

CITY OF OLATHE

AGREEMENT RENEWAL

This Agreement Renewal ("Renewal") made this _____ day of _____, 2025, by and between the City of Olathe ("City") and Border States Industries, Inc. ("Vendor") (collectively, the "Parties").

WHEREAS, the City and Vendor have previously entered into an Agreement, dated September 4, 2024 ("the Agreement"), for streetlight supplies; and

WHEREAS, the Agreement was for a term of one (1) year;

WHEREAS, Section 1 of the Agreement provides that the Agreement may be renewed for up to four (4) additional one (1)-year periods upon the written agreement of both parties; and

WHEREAS, the Agreement will currently expire on September 4, 2025; and

WHEREAS, the Parties are desirous of renewing the Agreement.

- A. The Agreement is hereby modified as follows: pricing has been updated as set forth in **Exhibit A**; and
- B. The Agreement, as modified, is hereby renewed for an additional term of one (1) year, commencing at the expiration of the current term on September 4, 2025.

IN ALL OTHER RESPECTS, the terms and conditions of the Agreement will remain in full force and effect, except as specifically modified by any prior written renewals approved by the Parties and by this Renewal, including all policies of insurance which will cover the work authorized by this Renewal.

IN WITNESS WHEREOF, the Parties have caused this Renewal to be executed as of the day and year first above written.

CITY OF OLATHE, KANSAS

By: _____
Mayor

ATTEST:

City Clerk

(SEAL)

APPROVED AS TO FORM:

City Attorney or Deputy/Assistant City Attorney

Border States Industries, Inc.

By: _____
Michael Smith, Area Sales Manager
14903 W 99th St
Lenexa, KS 66215

EXHIBIT A

Border States - Street Light Supplies

Name	Current Price	Updated Price	New part number if changed.	Notes
Lamp, 150 watt HPS dual ARC Tubes, Sylvania# LU150/55/SBY, Phillips# C150S55/2, No Substitute	27.96	33.55	LU150/55/SBY	
Ballast Kit, 150-55 watt HPS (multi-tap), Advanced Ballast #71A8172-001D, NO SUBSTITUTE	96.14	129.86		
24" Wide Four Circuit Lighting Controller Switch Load Metered, Milbank # CP3B92C10RAOOLKSL1, No Substitute	7,751.76	same	CP3B-R BO6686 L1	
24" Wide Four Circuit Lighting Controller Switch Load No Meter, CP3B02110MAOOLKSL1, No Substitute	7,555.29	same	CP3B-M BO6686 L3	
24" Wide Four Circuit Lighting Controller Metered, Milbank # CP3B92C19RAOOLKSP1, No Substitute	4,775.29	5,565.88	CP3B-R BO6686 L5	
24" Wide Four Circuit Lighting Controller No Meter, Milbank # CP3B02119MAOOLKSP1	7,363.52	same	CP3B-M BO6686 L7	
16" Wide Four Circuit Lighting Controller Switch Load Metered, Milbank # CP3B92C10PAOOLKSL1, No Substitute	7,161.17	same	CP3B-P BO6686 L9	
16" Wide Four Circuit Lighting Controller Switch load No Meter, Milbank # CP3B02110EAOOLKSL1, No Substitute	6,881.17	same	CP3B-E BO6686 L11	
16" Wide Four Circuit Lighting Controller Metered, Milbank # CP3B92C19PAOOLKSP1, No Substitute	6,763.52	same	CP3B-P BO6686 L13	
16" Wide Four Circuit Lighting Controller No Meter, Milbank # CP3B02119EAOOLKSP1, No Substitute	6,450.58	same	CP3B-E BO6686 L15	
Metered Signal Power Supply Cabinet, Pacific Utility Products # USPAR-M2100-108C-OLA, No Substitute	2,258.82	same		
Metered Street Lighting Power supply Cabinet, Pacific Utility Products# USPAR-M2200-100-OLA, No Substitute	1,782.35	same		
24" Wide Four Circuit Lighting Controller Switch Load Metered, Pacific Utility Products # USP24R-M2200-12020C-OLA2, No Substitutes	4,929.41	same		

24" Wide Four Circuit Lighting Controller Switch Load No Meter, Pacific Utility Products # USPU24R-M2200-12020C-OLA2, No Substitutes	4,623.53	same		
24" Wide Four Circuit Lighting Controller Metered, Pacific Utility Products # USP24R-M2200-120C-OLA1, No Substitutes	3,476.47	same		
24" Wide Four Circuit Lighting Controller No Meter, Pacific Utility Products # USPU24R-M2200-120C-OLA1, No Substitutes	3,176.47	same		
Photo Control (twist-lock), DTL DPF124 1.5 TJ J50, No substitute	8.52	8.82		
Quoting LED model PTUE3 P40 40K MVOLT GL3 BK SK PR7 SH	863.63	1130.59		
DBL Arm, Decorative, King #KA32-T-2-6' Old Style, NO SUBSTITUTE	1,005.55	1085.88	KA32-A-T-2-6-(TX - Black)	
Single Arm, Decorative, King #KA32-T-1-6' Old Style, NO SUBSTITUTE	551.11	594.12	KA32-A-T-1-6-(TX - Black)	
Waterproof Service Box Connector (2-Conductor), Homac #RAB 1/0-2, NO SUBSTITUTE	67.99	43.63		Min order qty 75
Waterproof Service Box Connector (3-Conductor), Homac ERAB 1/0-3, NO SUBSTITUTE	67.99	32.32		Min order qty 25
Waterproof Service Box Connector (4-Conductor), Homac #RAB 1/0-4, NO SUBSTITUTE	67.99	34.48		Min order qty 25
Connector Kit, Waterproof/Streetlighting, Buchanan #65U, No substitute	19.99	25.39		
Connector Kit, Waterproof/Streetlighting (GND, Buchanan #20U, No substitute	20.99	24.54		
Electrical Spring Connectors, 3M# R/Y+, No Substitute	.13 each	same		
Wire Connectors, Polaris# SLC1/0-3P, No Substitute	21.18	21.18		
ATM8	7.85	8.38		
Channell BULKU1212120062001	174.71	240.94		
Channell BULKU1118120062001	213.05	305.32		
UBC-30-0-01-NA-01-1-BK	120.01	N/A	Not available in black at this time	Not available in black at this time
BNDL-10YR-SERVICES	45.01	125.01	BNDL-10YR-SERVICES	Now separate from the 96-4-L40/840-HIAFR-DRV-UNV , only services.
UBC-30-0-01-NA-01-1-GY + 100SERVICEUBIQB	171.56	68.35	UBC-40-0-02-GL-01-2-TR	This is now separate from the BNDL-10YR-SERVICES, price is for hub only, no services.

