



COMPETITION EXCEPTION REPORT



Competition exception is the decision to purchase without competition through the use of bidding, formal solicitation, request for qualification, or a request for proposal when competition is available.

SOLE SOURCE



Only one vendor possesses the unique and singularly available capability to meet the requirement such as technical qualifications, ability to deliver based on distribution restrictions, or services from a public utility. See the Purchasing Manual Section 40.2 for examples.

Procurement Contact: Shari Pine

Total Cost: \$200k/year

Department Contact: Omar Lindt

VENDOR NAME:

Midland Scientific

COMMODITY/SERVICE DESCRIPTION:

Midland Scientific, Inc. is a leading distributor of a wide range of laboratory products, including chemicals, instrumentation, lab supplies, and much more, catering to diverse laboratory needs.

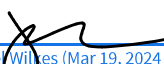
JUSTIFICATION:

Midland Scientific is unique because they provide products from over 300 manufacturers. This simplifies our procurement process significantly. This advantage allows us to acquire a wide array of supplies through a single, reliable source, eliminating the need to coordinate with multiple vendors. Consolidating orders reduces administrative overhead and shipping costs.

They also offer inventory management services. We benefit from established monthly standing orders that are automatically processed. This ensures a seamless supply of necessary materials. The inventory management partnership also means we are at the front of the line when there are supply chain issues. This ensures that we are capable of meeting our compliance testing requirements without interruption. Their history of dependable service is also a significant factor.


Department Director


Director of Economy or Designee


Michael Wilkes (Mar 19, 2024 11:32 CDT)

City Manager
(Required over \$25,000)





CER Midland Scientific

Final Audit Report

2024-03-19

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