

7-C-021-20				12/11/20	Fire PPE EMS Coat & Pants				Servicewear Apparel Inc	\$ 36,240.00
20-1421-25										
20-1421-2027										
20-1440-68										
20-1425-28										
19-1425-4547										
20-1421-73	318953	10/26/20	Routers for vehicles						Sirius Computer Solutions Inc	\$ 32,854.03
7-C-015-20	318994	12/15/20	Upgrade GIS Servers & Licenses						ESRI Inc	\$ 36,000.00
7-C-045-20	319000	12/22/20	Weapon Optics						Strohman Enterprise Inc	\$ 44,887.20
21-1573-16	319002	12/23/20	Sand Pro						Professional Turf Products LP	\$ 42,215.29
21-1574-28	319004	12/23/20	Workman						Professional Turf Products LP	\$ 49,765.25
4-C-020-15	648084	10/14/20	Two Trails Tennis Court Resur						McConnell & Assoc Corp	\$ 49,177.00
7-C-038-20	648170	10/20/20	Thermal Camera						Faith Technologies Inc	\$ 49,332.00
2261569	648400	11/03/20	Storm Sewer Replacement						Coffel Construction LLC	\$ 38,900.00
3201599	318947	10/14/20	Refurbished Scroll						Andritz Separation Inc	\$ 49,396.00
3201595	318983	11/30/20	Discrete Analyzer						Seal Analytical Inc	\$ 48,425.00
3201512	318964	10/29/20	Change Out Utility Meters						Vanguard Utility Services Inc	\$ 28,100.00
5-R-001-20										
3-C-058-19										
5-R-005-19										
5-C-016-18										
1-R-105-18	647918	07/22/20	Topsoil installation, sod installation, grading						Turf Design	\$ 33,596.62
3201598	648791	11/30/20	Pump Pipe Modifications						Crossland Heavy Contractors Inc	\$ 45,637.00
3-C-009-19	649240	12/15/20	2019 Streetlight LED Conversion						Border States Industries Inc	\$ 31,284.88
7100000	649322	12/18/20	Memorial Headstones						Eagle Memorials	\$ 34,995.20
2361011	318949	10/19/20	Walkthrough Metal Detectors for Municipal Courts						Voti Inc	\$ 43,551.13
4-C-001-16	319005	12/30/20	Painting Black Bob Bay Lazy River						Insko Industries Inc	\$ 34,835.00
1001401	318977	11/12/20	Law Enforcement Wellness						Cordico Inc	\$ 25,000.00
1001401	648558	11/10/20	Software license and maintenance renewal						Watchguard Inc	\$ 34,322.00
7-C-043-20	701187	10/27/20	Environmental System Equipment						Associated Air Products Inc	\$ 31,025.00
7-C-023-20	648734	11/20/20	EXAC Research Study						University of Kansas	\$ 28,980.00

**COMPETITION EXCEPTION REPORT**

Competition exception is the decision to purchase without competition through the use of bidding, formal solicitation, request for qualification, or a request for proposal when competition is available.

**SOLE SOURCE**

Only one vendor possesses the unique and singularly available capability to meet the requirement such as technical qualifications, ability to deliver based on distribution restrictions, or services from a public utility. See the Purchasing Manual Section 40.2 for examples.

**Procurement Contact:** Lisa Robbins

**Date:** 10-20-2020

**Department Contact:** Bob Reynolds

**E1 Doc No.:** \_\_\_\_\_

**Total Cost:** \$48,210

---

**COMMODITY/SERVICE DESCRIPTION:**

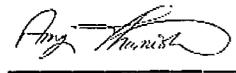
Hypogen Dtsinfectant Generator Equipment

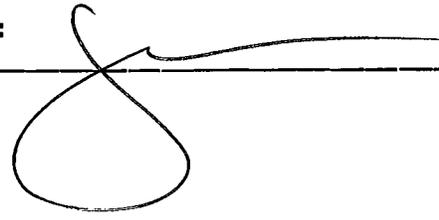
**CER/SOLE SOURCE JUSTIFICATION:**

As Commercial Aquatics Solutions, Inc.(CAS) is an authorized distributor for the Hypogen Generator made by ChlorKing, and is our current PA supplier for aquatics chemicals and equipment, CAS is the logical source for this equipment acquisition. Proposals for alternate sources have been received from Carrico Aquatics of Wisconsin (same product manufacturer with a slightly higher price point and includes an unexceptable lead time to reception) and KC Biologics (similiar product that produces hypochlorous acid dissinfectant yet much higher per unit price point.

