kansas.

Requested tax abatement term in years 10 Abatement percentage requested 80%

Square footage of the facility Approx. 400,000 sq. ft.

Acerage of land the project will occupy Approx. 65+/- acres

NAICS or SIC Code 493120

Market Value of the firm's initial new or additional investment in:

Land	<u>\$8,200,000</u>
Building and Improvements	<u>\$157,000,000</u>
Furniture, Fixtures and Equipment	<u>\$134,000,000</u>
Other Costs	<u>\$10,800,000</u>
Total	<u>\$310,000,000</u>

Project expansion (if acceptable):

Year of expansion N/A

Additional investment in:

Land	<u>N/A</u>
Building and Improvements	<u>N/A</u>
Furniture, Fixtures and Equipment	<u>N/A</u>

Total Sales (from the most current completed fiscal year):

Year N/A Sales N/A - New Facility

New or additional sales of the firm - as a result of the project:

Year			
1	<u>N/A</u>	6	<u></u>
2	<u></u>	7	<u></u>
3	<u></u>	8	<u></u>
4	<u></u>	9	<u></u>
5	<u></u>	10	<u></u>

Percent of those sales subject to sales tax in the:

City (Olathe)	<u>N/A</u>
County (Johnson)	<u>N/A</u>
State (Kansas)	<u>N/A</u>

Annual net taxable income, as a percent of sales, on which state corporate income taxes will be computed:

N/A

New or Additional annual purchases of the firm as a result of the project:
(items used in operations of business, not inventory that will be sold)

<i>Year</i>	
1	\$900,000
2	\$918,000
3	\$936,360
4	\$955,087
5	\$974,189
6	\$993,673
7	\$1,013,546
8	\$1,033,817
9	\$1,054,493
10	\$1,075,583

Percent of those purchases subject to sales taxes in the:

<i>City (Olathe)</i>	75%
<i>County (Johnson)</i>	75%
<i>State (Kansas)</i>	75%

Additional annual utilities that will be used by the firm as a result of the project

Water	\$135,000
Wastewater	\$70,000
Telephone	\$70,000
Electricity	\$1,600,000
Gas	\$70,000
Garbage	\$70,000
Cable	\$0

Number of new employees to be hired each year (to be used to complete Appendix II)

<i>Year</i>	
1	100
2	100
3	0
4	0
5	0
6	0
7	0
8	0
9	0
10	0

¹ NOTE : It is currently anticipated that Lineage Logistics, LLC (or affiliate assignee) will be the RE owner and thus applicant for IRB purposes, and Lineage Logistics Services, LLC (an affiliated entity) will be the op-co and thus employer of the new jobs.

Number of new employees moving to the county each year (use numbers from above):

<i>Year</i>	<i>From Out-of-State</i>	<i>From Another Kansas County</i>	<i>Will not move</i>	<i>Total</i>
1	5	15	80	100
2	5	15	80	100
3				
4				
5				
6				
7				
8				
9				
10				
<i>Total</i>	10	30	160	200

Average annual salary of all employees:

Year	
1	\$58,240
2	\$58,090
3	\$58,090
4	\$58,090
5	\$58,090
6	\$58,090
7	\$58,090
8	\$58,090
9	\$58,090
10	\$58,090

Household size of a typical new worker 3

Number of school age children in the household of a typical new worker 1.5

Construction

Initial construction or expansion

Cost of Construction at the firm's new or expanded facility \$157,000,000

If construction is by an outside contractor, estimate percent profit on the cost of construction: 5.00%

Total construction salaries (A) \$47,100,000

Amount paid to average construction worker during the construction period (B) \$110,824 $A \div C = B$

Number of construction workers (C) 425

Household size of an average construction worker 3

Expansion II (if applicable):

Cost of Construction at the firm's new or expanded facility N/A

If construction is by an outside contractor, estimate percent profit on the cost of construction: N/A

Total construction salaries (A)

Amount paid to average construction worker during the construction period (B) N/A $A \div C = B$

Number of construction workers (C) N/A

Household size of an average construction worker N/A

Visitors

Number of out-of-town visitors expected at the firm:

Year		Year	
1	<u>100</u>	6	<u>100</u>
2	<u>100</u>	7	<u>100</u>
3	<u>100</u>	8	<u>100</u>
4	<u>100</u>	9	<u>100</u>
5	<u>100</u>	10	<u>100</u>

Number of days that each visitor will stay in the area 2

Number of nights that a typical visitor will stay in a local hotel or motel:

<i>In the City of Olathe</i>	<u>1</u>
<i>Anywhere in the county</i>	<u>1</u>

Firm Data Sheet
January 2018

Sales Tax Exemption Certificate

Prior to the contractor starting construction on the project, that applicant shall notify the City Clerk whether or not to proceed with an applicant for a sales tax exemption from the state of Kansas.

Project Completion and Processing of the Tax Abatement

Prior to the completion of the project, the applicant shall inform the City and Bond Counsel to proceed with the state board of tax appeals for a tax abatement on the project.

APPENDIX II (must correspond with above information)														
New jobs to be created in each of the next ten years														
Occupational Classification		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Average Starting Wage (use current pay scale)		
Management		12	11									\$107,741		
Office / Clerical		18	18									\$47,885		
Professional/Skilled Tech		15	16									\$77,813		
Unskilled		55	55									\$45,491		
Total		100	100	0	0	0	0	0	0	0	0			
		Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10			
Average Starting Wage		\$ 58,240.00	\$ 58,090.36	\$ 58,090.36	\$ 58,090.36	\$ 58,090.36	\$ 58,090.36	\$ 58,090.36	\$ 58,090.36	\$ 58,090.36	\$ 58,090.36			