



CITY OF OLATHE, KANSAS
APPLICATION FOR ISSUANCE OF INDUSTRIAL REVENUE BONDS
(IRB)
Existing Olathe Company

This application is submitted in conformance with the city's tax abatement policy. It is understood that the city may require in lieu payments for property which becomes tax exempt. The attached sheet(s), if any, are submitted as Exhibit A of this application. This application must be submitted within sufficient time to meet procedural requirements of the abatement policy, (refer to the tax abatement calendar).

A non-refundable \$2,000 application / filing fee must accompany this application before we are able to process the request. The IRB application review process will not start until the application in full is received. If bonds are issued, the City will require an issuance fee of .0025 of the first \$40 million of bonds issued plus .0020 of the amount of bonds issued in excess of \$40 million (issuance fee shall not be less than \$2,500 or more than \$250,000). For warehouse distribution or logistics-type projects the City will require an issuance fee of .0030 of the par amount of bonds being issued (which amount shall not be less than \$2,500 or more than \$250,000). Additionally, the applicant shall be responsible for bond counsel fees, trustee fees and other fees associated with the issuance of the bonds. See Section 6 of Resolution No.22-1080 and contact Bond Counsel for a more detailed explanation of the fees.

167 OLATHE 3, LLC, successors and assigns

Applicant's Name

Larry.bovey@faithtechinc.com

(920) 213 - 9087

Applicant's Email Address

Telephone Number

One Menasha Center, 201 Main St. STE 1, Menasha, WI 54952

Applicant's Address

Larry Bovee // Executive Vice President

(920) 213 - 9087

Name and Title of Responsible Officer/Contact

Telephone Number

Address (if other than corporate address)

Curtis M. Holland

Attorney for Applicant

cholland@polsinelli.com

(913) 234-7411

Attorney's Email Address

Telephone Number

900 W. 48th Place, Suite 900, Kansas City, MO 64112

Attorney's Address

To be determined.

Bond Purchaser/Underwriter for Applicant

Same as above.

Bond Purchaser/Underwriter's Address

Telephone Number

Same as above.

Bond Counsel for Applicant

Same as above.

Bond Counsel's Address

Telephone Number

I. BUSINESS INFORMATION

A. In what line or lines of business is the applicant engaged?

Real estate acquisition, development, and management.

B. Is the applicant (or its parent) a proprietorship, partnership, or corporation (LLC)?

Corporation (LLC)

C. Year and State of incorporation Wisconsin / 03/20/2026

If proprietorship, partnership, or close corporation, list the names of owners and the approximate amounts owned by each of its principal stockholders.

Not applicable. Applicant is an LLC.

D. List the names and titles of the officers of the applicant firm:

Available upon request.

E. Are you pursuing an other incentives offered by another government entity? No
If yes, please indicate below what the other incentives are.

II. THE PROJECT

Briefly describe the nature of the proposed project, including information as to the structure itself (size of building, amount of land to be purchased, etc.), whether it is an expansion of an existing facility or the construction of a new facility, and what products or services are to be manufactured or provided there.

Construct one office building of approximately 76,800 SF on an approximately 18.98 +/- acre site located in the NWC of 167th & Lone Elm Rd along with all associated site work and infrastructure.

A. Approximate amount requested for:

Land (Attach a legal description of property as <u>Exhibit A</u>)	\$ 2,883,742
Building	\$ 28,000,000
Machinery and Equipment	\$ 4,000,000
Pollution Control Facilities	\$
Other Costs*	\$ 4,000,000
Total	\$ 38,883,742

* State other costs:

Predevelopment, Construction Period Interest, Marketing, Legal, Real Estate Taxes during Construction, Financing Costs, Operating/Shortfall Reserve, Development Fee, Leasing Commissions, Government Fees, etc.

B. Does the applicant, or its parent, presently have offices or industrial facilities located in Olathe, Kansas?

Yes If yes, please describe below.

Faith Technologies Buildings #1 and #2 immediately to the west of the proposed office building (Parcel Nos. R303087 and R775487).

C. Will you be relocating from your existing Olathe facilities to new facilities constructed by this project?

No If yes, what will you be doing with your existing facilities after relocating?