---

Approved:  10/20/20 (Department Director)

Approved:  (Procurement Manager)

Over \$25,000:  
Approved:  (City Manager)

Attach a copy of completed, signed form to requisition or department purchase order.



**COMPETITION EXCEPTION REPORT**

Competition exception is the decision to purchase without competition through the use of bidding, formal solicitation, request for qualification, or a request for proposal when competition is available.

**SOLE SOURCE**

Only one vendor possesses the unique and singularly available capability to meet the requirement such as technical qualifications, ability to deliver based on distribution restrictions, or services from a public utility. See the Purchasing Manual Section 40.2 for examples.

**Procurement Contact:** Lisa Robbins

**Date:** 10/23/2020

**Department Contact:** Barrett Baumgartner **E1 Doc No.:** \_\_\_\_\_

**Total Cost:** 25,431.00

---

**COMMODITY/SERVICE DESCRIPTION:**

Progressive Electronics Inc will be installing and configuring equipment into Olathe Community Center community events room's audio-visual system so it is capable of being used for video conferencing events.

**CER/SOLE SOURCE JUSTIFICATION:**

Progressive Electronics Inc is the vendor that originally won the bid to install of the audio-visual equipment in the community event rooms of the Olathe Community Center. They have knowledge of how the system was designed and installed as well as source code for all programming and configuration. The vendor that installed the platform is best suited to modify it with the additional need.

---

Approved: Mike Sirna (Department Director)

Approved: Andy Munist (Procurement Manager)

Over \$25,000:  
Approved: [Signature] (City Manager)

**COMPETITION EXCEPTION REPORT**

Competition exception is the decision to purchase without competition through the use of bidding, formal solicitation, request for qualification, or a request for proposal when competition is available.

**SOLE SOURCE**

Only one vendor possesses the unique and singularly available capability to meet the requirement such as technical qualifications, ability to deliver based on distribution restrictions, or services from a public utility. See the Purchasing Manual Section 40.2 for examples.

Procurement Contact: Lisa Robbins

Department Contact: Scott Rice

E1 Doc No.: 16407

Date: 11/02/2020

Total Cost: \$28650.00

---

**VENDOR NAME:**

Imaging Office Systems INC

**COMMODITY/SERVICE DESCRIPTION:**

Annual Software Maintenance for Application Extender

**CER/SOLE SOURCE JUSTIFICATION:**

Currently the City users EMC's Application Extender the City Councils Agendas, City Clerk and Customer Service documents and other reports generated by other City core systems. The City clerk uses this for the workflow process used to create the CAI's. For 6 years the city has used Imaging Office Systems as they are the only EMC certified vendor in the Kanas City Area. The current product is installed, operating as intended, and in a maintenance expense only. A complete replacement and ongoing maintenance of a competitive product is not only anticipated to exceed the budgeted amount but require use of internal unplanned resources.

---

Approved: Mike Sirna (Department Director)

Approved: [Signature] (Procurement Manager)

Over \$25,000:  
Approved: [Signature] (City Manager)



**COMPETITION EXCEPTION REPORT**

Competition exception is the decision to purchase without competition through the use of bidding, formal solicitation, request for qualification, or a request for proposal when competition is available.

**SOLE SOURCE**

Only one vendor possesses the unique and singularly available capability to meet the requirement such as technical qualifications, ability to deliver based on distribution restrictions, or services from a public utility. See the Purchasing Manual Section 40.2 for examples.

Procurement Contact: Victoria Smith

Date: 12/2/2020

Department Contact: Jim Stambaugh

E1 Doc No.: \_\_\_\_\_

Total Cost: 47600.00

**VENDOR NAME:** Stuppy Greenhouse

Stuppy Greenhouse Inc.KC MO

**COMMODITY/SERVICE DESCRIPTION:**

30' x 60' polycarbonate covered greenhouse

**CER/SOLE SOURCE JUSTIFICATION:**

Local vendor offers free delivery, faster service for replacement parts, and ease of assembly.

Engineer stamp and lifetime covering warrantee is included in price.

Familiarity and trust of the supplier due to professional experience. Stuppy has supplied institutional greenhouse structures for several metro area communities.

