CITY OF OLATHE, KANSAS

APPLICATION FOR ISSUANCE OF INDUSTRIAL REVENUE BONDS

(IRB)

Existing Olathe Company

This application is submitted in conformance with the city's tax abatement policy. It is understood that the city may require in lieu payments for property which becomes tax exempt. The attached sheet(s), if any, are submitted as Exhibit A of this application. This application must be submitted within sufficient time to meet procedural requirements of the abatement policy, (refer to the tax abatement calendar).

A non-refundable $2,000 application / filing fee must accompany this application before we are able to process the request. The IRB application review process will not start until the application in full is received. *If bonds are issued, the City will require an issuance fee of .0025 of the first $40 million of bonds issued plus .0020 of the amount of bonds issued in excess of $40 million (issuance fee shall not be less than $2,500 or more than $250,000). For warehouse distribution or logistics-type projects the City will require an issuance fee of .0030 of the par amount of bonds being issued (which amount shall not be less than $2,500 or more than $250,000). Additionally, the applicant shall be responsible for bond counsel fees, trustee fees and other fees associated with the issuance of the bonds. See Section 6 of Resolution No.22-1080 and contact Bond Counsel for a more detailed explanation of the fees.*

Safari Belting Systems, LLC

Applicant's Name

davidsloan@safaribelting.com | 913.254.7582

Applicant's Email Address | *Telephone Number*

220 N. Mahaffie Street, Olathe, KS 66061

Applicant's Address

David Sloan, Chief Financial Officer | 816.304.5024

Name and Title of Responsible Officer/Contact | *Telephone Number*

Address (if other than corporate address)

Jack Epps

Attorney for Applicant

JEpps@foulston.com | 913.253.2159

Attorney's Email Address | *Telephone Number*

7500 College Blvd., Suite 1400, Overland Park, KS 66210

Attorney's Address

TBD

Bond Purchaser/Underwriter for Applicant

Bond Purchaser/Underwriter's Address | *Telephone Number*

Kevin Wempe

Bond Counsel for Applicant

2405 Grand Blvd. Suite 1100, Kansas City, MO 64108 | 8162187532

Bond Counsel's Address | *Telephone Number*

I. BUSINESS INFORMATION

A. In what line or lines of business is the applicant engaged?

Global Manufacturer and Distributor of Plastic Modular Belting.

B. Is the applicant (or its parent) a proprietorship, partnership, or corporation (LLC)?

Corporation (LLC)

C. Year and State of incorporation 2021 Kansas

If proprietorship, partnership, or close corporation, list the names of owners and the approximate amounts owned by each of its principal stockholders.

D. List the names and titles of the officers of the applicant firm:

Chris Smith, President
Julia Smith, Vice President
David Sloan, CFO

E. Are you pursuing an other incentives offered by another government entity? No
If yes, please indicate below what the other incentives are.

II. THE PROJECT

Briefly describe the nature of the proposed project, including information as to the structure itself (size of building, amount of land to be purchased, etc.), whether it is an expansion of an existing facility or the construction of a new facility, and what products or services are to be manufactured or provided there.

Safari Belting Systems is building a new state of the art facility in Olathe to manufacture, assemble, and distribute Plastic Modular Belting, this facility will also be our Global center for R&D, Testing, and Process improvement.

A. Approximate amount requested for:

Land (Attach a legal description of property as Exhibit A)	$ 1,600,000
Building	$ 12,975,000
Machinery and Equipment	$ 4,050,000
Pollution Control Facilities	$
Other Costs*	$ 750,000
Total	$ 19,375,000

* State other costs:

Legal, Project Admin, Design, Architecture, etc.

B. Does the applicant, or its parent, presently have offices or industrial facilities located in Olathe, Kansas?
Yes If yes, please describe below.

Currently we are in a 46,000 sqft. facility that we have out grown, we moved in to this facility in 2018, our company at that time was locally owned, in 2021 the company was sold to Chiorino S.p.A. a global manufacturer of light weight conveyor belting.

C. Will you be relocating from your existing Olathe facilities to new facilities constructed by this project?
Yes If yes, what will you be doing with your existing facilities after relocating?

In phase one we will be moving the majority of our operations to the new facility, we may elect to keep our legacy facility as warehouse and processing for import products.

D. Where is the location of the project?

LOT 4 AND TRACTS D AND E, 56 COMMERCE CENTER OF JOHNSON COUNTY, THIRD PLAT, A SUBDIVISION IN THE CITY OF OLATHE, JOHNSON COUNTY, KANSAS.

E. Is the prospective location properly zoned? Yes

If a zoning change is pending, cite application number and present status. If application has not been made, briefly describe what change will be needed and plans for submitting application:

F. Describe the type of buildings to be constructed and type of machinery and equipment to be financed:

Concrete Tilt up construction to align with current neighboring facilities, machinery will primarily be plastic injection molding equipment, tooling, robots, packaging equipment, etc.

G. Will the applicant be in direct competition with other local firms? No

If yes, name the firms and describe the nature of the competition:

H. Are adequate public streets and utilities available to the proposed site? Yes

I. Specify if unusual demands for water and sewer will be made:

J. Per the City IRB policy, an applicant is required to use City of Olathe solid waste service upon the start of the abatement period. Please indicate that you understand this requirement by answering yes: Yes

If you have a current existing contract with another contractor, please indicate below when that will expire. If you have any extenuating circumstances that would result in the City not being able to adequately serve your needs, please indicate those below:

K. What percentage of usable floor space will be occupied by applicant? 100

What percentage will be occupied by other occupants? 0 If known, indicate each occupant below:

L. Name and address of construction contractor and/or architect:

TBD

M. How many persons will be employed at the project? 80

Will this project represent an increase in employment opportunities in Olathe, Kansas? Yes

Please complete Appendix I on page 10.