D. Where is the location of the project?

NWC of 167th & Lone Elm Rd.

E. Is the prospective location properly zoned? Yes

If a zoning change is pending, cite application number and present status. If application has not been made, briefly describe what change will be needed and plans for submitting application:

Property is currently zoned MP-2 and subject to Ordinance No. 06-73.

F. Describe the type of buildings to be constructed and type of machinery and equipment to be financed:

One office building of approximately 76,800 SF along with all associated site work and infrastructure.

G. Will the applicant be in direct competition with other local firms?

No

If yes, name the firms and describe the nature of the competition:

H. Are adequate public streets and utilities available to the proposed site?

Yes

I. Specify if unusual demands for water and sewer will be made:

N/A

J. Per the City IRB policy, an applicant is required to use City of Olathe solid waste service upon the start of the abatement period. Please indicate that you understand this requirement by answering yes: Yes

If you have a current existing contract with another contractor, please indicate below when that will expire. If you have any extenuating circumstances that would result in the City not being able to adequately serve your needs, please indicate those below:

K. What percentage of usable floor space will be occupied by applicant? 100%

What percentage will be occupied by other occupants? 0% If known, indicate each occupant below:

100% intended occupancy by Faith Technologies, Inc.

L. Name and address of construction contractor and/or architect:

Construction: ARCO National Construction - KC; 5450 NW 40th St, Riverside, MO 64150.

Architect: GMA Architects, Inc; 7930 Clayton Rd, St. Louis, MO 63117.

M. How many persons will be employed at the project? See firm data sheet.

Will this project represent an increase in employment opportunities in Olathe, Kansas? Yes

*** Please complete Appendix I on page 10.**

N. Briefly describe the approximate number of persons to be employed by the project at all levels.

(e.g. - management, office, skilled and unskilled):

See firm data sheet.

O. What dollar amount and percentage of the applicant's total projected annual sales for the next ten (10) years, is expected to be generated by the project?

Less than 5%.

P. What percentage of sales will be sold locally? N/A Is this percentage increasing, decreasing, or remaining stable from the current trend? Increasing

Q. What is the estimated annual amount of merchandise and services purchased locally by the applicant?

N/A

R. Is there likelihood for expansion of the proposed facility within three (3) years? No
If such expansion is contemplated, please describe below:

III. FINANCING

A. Have arrangements been for the marketing of the bonds? No

If yes, please proceed to answer 1 - 7.

If no, please proceed to answer 8 - 12.

1. Describe interest rate structure and term of bonds below:

To be determined.

2. Will the applicant pledge any assets other than the project itself to secure the bonds?

To be determined.

3. Will a bond and interest reserve be provided for? No If yes, state amount and source of funding.

4. Does the applicant have any major contractual arrangements that would tend to assure, or be a detriment to, the successful financing and marketing of the proposed bonds? No If yes, describe below:

5. Has a bond underwriter determined whether or not the bonds are marketable? No
If yes, describe its determination below:

6. Indicate whether bonds will be publicly or privately placed. Privately

7. Does the applicant, or its parent, intend to purchase all or any part of the proposed bond issue?
To be determined.

8. What portion of the project will be financed from funds other than bond proceeds, and what is the source of such funds?

Project will be 100% privately financed, with IRBs reimbursing costs of land acquisition, construction, and FF&E.

9. What will be the applicant's equity investment? Please describe:
TBD.

10. Has the applicant considered conventional financing? Yes

11. Indicate name of primary officer, institution name, and address of trustee and/or fiscal agent.
To be determined.

12. Proposed date of issuing bonds: Dec. 2026

B. List below previous participation in IRB financing:

Faith Technologies Buildings 1 and 2 adjacent to the proposed office building.

Prior to the contractor starting construction on the project, the applicant shall notify the City Clerk whether or not to proceed with an application for a sales tax exemption from the state of Kansas. Prior to, or at completion, of the project, the applicant shall inform the City Clerk to proceed with the issuance of the industrial revenue bonds and filing with the state board of tax appeals for a tax abatement on the project.