Approved: \_\_\_\_\_

(Department Director)

Approved: \_\_\_\_\_

(Procurement Manager)

Over \$25,000:

Approved: \_\_\_\_\_

(City Manager)



### COMPETITION EXCEPTION REPORT

Competition exception is the decision to purchase without competition through the use of bidding, formal solicitation, request for qualification, or a request for proposal when competition is available.



### SOLE SOURCE

Only one vendor possesses the unique and singularly available capability to meet the requirement such as technical qualifications, ability to deliver based on distribution restrictions, or services from a public utility. See the Purchasing Manual Section 40.2 for examples.

**Procurement Contact:** Lisa Robbins  
**Department Contact:** Mary Velasquez

**Date:** 12/2/2020  
**E1 Doc No.:** \_\_\_\_\_ **Total Cost:** 31,374.00

---

#### VENDOR NAME:

Steel City Drones

#### COMMODITY/SERVICE DESCRIPTION:

Matrice 300 and accessories

#### CER/SOLE SOURCE JUSTIFICATION:

Steel City has a comprehensive online Matrice 300 course. Currently there are over 25 videos and 8 hours of content that supplement our onsite training. To my knowledge no other supplier has this service and does not offer the training courses.

The videos cover:

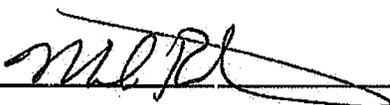
- Installation
- Basic Setup and getting ready to fly
- Camera functionality
- Thermal basics and 101
- How to use DJI thermal analysis software
- 7 videos on the new Pilot App
- Using a second remote controller and long-distance flying
- Troubleshooting
- Maintenance
- Multiple videos on Mission flights and autonomous flights including mapping for search and rescue.

o Steel City also offers 24/7 support on all equipment and training they provide for no cost. All other companies I am aware of have a service charge associated with equipment sold for additional support.

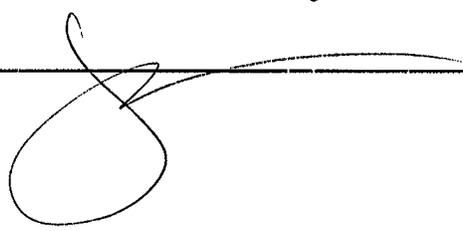
The experience level of the company's employees is hard to match.

- Steel City Drones trainers have over 20,000 flights logged and 10,000 flight hours.
- Dave King has over 15,000 flights logged and more than 5500 flight hours.
- Steel City has trained more than 1400 first responders onsite in person.
- In just 5 months of time Steel City has over 1500 flights logged with the Matrice 300 and has trained more than 400 people on how use this drone.

---

Approved:  (Department Director)

Approved:  (Procurement Manager)

Over \$25,000:  
Approved:  (City Manager)



**COMPETITION EXCEPTION REPORT**

Competition exception is the decision to purchase without competition through the use of bidding, formal solicitation, request for qualification, or a request for proposal when competition is available.

**SOLE SOURCE**

Only one vendor possesses the unique and singularly available capability to meet the requirement such as technical qualifications, ability to deliver based on distribution restrictions, or services from a public utility. See the Purchasing Manual Section 40.2 for examples.

Procurement Contact: Victoria Smith

Date: 11/03/2020

Department Contact: Beth Hannah E1 Doc No.: \_\_\_\_\_

Total Cost: \$38,633.60

---

**VENDOR NAME:**

Service Wear Apparel

**COMMODITY/SERVICE DESCRIPTION:**

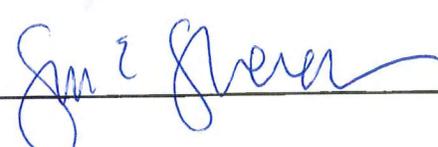
Workrite Shirt Jackets - Ripstop Tactical Shirt Jacket. Shirt Jacket will provide an additional barrier of protection for EMS response.

**CER/SOLE SOURCE JUSTIFICATION:**

The Olathe Fire Department has identified Service Wear Apparel as the only vendor capable to complete the required specifications and customizations for a reasonable price within a reasonable time. Other vendors were not able to complete customizations in house.

