

CITY OF OLATHE

AGREEMENT RENEWAL

This Agreement Renewal (“Renewal”) made this _____ day of _____, 2026, by and between the City of Olathe (“City”) and Custom Lighting Services, LLC D/B/A Black & McDonald (“Vendor”) (collectively, the “Parties”).

WHEREAS, the City and Vendor have previously entered into an Agreement, dated July 2, 2025 (“the Agreement”), for electrical lighting maintenance; and

WHEREAS, the Agreement was for a term of one (1) year;

WHEREAS, Section 1 of the Agreement provides that the Agreement may be renewed for up to two (2) additional one (1)-year periods upon the written agreement of both parties; and

WHEREAS, the Agreement will currently expire on July 2, 2026; and

WHEREAS, the Parties are desirous of renewing the Agreement.

NOW THEREFORE, the Parties hereby agree as follows:

- A. The Agreement is hereby modified as follows: updated fee structure as outlined in **Exhibit A**; and
- B. The Agreement, as modified, is hereby renewed for an additional term of one (1) year, commencing at the expiration of the current term on July 2, 2026.

IN ALL OTHER RESPECTS, the terms and conditions of the Agreement will remain in full force and effect, except as specifically modified by any prior written renewals approved by the Parties and by this Renewal, including all policies of insurance which will cover the work authorized by this Renewal.

IN WITNESS WHEREOF, the Parties have caused this Renewal to be executed as of the day and year first above written.

CITY OF OLATHE, KANSAS

By: _____
Mayor

ATTEST:

City Clerk

(SEAL)

APPROVED AS TO FORM:

City Attorney or Deputy/Assistant City Attorney

Custom Lighting Services, LLC D/B/A Black & McDonald

By: _____
Jennifer Mathes, Department Manager
6001 E Front Street
Kansas City, MO 64120



Digitally signed by Jennifer L. Mathes
DN: cn=Jennifer L. Mathes, c=US,
o=Custom Lighting Services, LLC dba
Black & McDonald, ou=Streetlight
Maintenance & Asset Management,
email=jmathes@blackandmcdonald.com
Date: 2026.05.19 09:52:13 -05'00'

EXHIBIT A

Olathe Agreement 18-0198-01- Electrical Lighting Maintenance

Proposed Pricing for 01/01/2026-12/31/2026

	ST	OT	DT
One Person Crew	\$ 124.16	\$ 173.19	\$ 229.32
Two Person Crew	\$ 225.24	\$ 313.50	\$ 414.52
Three Person Crew	\$ 328.48	\$ 456.87	\$ 603.85

Pricing for 03/01/2025-12/31/2025

	ST	OT	DT
One Person Crew	\$ 117.32	\$ 163.47	\$ 216.31
Two Person Crew	\$ 212.91	\$ 295.99	\$ 391.09
Three Person Crew	\$ 310.55	\$ 431.43	\$ 569.80

% of Increase	ST	OT	DT
One Person Crew	5.8%	5.9%	6.0%
Two Person Crew	5.8%	5.9%	6.0%
Three Person Crew	5.8%	5.9%	6.0%

Average % of Inc 5.9%

Trucks

35' Bucket	\$26.53
Digger Derrick	\$30.53
55' Bucket	\$29.04
Pickup up to 3/4 Ton	\$14.30
1.5 Ton Flatbed Truck - Small Flatbed	\$21.07
>1.5 Ton Flatbed Truck - Large Flatbed	\$27.46
Directional Boring Machine (Dirt Machine)-Incl trailer/water tank	\$90.20
Air Compressor - 185cfm	\$14.85
Mini Excavator (CAT 304 or equivalent)	\$20.90

*Full Equipment Price List Attached.



Black&McDonald

BLACK & MCDONALD

EQUIPMENT RATES

EFFECTIVE 5/1/2026 THRU 12/31/2026

EQUIPMENT TYPE	Bill rate per hour
	Standard Rate
Trucks	
1/2 Ton Pickup	\$12.16
3/4 Ton Pickup	\$14.30
1 Ton Pickup	\$15.40
Car/SUV	\$12.16
Service Van ≤ 3/4 Ton	\$15.62
Mechanic / Welder Truck	\$27.12
37' Bucket Truck	\$26.53
55' Bucket Truck	\$29.04
65' Bucket Truck	\$43.59
85' Bucket Truck	\$63.48
105' Bucket Truck	\$89.79
ELLIOTT ≤ 85'	\$57.75
ELLIOTT 85' <> 110'	\$73.70
Digger Derrick Distribution (< 16k LBS - 42' Shive)	\$30.53
Digger Derrick 3060 / 4060 (> 16k LBS - 50' Shive)	\$46.83
Mini-Derrick / Backyard Machine w/ Trailer	\$47.30
55' Tracked Bucket/Digger Combo	\$89.10
Pressure Digger Truck, 30kFT-LB Torque	\$88.00
Pressure Digger Truck, 55kFT-LB Torque	\$165.00
1.5 Ton Flatbed Truck - Small Flatbed	\$21.07
>1.5 Ton Flatbed Truck - Large Flatbed	\$27.46
Road Tractor	\$45.40
Dump Truck - Single Axle - < 6 Cubic Yards	\$21.48
Dump Truck - Tandem Axle - 10-14 Cubic Yards	\$29.79
CRANES	
Truck Crane (23-30 Ton)	\$79.20
Truck Crane (38 Ton)	\$93.50
Truck Crane (40 Ton)	\$126.50
PULLING EQUIPMENT	
Rodder Truck	\$95.70
Powered Self Loading Reel Trailer	\$76.78
Manhole Trailer	\$14.30

BULLDOZERS	
D5 CAT Dozer (or equivalent)	\$94.60
D6 CAT Dozer (or equivalent)	\$106.70
EXCAVATORS	
4x4 Rubber Tire Backhoe Loader	\$25.30
Track Hoe (CAT 320 or equivalent)	\$78.10
Track Hoe (CAT 315 or equivalent)	\$55.85
Track Hoe (CAT 308 or equivalent)	\$46.20
Mini Excavator (CAT 304 or equivalent)	\$20.90
Rubber Tired Trencher - Small	\$34.85
Rubber Tired Plow - Large	\$44.33
Rock Wheel Trencher (Vermeer RTX1250 or Equiv.)	\$177.10
Vacuum Excavator - trailer mounted	\$33.00
Vacuum Excavator - Truck	\$187.00
DIRECTIONAL DRILLS	
Directional Boring Machine (Dirt Machine)-Incl trailer/water tank	\$90.20
Directional Boring Machine (Rock Machine)-Incl trailer/water tank	\$187.00
MISC	
Telehandler Forklift (10k LBS)	\$56.10
Skid Steer Loader (Rubber Tire)	\$24.57
Skid Steer Loader (Track)	\$24.57
ATV / Side by Side w/ trailer	\$14.30
Air Compressor - 185cfm	\$14.85
Concrete Saw - Walk Behind 65hp (blades are extra)	\$17.88