



Order Form

Quote #: Q-14021

Today

September 18, 2025

Offer expires

December 13, 2025

CLIENT DETAILS

Client Name	City of Olathe, KS	Start Date	Dec 13, 2025
Client Contact	Jimmy Mack	End Date	Dec 12, 2028
Client Address	PO Box 768 Olathe, Kansas 66051	Billing Schedule	Annual
		Payment Terms	Net 30
		Currency	USD

SUBSCRIPTIONS & SERVICES

SUBSCRIPTION PERIOD 1: Dec 13, 2025 – Dec 12, 2026			
Subscription	Product Code	Qty	Period Total
Professional Bundle License	PLAT-FST-PBL-R	1,300	Included
Success Foundation	SVC-UN-SPSF-R	1	Included
Sub-Total for Subscription Period 1:			\$79,378.00

SUBSCRIPTION PERIOD 2: Dec 13, 2026 – Dec 12, 2027			
Subscription	Product Code	Qty	Period Total
Professional Bundle License	PLAT-FST-PBL-R	1,300	Included
Success Foundation	SVC-UN-SPSF-R	1	Included
Sub-Total for Subscription Period 2:			\$84,006.00

SUBSCRIPTION PERIOD 3: Dec 13, 2027 – Dec 12, 2028			
Subscription	Product Code	Qty	Period Total
Professional Bundle License	PLAT-FST-PBL-R	1,300	Included
Success Foundation	SVC-UN-SPSF-R	1	Included
Sub-Total for Subscription Period 3:			\$86,996.00

Total Fees:	\$250,380.00
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DESCRIPTIONS		
Product/Service	Product Code	Description
Professional Bundle License	PLAT-FST-PBL-R	https://firstup.io/cpq/professional/
Success Foundation	SVC-UN-SPSF-R	https://firstup.io/cpq/success-plans/

Order Form Terms:

1. The terms of this Order and the Agreement supersede and replace Client's preprinted, standard, boilerplate purchase order or similar purchasing system terms and conditions ("PO Terms"), and such PO Terms shall have no force or effect.
2. In the event Client exceeds the User quantity set forth on this Order Form, Client must purchase additional Users in blocks of 1000 Users at Client's then-current prorated per User price. The additional Users will be billed annually for the remainder of the term of this Order Form (prorated in the initial contract year in which they are purchased).
3. Upon the expiration of the initial term and any renewal, except for any one-time fees (e.g., implementation fees), this Order Form will automatically renew for the same Products and usage levels at the increased fees for periods equal to the then-current term (including any Products added during the applicable term on a coterminous basis) or one year if the initial term was for a period less than one year, unless either party gives written notice to the other party to not renew this Order Form no less than thirty (30) days prior to the expiration of the then-current term.
4. Firstup may increase the fees upon renewal, once per contract year, in which increase will apply as of the anniversary of the Start Date of the renewal term, provided that any such increase will not exceed 7% over the then-current fees; provided that, discounts or fee waivers are one-time only and apply only to the term specified in this Order Form. For each renewal term, Firstup will provide notice of any fee increases no less than 60 days prior to the end of the then-current term.

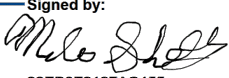
Agreement

Order shall be governed by the CITY OF OLATHE AGREEMENT executed by City of Olathe, KS and Firstup, Inc. on 12/13/2024 as amended from time to time (the 'Agreement'). Together, the Order, any attached statement of work and the Agreement set forth the entire understanding of the parties with respect to the subject matter described herein and constitute the entire agreement between the parties. By signing this Order Form, the parties agree to the terms of this Order Form effective as of the last date of signature below.

Firstup, Inc.

Signature

Signed by:



99EB0F2137AC455...

Print name

Mike Skelly

Title

CFO

Date Signed

9/30/2025

Client

Signature

Print name

Title

Date Signed