Approved:  (Department Director)

Approved: \_\_\_\_\_ (Procurement Manager)

Over \$25,000:  
Approved:  (City Manager)



Sirius Computer Solutions  
 PO Box 202289  
 Dallas, TX 75320-2289  
 (800) 460-1237

Invoice Questions:  
[ar@siriuscom.com](mailto:ar@siriuscom.com)

**INVOICE NUMBER** INV-000795076  
**INVOICE DATE** 12/01/2020  
**DUE DATE** 12/31/2020  
**AMOUNT DUE** \$32,854.03

BILL TO:	Ship To Address:
CITY OF OLATHE Accounts Payable PO BOX 768 OLATHE, KS 66051 UNITED STATES	CITY OF OLATHE Chad Johansson 501 E OLD 56 HWY OLATHE, KS 66061 UNITED STATES

Customer PO	Terms	Customer Tax ID	Order Number	Client Executive
318953	Net 30		SO-0064946	Len Goebel

**Invoice Comments:**  
 Your Sirius AR Coordinator is: Michael Johnson / (210) 504-3153

Items:				
Item Number	Description	Qty	Price	Ext. Price
IR829B-LTE-EA-BK9	CISCO 829 Industrial ISR, LTE US,WiFi,FCC <i>Serial Numbers:</i> FTX2448D07T, FTX2448D07U, FTX2448D07W, FTX2448D07X, FTX2448D0AW, FTX2448D0B0, FTX2448D0B3, FTX2448D0B4, FTX2448D0B9, FTX2448D0BT, FTX2448D0BU, FTX2448D0BV, FTX2448D0BY, FTX2448D0C1, FTX2448D0C3, FTX2448D0C5, FTX2448D0JQ	17	\$1,730.85	\$29,424.45
CON-SNT-IR829TEL	CISCO SMARTNET 8X5XNBD 829 Industrial ISR, LTE US,WiFi,FCC	17	\$201.74	\$3,429.58
SL-IR800-SEC-K9	SECURITY LICENSE FOR CISCO IR800 SERIES ROUTER E-DELIVERY	17	\$0.00	\$0.00
SL-IR800-IPB-K9	IP BASE LICENSE FOR CISCO IR800 SERIES ROUTER E- DELIVERY	17	\$0.00	\$0.00
SWAP1530-81-A1-K9	CISCO AP1530 SERIES UNIFIED WIFI 8.1 SOFTWARE RELEASE	17	\$0.00	\$0.00
SWAP1530-81A-A1-K9	CISCO AP1530 SERIES AUTONOMOUS WIFI 8.1 SOFTWARE RELEASE	17	\$0.00	\$0.00
SL-IR800-DATA-K9	DATA LICENSE FOR CISCO IR800 SERIES ROUTER E- DELIVERY	17	\$0.00	\$0.00
S800IUK9-15803M	Cisco IR800 Series UNIVERSAL	17	\$0.00	\$0.00
IOT-OTHER	Cisco Not related to an IoT Solution; For tracking only.	17	\$0.00	\$0.00
NO-IOT-SOLUTION	Cisco Not related to an IoT Solution; For tracking only.	17	\$0.00	\$0.00
			<b>Subtotal Items:</b>	\$32,854.03

\* - taxable  
 no symbol - non-taxable  
 # - solution may contain taxable and non-taxable items

<b>Taxable</b>	<b>\$0.00</b>
<b>Non-Taxable</b>	<b>\$32,854.03</b>

Invoice Currency	USD
<b>Subtotal</b>	<b>\$32,854.03</b>
<b>Shipping and Handling</b>	
<b>Tax</b>	<b>\$0.00</b>
<b>Amount Due</b>	<b>\$32,854.03</b>



380 New York Street  
 Redlands, CA-92373  
 Phone: (909) 793-2853

Invoice : 93935666  
 Order : 3856788  
 Customer : 106527  
 Customer PO : QUOTE STEGING  
 P.O. Date : 11/16/2020  
 End User : 106527  
 Project :

Document date : 11/16/2020  
 Delivery :  
 Contract : 2005MPA1199

City of Olathe

Bill to:  
 Matt Steging  
 City of Olathe  
 Information Technology Services  
 P.O. Box 768  
 Olathe KS 66051-0768

**'Invoice'**

Page : 1  
 Ship to:  
 Matt Steging  
 City of Olathe  
 Information Technology Services  
 135 S Kansas Ave  
 Olathe KS 66061-4434

For questions regarding this document, please contact Customer Service at 888-377-4575.

Terms of payment: Net Due 30 days, no discount

The line items included in this transaction are governed exclusively by the terms of the above-referenced contract, if any, or, where applicable, Esri's standard terms and conditions at [www.esri.com/legal/software-license](http://www.esri.com/legal/software-license).

