

Firm Data Sheet

Information for firm that will occupy the facility and its employees

PLEASE NOTE APPENDIX TWO (BOTTOM TABS)

Use information on firm that will occupy the facility

Name of Firm

175 COMMERCE CENTER LAND LLC, successors and assigns

Description of the firm's location or expansion in the community:

Construct one new speculative industrial building of approximately 1,102,793 SF on an approximately 61.113 +/- acre site located at the business park known as 175th Street Commerce Centre East, generally located at the SW corner of W. 175th St. and S Hedge Ln., along with all associated site work and infrastructure.

Requested tax abatement term in years 10 Abatement percentage requested 80%

Square footage of the facility 1,102,793

Average of land the project will occupy 61.113

NAICS or SIC Code 493110

Market Value of the firm's initial new or additional investment in:

<i>Land</i>	<u>\$6,122,000</u>
<i>Building and Improvements</i>	<u>\$61,187,000</u>
<i>Furniture, Fixtures and Equipment</i>	<u>\$10,000,000</u>
<i>Other Costs</i>	<u></u>
<i>Total</i>	<u>\$77,309,000</u>

Project expansion (if acceptable):

Year of expansion N/A

Additional investment in:

<i>Land</i>	<u></u>
<i>Building and Improvements</i>	<u></u>
<i>Furniture, Fixtures and Equipment</i>	<u></u>

Total Sales (from the most current completed fiscal year):

Year N/A *Sales*

New or additional sales of the firm - as a result of the project:

<i>Year</i>			
<i>1</i>	<u>\$1,654,190</u>	<i>6</i>	<u>\$502,669</u>
<i>2</i>	<u>\$413,547</u>	<i>7</i>	<u>\$527,803</u>
<i>3</i>	<u>\$434,225</u>	<i>8</i>	<u>\$554,193</u>
<i>4</i>	<u>\$455,936</u>	<i>9</i>	<u>\$581,903</u>
<i>5</i>	<u>\$478,733</u>	<i>10</i>	<u>\$610,998</u>

Percent of those sales subject to sales tax in the:

<i>City (Olathe)</i>	<u>TBD</u>
<i>County (Johnson)</i>	<u>TBD</u>
<i>State (Kansas)</i>	<u>TBD</u>

Annual net taxable income, as a percent of sales, on which state corporate income taxes will be computed:

TBD

New or Additional annual purchases of the firm as a result of the project:
(items used in operations of business, not inventory that will be sold)

<i>Year</i>	
<i>1</i>	<u>\$1,334,380</u>
<i>2</i>	<u>\$333,595</u>
<i>3</i>	<u>\$350,275</u>
<i>4</i>	<u>\$367,788</u>
<i>5</i>	<u>\$386,178</u>
<i>6</i>	<u>\$405,487</u>
<i>7</i>	<u>\$425,761</u>
<i>8</i>	<u>\$447,049</u>

9	<u>\$469,402</u>
10	<u>\$492,872</u>

Percent of those purchases subject to sales taxes in the:

City (Olathe)	<u>15%</u>
County (Johnson)	<u>30%</u>
State (Kansas)	<u>30%</u>

Additional annual utilities that will be used by the firm as a result of the project

Water	<u>\$174,462</u>
Wastewater	<u>\$43,622</u>
Telephone	<u>\$311,593</u>
Electricity	<u>\$934,780</u>
Gas	<u>\$311,592</u>
Garbage	<u>\$24,928</u>
Cable	<u>N/A</u>

Number of new employees to be hired each year (to be used to complete Appendix II)

Year	
1	<u>735</u>
2	<u>10</u>
3	<u>10</u>
4	<u>10</u>
5	<u>10</u>
6	<u>10</u>
7	<u>10</u>
8	<u>10</u>
9	<u>10</u>
10	<u>10</u>

Number of new employees moving to the county each year (use numbers from above):

Year	From Out-of-State	From Another Kansas County	Will not move	Total
1	<u>147</u>	<u>221</u>	<u>368</u>	<u>735</u>
2	<u>2</u>	<u>3</u>	<u>5</u>	<u>10</u>
3	<u>2</u>	<u>3</u>	<u>5</u>	<u>10</u>
4	<u>2</u>	<u>3</u>	<u>5</u>	<u>10</u>
5	<u>2</u>	<u>3</u>	<u>5</u>	<u>10</u>
6	<u>2</u>	<u>3</u>	<u>5</u>	<u>10</u>
7	<u>2</u>	<u>3</u>	<u>5</u>	<u>10</u>
8	<u>2</u>	<u>3</u>	<u>5</u>	<u>10</u>
9	<u>2</u>	<u>3</u>	<u>5</u>	<u>10</u>
10	<u>2</u>	<u>3</u>	<u>5</u>	<u>10</u>
Total	<u>165</u>	<u>248</u>	<u>413</u>	<u>825</u>

Average annual salary of all employees:

Year	
1	<u>\$48,000</u>
2	<u>\$50,400</u>
3	<u>\$52,920</u>
4	<u>\$55,566</u>
5	<u>\$58,344</u>
6	<u>\$61,262</u>
7	<u>\$64,325</u>
8	<u>\$67,541</u>
9	<u>\$70,918</u>
10	<u>\$74,464</u>

Household size of a typical new worker 2.80

Number of school age children in the household of a typical new worker 0.75

Construction

Initial construction or expansion

Cost of Construction at the firm's new or expanded facility \$61,187,000

If construction is by an outside contractor, estimate percent profit on the cost of construction:

4.00%

Total construction salaries (A)

\$24,474,800

Amount paid to average construction worker during the construction period (B)

\$58,307

$A \div C = B$

Number of construction workers (C)

420

Household size of an average construction worker

2.83

Expansion II (if applicable):

Cost of Construction at the firm's new or expanded facility

If construction is by an outside contractor, estimate percent profit on the cost of construction:

Total construction salaries (A)

Amount paid to average construction worker during the construction period (B)

$A \div C = B$

Number of construction workers (C)

Household size of an average construction worker

Visitors

Number of out-of-town visitors expected at the firm:

Year			
1	735	6	785
2	745	7	795
3	755	8	805
4	765	9	815
5	775	10	825

Number of days that each visitor will stay in the area 1.75

Number of nights that a typical visitor will stay in a local hotel or motel:

In the City of Olathe	1
Anywhere in the county	1.75

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Sales Tax Exemption Certificate Yes

Prior to the contractor starting construction on the project, that applicant shall notify the City Clerk whether or not to proceed with an applicant for a sales tax exemption from the state of Kansas.

Project Completion and Processing of the Tax Abatement

Prior to the completion of the project, the applicant shall inform the City and Bond Counsel to proceed with the state board of tax appeals for a tax abatement on the project.

APPENDIX II (must correspond with above information)														
<i>New jobs to be created in each of the next ten years</i>														
Occupational Classification	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Average Starting Wage (use current pay scale)			
Management	147	2	2	2	2	2	2	2	2	2	\$80,000			
Office / Clerical											\$40,000			
Professional											\$65,000			
Skilled											\$45,000			
Unskilled	588	8	8	8	8	8	8	8	8	8	\$35,000			
Total	735	10	10	10	10	10	10	10	10	10				