V. TAXES

A. What is the requested tax abatement term in years? 10 Percentage requested 80 %

B. If a Fixed PILOT payment is proposed for the project, please outline proposed structure:

Applicant requests to fix the PILOT at 20% of the then comparable market value.

- C. Under normal circumstances, the City will require payment in lieu of payments for property which becomes tax exempt. If tax abatement is requested, please describe special features or benefits of the project, which would justify tax abatements at the requested percentage and term. Include information about other local revenues associated with the project, such as sales taxes and franchise fees.

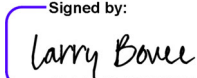
VI. CERTIFICATION OF APPLICANT

Applicant understands and agrees to pay all fees described on Page 1 of this application.

Applicant agrees to comply with the provisions of Chapter 2.82 of the Olathe Municipal Code (the "Code") regarding Public Art for the Project, or to pay the necessary payment to the City's Public Art Fund. Applicant agrees to comply with Section 2(D) of Policy No. F-5, Resolution 22-1080.

It is understood that a performance agreement shall be required, as set forth in the City's tax abatement policy, for applications requesting tax abatement. I hereby swear that the foregoing and attached information dated this 15th day of April 2026, is true and correct to the best of my knowledge.

Applicant understands that the City reserves the right to ask for additional financial information, including, but not limited to financial reports, credit ratings, shareholder reports, on-going litigation information and proforma statements.

Signed  Signed by:
C9AC81FDDBC8742C
Name

By Executive Vice President
Title of Responsible Officer

APPENDIX I*
EMPLOYMENT INFORMATION
APPLICATION FOR ISSUANCE OF INDUSTRIAL REVENUE BONDS

State law requires a fiscal impact analysis be performed prior to the issuance of a tax abatement. Information provided in sections below of Appendix I is essential in order for the city to meet this requirement.

Current number of employees at firm's present site. See firm data sheet.

Occupational Classification	Total	Average Starting Wage	Average Maximum Wage	Number By County of Residence *
See firm data sheet.				Johnson
				Other
				Johnson
				Other
				Johnson
				Other
				Johnson
				Other
				Johnson
				Other
				Johnson
				Other

EXHIBIT A

Legal Description Lot 1B-2

A tract of land in Lot 1, PACIFIC SUNWEAR, AMENDED 1st PLAT, a subdivision of land in the City of Olathe, Johnson County, Kansas. more particularly described as follows:

Beginning at the Southeast corner of said Lot 1, thence along the South line of said Lot 1, South 88°02'04" West, also being the Northerly right-of-way line of 167th Street as it now exists, a distance of 686.57 feet; thence North 01°59'55" West, a distance of 1201.25 to the North Line of said Lot 1; thence North 88°02'04" East along last said North Line, a distance of 690.07 feet to a point on the Westerly right-of-way line of Lone Elm Road as it now exists, said point also being the Northeast corner of said Lot 1; thence South 01°49'55" East along said East line a distance of 1,201.25 feet to the Point of Beginning.

Firm Data Sheet

Information for firm that will occupy the facility and its employees

PLEASE NOTE APPENDIX TWO (BOTTOM TABS)

Use information on firm that will occupy the facility

Name of Firm

167 OLATHE 3, LLC, successors and assigns

Description of the firm's location or expansion in the community:

Construct one office building of approximately 76,800 SF on an approximately 18.98 +/- acre site located in the NWC of 167th & Lone Elm Rd along with all associated site work and infrastructure.

Requested tax abatement term in years 10 Abatement percentage requested 80%

Square footage of the facility 76,800

Acreage of land the project will occupy 18.98

NAICS or SIC Code 531120

Market Value of the firm's initial new or additional investment in:

Land	<u>\$2,883,742</u>
Building and Improvements	<u>\$28,000,000</u>
Furniture, Fixtures and Equipment	<u>\$4,000,000</u>
Other Costs	<u>\$4,000,000</u>
Total	<u>\$38,883,742</u>

Project expansion (if acceptable):

Year of expansion N/A

Additional investment in:

Land	<u></u>
Building and Improvements	<u></u>
Furniture, Fixtures and Equipment	<u></u>

Total Sales (from the most current completed fiscal year):

Year N/A Sales

New or additional sales of the firm - as a result of the project:

