



COMPETITION EXCEPTION REPORT



Competition exception is the decision to purchase without competition through the use of bidding, formal solicitation, request for qualification, or a request for proposal when competition is available.

SOLE SOURCE



Only one vendor possesses the unique and singularly available capability to meet the requirement such as technical qualifications, ability to deliver based on distribution restrictions, or services from a public utility. See the Purchasing Manual Section 40.2 for examples.

Procurement Contact: Lindsay Jarrett

Total Cost: \$50,000

Department Contact: Chris Stewart

VENDOR NAME:

Show Me Presentation Resources

COMMODITY/SERVICE DESCRIPTION:

Audio & Lighting Production Services

JUSTIFICATION:

Show Me Presentation Resources offers a comprehensive solution for sound and lighting production for Olathe's community events, combining professionalism, experience, and affordability. The cost listed is the total anticipated cost for 2024 events, including the Olathe Live! Concert Series (6 shows) and Mayor's Tree Lighting.

Show Me Presentation Resources prioritizes professionalism and maintains a community friendly environment, ensuring a positive and inviting atmosphere that aligns with the event's values and expectations. We have used other local vendors in the past who did not conduct services or maintain an image that is up to City standards. Many vendors in this industry are used to working private events and do not always cater to the "family friendly" demographic. Alternatively, Show Me Presentation does a lot of corporate events and has demonstrated their ability to handle high-profile and demanding environments with professionalism and efficiency, guaranteeing a polished production for community events like the OlatheLive! Summer Concert Series.

Show me has over 32 years in the industry, offering extensive knowledge of sound and lighting production, along with a team of certified professionals who ensure meticulous attention to detail, a turn-key operation, specialization in large venues, and a proven track record of excellence across various industries.

Mike Sinna

Department Director

John Page

Director of Economy or Designee

[Signature]
Michael Wilkes (Feb 16, 2024 11:54 CST)

City Manager
(Required over \$25,000)






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Final Audit Report

2024-02-16

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