



advanced exercise

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CONSULTANT

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Date: June 11, 2019

Quote Expires: 45 day(s)

Proposal # 040689-R1

BILL TO
Olathe Parks and Recreation
1205 E. Kansas City Road
Olathe, KS 66061

SHIP TO
Olathe Parks and Recreation



CARDIO EQUIPMENT

Model	Brand	Description	Specifications	Unit Price	Qty	Total Ext
95TE-DOMXX	Life Fitness	95T Discover SE3 Treadmill (Arctic Silver)	<ul style="list-style-type: none"> • Integrated 19 in. Swipe™ Technology Touch Screen with DTV • USB Charging Port and iPAD Holder • Apple and Android Compatibility • Exclusive Lifescape Interactive Courses • Internet Browsing • WiFi • Bluetooth Compatibility • Asset Management and Customization via LFConnect • Life Pulse™ Hand Sensors and Polar® Telemetry Heart Rate • 4 H.P. (8 H.P. Peak) AC Motor • 0.5-14 MPH • 0%-15% Elevation • 22" x 60" Running Surface • DX3 Deck Belt System • 80"L x 37"W x 62.25"H • 120V Dedicated 20AMP Receptacle 	7,273.50	10	\$72,735.00
95XE-DOMXX	Life Fitness	95X Discover SE3 Elliptical Cross-Trainer (Arctic Silver)	<ul style="list-style-type: none"> • Integrated 16 in. Swipe™ Technology Touch Screen with DTV • USB Charging Port and iPAD Holder • Apple and Android Compatibility • Exclusive Lifescape Interactive Courses • Internet Browsing • WiFi • Bluetooth Compatibility • Asset Management and Customization via LFConnect • Life Pulse™ Hand Sensors and Polar® Telemetry Heart Rate • 20" Stride Length • 26 Resistance Levels • Quiet Drive Technology • Hybrid Technology • 88.1 in. L X 30.7 in. W X 65 in. H • 115V 15AMP Receptacle 	5,928.00	7	\$41,496.00





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Model	Brand	Description	Specifications	Unit Price	Qty	Total Ext
95RE-DOMXX	Life Fitness	95R Discover SE3 Recumbent Lifecycle Bike (Arctic Silver)	<ul style="list-style-type: none">• Integrated 16 in. Swipe™ Technology Touch Screen with DTV• USB Charging Port and iPAD Holder• Apple and Android Compatibility• Exclusive Lifescape Interactive Courses• Internet Browsing• WiFi• Bluetooth Compatibility• Asset Management and Customization via LFConnect• Life Pulse™ Hand Sensors and Polar® Telemetry Heart Rate• 26 Resistance Levels• Comfort Curve Plus™ Seat• Step-Through Design• Hybrid Technology• 65 in. L X 27 in. W X 53 in. H• 115 Volt 15 AMP Receptacle	5,166.00	5	\$25,830.00
95CE-DOMXX	Life Fitness	95C Discover SE3 Upright Lifecycle Bike (Arctic Silver)	<ul style="list-style-type: none">• Integrated 16 in. Swipe™ Technology Touch Screen with DTV• USB Charging Port and iPAD Holder• Apple and Android Compatibility• Exclusive Lifescape Interactive Courses• Internet Browsing• WiFi• Bluetooth Compatibility• Asset Management and Customization via LFConnect• Life Pulse™ Hand Sensors and Polar® Telemetry Heart Rate• 26 Resistance Levels• Comfort Curve Plus™ Seat• Hybrid Technology• 43.5 in. L X 21 in. W X 59.5 in. H• 115 Volt 15 AMP Receptacle	4,851.00	3	\$14,553.00
INATLSE-ALLXX	Life Fitness	Arc Trainer Lower Body with SE3 Console (Arctic Silver or Titanium)	<ul style="list-style-type: none">• 24" Stride Length Lower Body Movement• Adjustable Stride Angle• Integrated 16 in. Swipe™ Technology Touch Screen• USB Charging Port and iPAD Holder• Exclusive Lifescape Interactive Courses• Internet Browsing• 24 Languages• WiFi or Wired Connectivity• Bluetooth & NFC Compatibility• Asset Management and Customization via Halo Fitness Cloud• Life Pulse™ Hand Sensors and Polar® Telemetry Heart Rate• 76 in. L X 37 in. W X 62.5 in. H• 115V 15AMP Receptacle	6,299.30	2	\$12,598.60



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Model	Brand	Description	Specifications	Unit Price	Qty	Total Ext
INATTSE-ALLXX	Life Fitness	Total Body Arc Trainer with SE3 Console (Arctic Silver or Titanium)	<ul style="list-style-type: none">• 24" Stride Length Total Body Movement• Adjustable Stride Angle• Integrated 16 in. Swipe™ Technology Touch Screen• USB Charging Port and iPAD Holder• Exclusive Lifescape Interactive Courses• Internet Browsing• 24 Languages• WiFi or Wired Connectivity• Bluetooth & NFC Compatibility• Asset Management and Customization via Halo Fitness Cloud• Life Pulse™ Hand Sensors and Polar® Telemetry Heart Rate• 76 in. L X 37 in. W X 62.5 in. H• 115V 15AMP Receptacle	6,649.30	1	\$6,649.30
GROUP-UC-01	Life Fitness	UpperCycle GX	<ul style="list-style-type: none">• Uppercycle GX Ergometer• Adjustable Water Based Resistance• Adjustable Height Cranks• Exercise Monitor• Wireless Heart Rate Receiver• Transport Wheels• 58.7 in L X 32.3 in W X44.7-55.1 in H• 172.2lbs. With water	2,288.30	1	\$2,288.30
IC-LFIC6B1-01	Life Fitness	IC6 Indoor Cycle	<ul style="list-style-type: none">• Steel Frame with Full Frame Shrouds• Poly V Belt Drivetrain• Self Powered Generator LiPo Battery Powered Color by Coach Console• Bluetooth & ANT+• ICG Training App• Wattrate Power Meter• Molded Stretch Plate• 1:10 Gear Ratio• 1-100 Levels of Resistance• Magnetic Lever Braking System• Aluminum Rear Flywheel• Dual Sided PSD & Toe Cage Pedals• Vertical & Horizontal Seat & Handlebar• Handlebar Assisted Adjustment• 330 lb. User Weight• 112 lb. Bike Weight• 52 in. L x 20.5 in. W x 47.2 in. H	1,609.30	19	\$30,576.70
SONE03	SciFit	Step One Recumbent Stepper (Premium Seat)		4,196.50	1	\$4,196.50



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Model	Brand	Description	Specifications	Unit Price	Qty	Total Ext
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SERVICES & FEES

Model	Brand	Description	Specifications	Unit Price	Qty	Total Ext
EPP-06	Advanced Exercise	Exercise Protection Plan EPP-06	<ul style="list-style-type: none"> Extends the Mfg warranty to a total of 3 years For MSRP pricing of \$9,500 & Up See terms and conditions for details 	0.00	10	\$
EPP-05	Advanced Exercise	Exercise Protection Plan EPP-05	<ul style="list-style-type: none"> Extends the Mfg warranty to a total of 3 years For MSRP pricing of \$7,500-\$9,499 See terms and conditions for details 	0.00	10	\$
EPP-04	Advanced Exercise	Exercise Protection Plan EPP-04	<ul style="list-style-type: none"> Extends the Mfg warranty to a total of 3 years For MSRP pricing of \$5,550-\$7,499 See terms and conditions for details 	0.00	9	\$
EPP-02	Advanced Exercise	Exercise Protection Plan EPP-02	<ul style="list-style-type: none"> Extends the Mfg warranty to a total of 3 years For MSRP pricing of \$2,500-\$3,999 See terms and conditions for details 	0.00	1	\$
EPP-01	Advanced Exercise	Exercise Protection Plan EPP-01	<ul style="list-style-type: none"> Extends the Mfg warranty to a total of 3 years For MSRP pricing of \$1,000-\$2,499 See terms and conditions for details 	0.00	19	\$
MISC	Advanced Exercise	Preventative Maintenance, 6 visits over 3 Years		0.00	1	\$

Comments:

Subtotal:

\$210,923.40

VALUE ADDED Extras:

Exercise Protection Plan on ALL Units NO

Freight, Delivery and Install:

13,100.00

CHARGE (Retail value = \$26,451)

Taxes As Applicable

Preventative Maintenance, 6 visits over 3 years, NO

\$224,023.40

CHARGE (Retail Value = \$6,400)

Total:

Guaranteed Buyback = \$25,200 (if new equipment is purchased or leased from Advanced Exercise)



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Terms & Conditions

Terms: 50% deposit required prior to ordering, balance due on delivery. All other terms and credit lines are subject to credit approval. Invoice will be due and payable, based on the original requested installation date, unless notified in writing 60 days prior of the requested installation date. We accept cash, checks, money orders, and wire transfers of funds. A late payment fee will be assessed at a rate of 1.5% (18% annual) per month on any unpaid balance remaining 30 days after the due date. **Special Orders:** A 100% prepayment is required for all customized products including but not limited to custom colors, sports flooring and products with logos such as plates, dumbbells and platforms.

Return Policy: Any returns require approval in writing by Advanced Exercise Project Management. A minimum 25% restocking fee, plus freight, will be incurred for all non-custom products returned. Customized products are nonreturnable. All products with color choices are defined as custom products.

Bolt Down Requirements: Life Fitness recommends that all strength training equipment be secured to the floor in order to prevent tipping, rocking or displacement which might occur in the event of unanticipated use of the equipment. Life Fitness requires that certain strength training equipment (specifically the Synergy 360 90, T, XS, XM, HD Elite Half Rack/Short Base, Athletic Series Rigs, Athletic Series Racks with Wing option, Cybex PWR Play, Synergy Outdoor BlueSky and other products to be used for body weight strap training) be secured to the floor. In the case of Synergy 360S, T, XS, XM and the Elite HD Half Rack Short Base, the customer acknowledges:

- Customer has determined the proper placement of the equipment to be secured. **Customer Initial** _____
- Customer has identified and informed Advanced Exercise of the location of any utility, service lines, including but not limited to post tension cables. It is the customer's responsibility to identify the locations of any cables or lines prior to installation.

Customer Initial _____

- Customer has confirmed that the subfloor consists of no less than 4.75 inches of concrete. (Synergy Outdoor BlueSky requires a minimum 4.5 inches of concrete **Customer Initial** _____)
- Customer has obtained any and all consents to the drilling of holes in the flooring and subflooring. **Customer Initial** _____

If your order includes any of the equipment requiring bolting to the floor, initials are required above and an additional signed waiver will be required to place the order. Additional products may require bolting to the floor, wall or ceiling. Bolting is not included on these products unless otherwise noted on the quotation. Customer is responsible for bolting these products to meet the manufacturer's requirements. This includes TRX, Core Energy, Boxing mounts and other products that require bolting to the facility structure.

Wall & Ceiling Attached Items: The installation of any items such as TRX Multi Mounts., X Mounts, Wall Mat Racks, etc. that require bolting to walls or ceilings are not included in the proposal unless otherwise noted.

Flooring Installation: Refer to the product specifications to ensure that the sub floor meets the material installation requirements. Freight offloading, inside delivery, adhesive, moisture tests, moisture reducers, base boards, sub floor prep, sub floor cleaning, transition strips and existing floor removal and disposal are not included unless otherwise noted on the quotation.

Storage: We reserve the right to assess storage fees not to exceed 1.5% per month, or fraction thereof and request payment in full on the related customer's invoice, when a customer's original requested delivery date is delayed by circumstances beyond our control.

Taxes: We collect sales or use taxes only in jurisdictions where we are licensed to do so. Customer agrees to accept sole liability and responsibility to pay for any and all uncollected sales or use tax liabilities, related penalties and interest that arise as a result of the purchase of products and/or services from our company.

Security: Until all products are paid in full, customer hereby grants to, and Advanced Exercise shall retain, a security interest in and lien on all products sold to the customer.

I accept the terms and conditions of this quote.

Signature: _____

Name: _____

Date: _____

Customer Requested Install Date: _____