



|    |                 |
|----|-----------------|
| 3  | <u>\$57,386</u> |
| 4  | <u>\$57,386</u> |
| 5  | <u>\$57,386</u> |
| 6  | <u>\$57,386</u> |
| 7  | <u>\$57,386</u> |
| 8  | <u>\$57,386</u> |
| 9  | <u>\$57,386</u> |
| 10 | <u>\$57,386</u> |

Percent of those purchases subject to sales taxes in the:

|                  |            |
|------------------|------------|
| City (Olathe)    | <u>15%</u> |
| County (Johnson) | <u>30%</u> |
| State (Kansas)   | <u>30%</u> |

Additional annual utilities that will be used by the firm as a result of the project

|             |                  |
|-------------|------------------|
| Water       | <u>\$40,186</u>  |
| Wastewater  | <u>\$10,046</u>  |
| Telephone   | <u>\$70,325</u>  |
| Electricity | <u>\$213,486</u> |
| Gas         | <u>\$70,325</u>  |
| Garbage     | <u>\$5,023</u>   |
| Cable       | <u>N/A</u>       |

Number of new employees to be hired each year (to be used to complete Appendix II)

|      |            |
|------|------------|
| Year |            |
| 1    | <u>168</u> |
| 2    | <u>2</u>   |
| 3    | <u>2</u>   |
| 4    | <u>2</u>   |
| 5    | <u>2</u>   |
| 6    | <u>2</u>   |
| 7    | <u>2</u>   |
| 8    | <u>2</u>   |
| 9    | <u>2</u>   |
| 10   | <u>2</u>   |

Number of new employees moving to the county each year (use numbers from above):

| Year  | From Out-of-State | From Another Kansas County | Will not move | Total      |
|-------|-------------------|----------------------------|---------------|------------|
| 1     | <u>33</u>         | <u>51</u>                  | <u>84</u>     | <u>168</u> |
| 2     | <u>0</u>          | <u>0</u>                   | <u>2</u>      | <u>2</u>   |
| 3     | <u>0</u>          | <u>0</u>                   | <u>2</u>      | <u>2</u>   |
| 4     | <u>1</u>          | <u>1</u>                   | <u>0</u>      | <u>2</u>   |
| 5     | <u>0</u>          | <u>0</u>                   | <u>2</u>      | <u>2</u>   |
| 6     | <u>0</u>          | <u>0</u>                   | <u>2</u>      | <u>2</u>   |
| 7     | <u>1</u>          | <u>1</u>                   | <u>0</u>      | <u>2</u>   |
| 8     | <u>0</u>          | <u>0</u>                   | <u>2</u>      | <u>2</u>   |
| 9     | <u>0</u>          | <u>0</u>                   | <u>2</u>      | <u>2</u>   |
| 10    | <u>1</u>          | <u>1</u>                   | <u>0</u>      | <u>2</u>   |
| Total | <u>36</u>         | <u>54</u>                  | <u>96</u>     | <u>186</u> |

Average annual salary of all employees:

|      |                 |
|------|-----------------|
| Year |                 |
| 1    | <u>\$48,000</u> |
| 2    | <u>\$50,400</u> |
| 3    | <u>\$52,920</u> |
| 4    | <u>\$55,566</u> |
| 5    | <u>\$58,344</u> |
| 6    | <u>\$61,262</u> |

|    |          |
|----|----------|
| 7  | \$64,325 |
| 8  | \$67,541 |
| 9  | \$70,918 |
| 10 | \$74,464 |

Household size of a typical new worker 2.80

Number of school age children in the household of a typical new worker 0.75

**Construction**

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Initial construction or expansion

Cost of Construction at the firm's new or expanded facility \$15,726,707

If construction is by an outside contractor, estimate percent profit on the cost of construction: 4.00%

Total construction salaries (A) \$7,863,353

Amount paid to average construction worker during the construction period (B) \$60,000  $A \div C = B$

Number of construction workers (C) 131

Household size of an average construction worker 2.83

Expansion II (if applicable):

Cost of Construction at the firm's new or expanded facility \_\_\_\_\_

If construction is by an outside contractor, estimate percent profit on the cost of construction: \_\_\_\_\_

Total construction salaries (A) \_\_\_\_\_

Amount paid to average construction worker during the construction period (B) \_\_\_\_\_  $A \div C = B$

Number of construction workers (C) \_\_\_\_\_

Household size of an average construction worker \_\_\_\_\_

**Visitors**

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Number of out-of-town visitors expected at the firm:

| Year |            |    |            |
|------|------------|----|------------|
| 1    | <u>168</u> | 6  | <u>214</u> |
| 2    | <u>176</u> | 7  | <u>225</u> |
| 3    | <u>185</u> | 8  | <u>236</u> |
| 4    | <u>194</u> | 9  | <u>248</u> |
| 5    | <u>204</u> | 10 | <u>261</u> |

Number of days that each visitor will stay in the area 1.75

Number of nights that a typical visitor will stay in a local hotel or motel:

|                               |             |
|-------------------------------|-------------|
| <i>In the City of Olathe</i>  | <u>1</u>    |
| <i>Anywhere in the county</i> | <u>1.75</u> |

Sales Tax Exemption Certificate Yes

*Prior to the contractor starting construction on the project, that applicant shall notify the City Clerk whether or not to proceed with an applicant for a sales tax exemption from the state of Kansas.*

Project Completion and Processing of the Tax Abatement

*Prior to the completion of the project, the applicant shall inform the City and Bond Counsel to proceed with the state board of tax appeals for a tax abatement on the project.*

| <b>APPENDIX II (must correspond with above information)</b> |            |          |          |          |          |          |          |          |          |          |   |
|---|------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|---|
|   | Year 1     | Year 2   | Year 3   | Year 4   | Year 5   | Year 6   | Year 7   | Year 8   | Year 9   | Year 10  | Average Starting Wage (use current pay scale) |
| <i>New jobs to be created in each of the next ten years</i> |            |          |          |          |          |          |          |          |          |          |   |
| <b>Occupational Classification</b>                          |            |          |          |          |          |          |          |          |          |          |   |
| Management  | 25         |          |          | 1        |          |          | 1        |          |          | 1        | \$65,000                                      |
| Office / Clerical   |            |          |          |          |          |          |          |          |          |          | \$0   |
| Professional  |            |          |          |          |          |          |          |          |          |          | \$0   |
| Skilled   |            |          |          |          |          |          |          |          |          |          | \$0   |
| Unskilled   | 143        | 2        | 2        | 1        | 2        | 2        | 1        | 2        | 2        | 1        | \$45,000                                      |
| <b>Total</b>  | <b>168</b> | <b>2</b> | <b>2</b> | <b>2</b> | <b>2</b> | <b>2</b> | <b>2</b> | <b>2</b> | <b>2</b> | <b>2</b> |   |