

tel > 913 599 3666  
fax > 913 599 4002  
svc > 800 466 3666

web > [www.soundproductsinc.com](http://www.soundproductsinc.com)  
loc > 1365 n winchester st olathe ks 66061

sound  
products  
audio·video·security



listen > 2/8/2019

Mike Latka  
Olathe Parks and Rec  
Olathe, KS 66051

Re: Lake Olathe Marina and Landing AV systems

Marina: **\$15,375.00** installed

- Eight 200-watt high power outdoor rated music/paging speakers, surface mounted
- Note one speaker location change to cover more of the beach area and less of the parking area
- Amplifier and mixer to be located in equipment rack in Office
- **Sound equipment rack provided and installed by Sound Products**
- Wireless handheld microphone
- Two paging microphones in Office area, hand-held "CB mic" style
- Music and Paging volume controls, paging toggle switch located in surface box under equipment rack
- Conduit and boxes for speaker wiring, microphones and volume controls to be provided by GC
- Network music source with online web access for programming
- Includes high-powered paging horn for paging to be heard over the lake when needed
- This will be for paging only, no music
- Not intended to be heard all of the time, but specifically for times when announcements need to be heard on the lake such as a weather emergency
- A toggle switch will be installed in the Office to determine if this speaker is to be on or off

Landing:

**\$71,150.00** installed

- Two JBL high-power column speakers with extended bass modules attached to front wall
- 168" wide (193" diagonal) 16:9 projector screen, permanently mounted to front wall
- *Screen size is approximate, we will customize dimensions to fit into the space*
- *Screen is zero-border Full Vision style*
- 12,000 lumen Epson WUXGA laser projector with long-throw lens installed at back of room
- Crestron control system with 7" wall-mounted touch panel
- *iPad for mobile control of AV system, mirrors the 7" touch panel*
- Three total HDMI input jacks – front wall, back wall, side wall
- Six Dante input jack locations to feed audio signals into the system, *green colored inserts*
- Audio signals to be fed into the system from a portable rolling case with the following inputs:
  - Wireless handheld microphone
  - Hardwired handheld microphone
  - 3.5mm input jack for iPods etc....
  - XLR line-in jack for a 3<sup>rd</sup> party system such as a band or DJ input
- Portable case has a simple volume control and source selector on the front for control
- *Wireless presentation from owner-provided WePresent device*
- Three ceiling speakers for back of house Dressing Room area
- Four outside Sonance music speakers at the west deck area
- One 55" LED display vertically wall mounted near entrance with Chief backbox in-wall
- Content source for the LED display is from the owner-provided Scala media player
- ***We provide and install one full-height equipment rack in the AV room***
- Assumes we can use scissors lift(s) already on site, additional charge if we bring one in
- *Request one 20A 120VAC circuit with a 20A outlet*

Marina:

QTY	MFG	DESCRIPTION	@ PRICE	TOTAL PRICE
1	Atlas	PRJ HRN 120 X 60 DEG	\$188.80	\$188.80
1	Atlas	DVR CMP T7/75W	\$252.54	\$252.54
8	Community	FULL-RANGE 2-WAY 8" BLACK 80 X 60 ALL-WEATHER 70V/100V	\$880.00	\$7,040.00
1	Crown	amplifier 800W X 2 channels, 70V	\$1,114.48	\$1,114.48
1	DBX	6 input / 4 output mixer with NO controls on front panel (4Mi	\$540.80	\$540.80
2	DBX	Remote volume control, rotary	\$57.60	\$115.20
1	Extron	MPA 601-70V 70 Volt Mono Power Amplifier - 60 Watts	\$0.00	\$0.00
1	Lowell	Rack-Sectional Wall Mount-7U, 19in Deep, 1pr Adj Rails, Black	\$375.30	\$375.30
1	Lowell	Rack Utility Shelf-1U, 10in D, Black, vented	\$42.86	\$42.86
2	Shure	Omnidirectional Dynamic, Low Z, Push-to-Talk Switch	\$96.00	\$192.00
1	Shure	Vocal System with (1) BLX4R Rack Mount Wireless Receiver and	\$446.40	\$446.40
1	SnapAv	Watt Box with 12 outlets, safe voltage	\$156.43	\$156.43
2000	West Pen	18 ga plenum rated speaker wire	\$0.30	\$600.00
100	West Penn	1 pr wire, 18 ga, shielded	\$0.13	\$12.80
1	SPI	Installation materials, installation, programming, S&H	\$4,297.39	\$4,297.39
<b>Total</b>				<b>\$15,375.00</b>

Landing:

QTY	MFG	DESCRIPTION	@ PRICE	TOTAL PRICE
1	BSS	Ethernet Controller with 8 Buttons and Volume (Black - US)	\$318.40	\$318.40
1	BSS	BLU link to Dante Bridge	\$880.00	\$880.00
1	BSS	4 analog mic/line input, 4 analog output, networked signal pr	\$1,140.00	\$1,140.00
1	Chief	In wall storage box for behind a TV	\$116.48	\$116.48
1	Chief	Articulating mount	\$608.16	\$608.16
1	Crestron	Crestron iPad app for control system	\$158.40	\$158.40
1	Crestron	Crestron Digital Media 10X1 processor	\$4,000.00	\$4,000.00
1	Crestron	Crestron PoDM power supply for 8G devices	\$200.00	\$200.00
2	Crestron	DigitalMedia™ wall TX, HDMI only, white, 1G	\$560.00	\$1,120.00
1	Crestron	7" touch screen, black color	\$1,120.00	\$1,120.00
1	Crown	300W X 2 channels at 8 Ohm or 70V power amplifier	\$1,080.00	\$1,080.00
1	Crown	1250W X 2 channels at 8 Ohms or 70V power amplifier	\$2,398.40	\$2,398.40
1	Da-Lite	Full-Vision borderless projection screen 16:9 aspect ratio cu	\$3,159.36	\$3,159.36
1	Epson	3-LCD laser projector, WUXGA 1900 X 1200, 12,000 lumens, 4K	\$18,790.00	\$18,790.00
1	Epson	Long throw lens for PRO projectors	\$2,500.00	\$2,500.00
1	Gator	Rolling rack, 10RU, includes power strip with switch	\$336.83	\$336.83
2	JBL	Passive column array PC-24FR	\$2,544.00	\$5,088.00
2	JBL	Passive column array PC-24FR extended bass to 38 Hz	\$1,392.00	\$2,784.00
1	Lowell	Power Strip 16-15A outlets, 8-20A outlets, 12ft cord	\$179.20	\$179.20
1	Lowell	Rack Panel-Decorra-3U, Mounts 9 Devices, 16ga Flanged Steel, B	\$48.29	\$48.29
1	Lowell	Rack Utility Shelf-1U, 10in D, Black, vented	\$42.86	\$42.86
1	Lowell	44RU X 26" deep slim open frame rack	\$489.92	\$489.92
1	Luxul	10 port PoE network switch	\$347.20	\$347.20
1	Netgear ASI	10/100 switch 24 ports, 12 ports PoE	\$403.20	\$403.20
1	RDL	Bi-Directional Mic/Line Dante Interface 2 x 2 w/PoE - 2 XLR I	\$719.42	\$719.42
2	RDL	Bi-Directional Mic/Line Dante Interface 2 x 2 w/PoE - 1 XLR I	\$684.43	\$1,368.86
1	Samsung	55"LED LCD Commercial 4K UHD - TAA	\$1,995.00	\$1,995.00
1	Shure	Vocal System with (1) BLX4R Rack Mount Wireless Receiver and	\$446.40	\$446.40
1	SnapAv	IP addressable power module	\$177.30	\$177.30
4	Sonance	PS-S83T BLACK	\$312.00	\$1,248.00
3	Sonance	PS-C63RT WHITE	\$176.00	\$528.00
1	SPI	iPad 32GB 9.7"	\$429.00	\$429.00
1000	West Pen	1 pr wire, 12 ga, stdnd	\$0.52	\$522.27
1000	West Pen	18 ga plenum rated speaker wire	\$0.30	\$300.00
3000	Wire	Cat6, plenum, green	\$0.46	\$1,392.00
1	SPI	Installation materials, installation, programming, S&H	\$14,715.04	\$14,715.04
<b>Total</b>				<b>\$71,150.00</b>



## WARRANTY

Sound Products will warranty equipment and labor for one year after date of substantial completion under the terms of the Contract Documents. We shall remedy, at our expense, any defects appearing during the above mentioned period, due to poor materials and/or workmanship.

This warranty shall not be interpreted as holding Sound Products responsible for any deterioration of the work due to abnormal use by the Owner or others such as misuse, abuse, theft, natural disasters etc....

Labor includes Sound Products' travel and on-site time to diagnose / repair / replace as necessary.

If manufacturer's equipment warranty is longer than one year, that warranty is extended to the owner. Sound Products' labor charges would apply after the initial year period.

List of equipment with greater than one year warranty period:

MFG	DESCRIPTION	EQUIPMENT WARRANT
BSS	BLU link to Dante Bridge	5 years
BSS	4 analog mic/line input, 4 analog output, networked signal processor	5 years
Chief	In wall storage box for behind a TV	10 years
Chief	Articulating mount	10 years
Community	FULL-RANGE 2-WAY 8" BLACK 80 X 60 ALL-WEATHER 70V/100V	5 years
Crestron	Crestron Digital Media 10X1 processor	3 years
Crestron	DigitalMedia™ wall TX, HDMI only, white, 1G	3 years
Crown	amplifier 800W X 2 channels, 70V	3 years
Crown	300W X 2 channels at 8 Ohm or 70V power amplifier	3 years
Crown	1250W X 2 channels at 8 Ohms or 70V power amplifier	3 years
Da-Lite	Full-Vision borderless projection screen 16:9 aspect ratio custom size	5 years
DBX	6 input / 4 output mixer with NO controls on front panel (4Mic)	2 years
DBX	Remote volume control, rotary	2 years
Epson	3-LCD laser projector (warranty does not include lamp)	3 years
Extron	MPA 601-70V 70 Volt Mono Power Amplifier - 60 Watts	3 years
JBL	Passive column array PC-24FR (no warranty on exterior cabinet)	5 years
JBL	Passive column array extended bass (no warranty on exterior cabinet)	5 years
Lowell	Rack Panel-Decorra-3U, Mounts 9 Devices, 16ga Flanged Steel, Black	5 years
Lowell	Rack-Sectional Wall Mount-7U, 19in Deep, 1pr Adj Rails, Black	5 years
Lowell	Rack Utility Shelf-1U, 10in D, Black, vented	5 years
Lowell	44RU X 26" deep slim open frame rack	5 years
RDL	Bi-Directional Mic/Line Dante Interface 2 x 2 w/PoE - 2 XLR In, 2 Out	3 years
RDL	Bi-Directional Mic/Line Dante Interface 2 x 2 w/PoE - 1 XLR In, 1 mic	3 years
Samsung	55"LED LCD Commercial 4K UHD - TAA	3 years
Sonance	PS-S83T BLACK	5 years
Sonance	PS-C63RT WHITE	5 years

Please feel free to contact me anytime at 913-599-3666 X156 with questions or comments.

**Bob Scott**  
Sound Products, Inc.