N. Briefly describe the approximate number of persons to be employed by the project at all levels.
(e.g. - management, office, skilled and unskilled):

Management Team (Approx 5-6)
Office, Sales, and Customer Service (Approx 10-12)
Engineering Department (Approx 3-5)
Plant Management (Approx -3-4)

O. What dollar amount and percentage of the applicant's total projected annual sales for the next ten (10) years, is expected to be generate by the project?

90%

P. What percentage of sales will be sold locally? 5% Is this percentage increasing, decreasing, or remaining stable from the current trend? Remaining stable

Q. What is the estimated annual amount of merchandise and services purchased locally by the applicant?

500,000 plus

R. Is there likelihood for expansion of the proposed facility within three (3) years? No

If such expansion is contemplated, please describe below:

If we build first phase of 50,000 we expect to start expansion some time between year 5 and 7

III. FINANCING

A. Have arrangements been for the marketing of the bonds? No

If yes, please proceed to answer 1 - 7.

If no, please proceed to answer 8 - 12.

1. Describe interest rate structure and term of bonds below:

2. Will the applicant pledge any assets other than the project itself to secure the bonds?

3. Will a bond and interest reserve be provided for? Yes If yes, state amount and source of funding.

4. Does the applicant have any major contractual arrangements that would tend to assure, or be a detriment to, the successful financing and marketing of the proposed bonds? Yes If yes, describe below:

5. Has a bond underwriter determined whether or not the bonds are marketable? Yes
If yes, describe its determination below:

6. Indicate whether bonds will be publicly or privately placed. Publicly

7. Does the applicant, or its parent, intend to purchase all or any part of the proposed bond issue?

8. What portion of the project will be financed from funds other than bond proceeds, and what is the source of such funds?

9. What will be the applicant's equity investment? Please describe:

10. Has the applicant considered conventional financing? Yes

11. Indicate name of primary officer, institution name, and address of trustee and/or fiscal agent.

TBD

12. Proposed date of issuing bonds: _____

B. List below previous participation in IRB financing:

Prior to the contractor starting construction on the project, the applicant shall notify the City Clerk whether or not to proceed with an application for a sales tax exemption from the state of Kansas. Prior to, or at completion, of the project, the applicant shall inform the City Clerk to proceed with the issuance of the industrial revenue bonds and filing with the state board of tax appeals for a tax abatement on the project.

V. TAXES

A. What is the requested tax abatement term in years? 10 Percentage requested 50 %

B. If a Fixed PILOT payment is proposed for the project, please outline proposed structure:

C. Under normal circumstances, the City will require payment in lieu of payments for property which becomes tax exempt. If tax abatement is requested, please describe special features or benefits of the project, which would justify tax abatements at the requested percentage and term. Include information about other local revenues associated with the project, such as sales taxes and franchise fees.

The proposed expansion facility for Safari Belting will allow us to continue to expand our business domestically and globally. We intend to build a state of the art plastic injection molding and assembly facility to produce input parts for our finished belts. Not only will we increase employment in Olathe, a significant portion of new jobs will be for higher skilled roles such as engineers, plant maintenance and improvement, product design staff, and automation staff. Currently we use labor for machine tending, as we progress with our project these will become higher skilled QC and Machine Operator positions. The new facility will house our new product development lab, Automation Lab, Global Sales, and Global Headquarters for Plastic Modular Belting for our parent company, Chiorino S.p.A.

VI. CERTIFICATION OF APPLICANT

Applicant understands and agrees to pay all fees described on Page 1 of this application.

Applicant agrees to comply with the provisions of Chapter 2.82 of the Olathe Municipal Code (the "Code") regarding Public Art for the Project, or to pay the necessary payment to the City's Public Art Fund. Applicant agrees to comply with Section 2(D) of Policy No. F-5, Resolution No. 22-1080.

It is understood that a performance agreement shall be required, as set forth in the City's tax abatement policy, for applications requesting tax abatement. I hereby swear that the foregoing and attached information dated this 1st day of January 20____, is true and correct to the best of my knowledge.

Applicant understands that the City reserves the right to ask for additional financial information, including, but not limited to financial reports, credit ratings, shareholder reports, on-going litigation information and proforma statements.

Signed David Sloan Digitally signed by David Sloan Date: 2024.05.13 08:46:38 -05'00' By Chief Financial Officer

Name *Title of Responsible Officer*

APPENDIX I*
EMPLOYMENT INFORMATION
APPLICATION FOR ISSUANCE OF INDUSTRIAL REVENUE BONDS

State law requires a fiscal impact analysis be performed prior to the issuance of a tax abatement. Information provided in sections below of Appendix I is essential in order for the city to meet this requirement.

Current number of employees at firm's present site. 71

Occupational Classification	Total	Average Starting Wage	Average Maximum Wage	Number By County of Residence *
Assembly	25	31220	49108	Johnson 20 Other 16
Plastic Molding	30	31220	68536	Johnson 14 Other 16
Warehouse	2	31220	70720	Johnson 2 Other 0
Sales	4	75000	150000	Johnson 1 Other 3
Admin, Engineering	8	41660	118560	Johnson 6 Other 2
Management	2	n/a	162500	Johnson 2 Other 0

EXHIBIT A

Insert or attach here: