



COMPETITION EXCEPTION REPORT



Competition exception is the decision to purchase without competition through the use of bidding, formal solicitation, request for qualification, or a request for proposal when competition is available.

SOLE SOURCE



Only one vendor possesses the unique and singularly available capability to meet the requirement such as technical qualifications, ability to deliver based on distribution restrictions, or services from a public utility. See the Purchasing Manual Section 40.2 for examples.

Procurement Contact: Allie Wadsworth

Total Cost: 500,000

Department Contact: Josh Parrish

VENDOR NAME:

ZOLL Medical Corporation

COMMODITY/SERVICE DESCRIPTION:

ZOLL Medical Corporation provides pre-hospital medical equipment and software for surrounding Johnson County Fire departments.

JUSTIFICATION:

Since 2019, the City of Olathe Fire Department has purchased pre-hospital medical equipment and software from ZOLL Medical Corporation (ZOLL). ZOLL has been identified as the standard provider among all Johnson County Fire and EMS departments for pre-hospital equipment and supplies. ZOLL has offered the City's Fire Department discounted pricing, ranging up to 30% off on all supplies and equipment.

To ensure the City's fire department's practices and procedures remain consistent with surrounding Johnson County Fire and EMS departments, staff recommends contract renewal with ZOLL for 5 years.

Department Director









Director of Economy or Designee

Michael Wilkes (Mar 14, 2024 14:37 CDT)

City Manager
(Required over \$25,000)



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