Year			
1	<u>\$15,886</u>	6	<u>\$63,546</u>
2	<u>\$31,773</u>	7	<u>\$64,817</u>
3	<u>\$32,408</u>	8	<u>\$66,113</u>
4	<u>\$33,057</u>	9	<u>\$67,435</u>
5	<u>\$33,718</u>	10	<u>\$68,784</u>

Percent of those sales subject to sales tax in the:

City (Olathe)	<u>TBD</u>
County (Johnson)	<u>TBD</u>
State (Kansas)	<u>TBD</u>

Annual net taxable income, as a percent of sales, on which state corporate income taxes will be computed:

TBD

New or Additional annual purchases of the firm as a result of the project:
(items used in operations of business, not inventory that will be sold)

<i>Year</i>	
1	\$190,637
2	\$38,686
3	\$38,686
4	\$38,686
5	\$38,686
6	\$38,686
7	\$38,686
8	\$38,686
9	\$38,686
10	\$38,686

Percent of those purchases subject to sales taxes in the:

<i>City (Olathe)</i>	15%
<i>County (Johnson)</i>	30%
<i>State (Kansas)</i>	30%

Additional annual utilities that will be used by the firm as a result of the project

Water	\$22,032
Wastewater	\$5,509
Telephone	\$39,350
Electricity	\$190,637
Gas	\$63,546
Garbage	\$3,148
Cable	N/A

Number of new employees to be hired each year (to be used to complete Appendix II)

<i>Year</i>	
1	200
2	4
3	4
4	4
5	4
6	4
7	4
8	4
9	4
10	4

Number of new employees moving to the county each year (use numbers from above):

<i>Year</i>	<i>From Out-of-State</i>	<i>From Another Kansas County</i>	<i>Will not move</i>	<i>Total</i>
1	10	10	180	200
2	0	0	4	4
3	0	0	4	4
4	0	0	4	4
5	0	0	4	4
6	0	0	4	4
7	0	0	4	4
8	0	0	4	4
9	0	0	4	4
10	0	0	4	4
<i>Total</i>	10	10	216	236

Average annual salary of all employees:

<i>Year</i>	
1	\$56,000
2	\$56,000
3	\$56,000
4	\$59,000
5	\$59,000
6	\$60,000
7	\$60,000
8	\$60,000
9	\$60,000
10	\$60,000

Household size of a typical new worker 2.80

Number of school age children in the household of a typical new worker 0.75

Construction

Initial construction or expansion

Cost of Construction at the firm's new or expanded facility	<u>\$28,000,000</u>	
If construction is by an outside contractor, estimate percent profit on the cost of construction:	<u>4.00%</u>	
Total construction salaries (A)	<u>\$14,000,000</u>	
Amount paid to average construction worker during the construction period (B)	<u>\$65,435</u>	$A \div C = B$
Number of construction workers (C)	<u>214</u>	
Household size of an average construction worker	<u>2.83</u>	

Expansion II (if applicable):

Cost of Construction at the firm's new or expanded facility	<u></u>	
If construction is by an outside contractor, estimate percent profit on the cost of construction:	<u></u>	
Total construction salaries (A)	<u></u>	
Amount paid to average construction worker during the construction period (B)	<u></u>	$A \div C = B$
Number of construction workers (C)	<u></u>	
Household size of an average construction worker	<u></u>	

Visitors

Number of out-of-town visitors expected at the firm:

<i>Year</i>			
1	200	6	255
2	210	7	268
3	221	8	281
4	232	9	295
5	243	10	310

Number of days that each visitor will stay in the area 1.75

Number of nights that a typical visitor will stay in a local hotel or motel:

<i>In the City of Olathe</i>	<u>1</u>
<i>Anywhere in the county</i>	<u>1.75</u>

Firm Data Sheet
July 2024

Sales Tax Exemption Certificate Yes
Prior to the contractor starting construction on the project, that applicant shall notify the City Clerk whether or not to proceed with an applicant for a sales tax exemption from the state of Kansas.

Project Completion and Processing of the Tax Abatement
Prior to the completion of the project, the applicant shall inform the City and Bond Counsel to proceed with the state board of tax appeals for a tax abatement on the project.