Item	Qty	Material Number	Price
10	2	160463 ArcGIS Enterprise Standard Up to Four Cores Perpetual License Start Date: 11/16/2020 End Date: 11/15/2021	36,000.00
Item Subtotal			36,000.00
<b>Total:</b>			<b>USD 36,000.00</b>

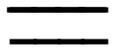
FEIN: 95-2775732  
 DUNS/CEC: 06-313-4175 CAGE: 0AMS3  
 Please detach lower portion and return with remittance



Matt Steging  
 City of Olathe  
 Information Technology Services  
 P.O. Box 768  
 Olathe KS 66051-0768

Remit Payment to:  
 Environmental Systems Research Institute, Inc.  
**By Check:** P.O. Box 741076  
 Los Angeles CA 90074-1076  
**Electronic Instructions:**  
**Bank:** Bank of America  
**Wire ABA:** 026009593  
**ACH ABA:** 121000358

Acct#: 1496150335



Invoice: 93935666    **Document Date: 11/16/2020**  
 Order: 3856788  
 Payer: 106527    **Total: USD 36,000.00**

**Strohman Enterprise Inc**

5612 Olde Hartley Way  
Glen Allen, VA 23060  
(804)477-3578  
joe@sedirect.net  
<http://www.strohmanenterprise.com>

# Estimate

**ADDRESS**

Olathe, KS PD  
Captain Wes Smith

**SHIP TO**

Olathe, KS PD  
Captain Wes Smith

**ESTIMATE #** 12094

**DATE** 12/15/2020

---

PRODUCT/SERVICE	DESCRIPTION	QTY	RATE	AMOUNT
200374	200374 Patrol Rifle Optic w/ LRP Shipping included, price is good until end of 2021	120	374.06	44,887.20

---

TOTAL

**\$44,887.20**

Accepted By

Accepted Date



Professional Turf Products, L.P.  
 10935 Eicher Dr.  
 Lenexa, Kansas 66219  
 Brad Gray  
 913 915-6783  
 grayb@proturf.com



Ship To	City of Olathe - Parks & Recreation	Date:	12/8/2020
Bill To	OMNIA Partners - Credit Cards Not Accepted	Tax Rate	
Contact	Johnny Brockus	Destination	Included
Address	1908 W Ironwood Street Olathe KS 66061	Trade-In	
		Finance	
Phone	(913) 633-4766	Account Type	Contract
Email	jfrandsen@olatheks.org	QMS: ID	Q62383
Comments:	City of Mesa/OMNIA Partners Contract #2017025; Participating Agency #2591689		

Proposal

Qty	Model #	Description		Extended
1	08705	Sand Pro 5040	\$	18,112.62
1	08714	Manual Blade (40 Inch)	\$	1,419.54
1	08733	Spring Tine Toolbar	\$	942.62
1	08838	Midmount Toolbar System	\$	1,431.57
1	08754	QAS Finish Grader (Box Blade)	\$	2,451.94
15	110-0266-03	Carbide Tine Assembly	\$	1,750.46
1	30035	400 Hour Filter Maintenance Kit	\$	106.54
		<b>Sand Pro 5040</b>	<b>\$</b>	<b>26,215.29</b>

<b>SubTotal</b>	\$	<b>26,215.29</b>
<b>Destination</b>		<b>Included</b>
<b>Tax (Estimated)</b>	\$	-
<b>TOTAL</b>	<b>\$</b>	<b>26,215.29</b>

**Comments:**

**For all New Equipment, Demo units may be available for up to 20% savings.  
 For all New Equipment, Refurbished units may be available for up to 40% savings.**

**Terms & Conditions:**

1. Orders are considered contractual. Order cancellations are subject to fees up to 10% of the original order value.
2. New equipment delivery time is estimated at six weeks from the time credit is approved & documents are executed.
3. Pricing, including finance options, valid for 30 days from time of quotation.
4. Payments by Credit Card are subject to convenience fee.
5. After 30 days all prices are subject to change without notice.
6. Used and Demo equipment is in high demand and availability is subject to change.
  - A. Upon firm customer commitment to purchase, said equipment availability will be determined and "locked".
  - B. In the event equipment is unavailable at time of order, PTP will employ every resource to secure an acceptable substitute.
  - C. PTP strongly advises the customer to issue a firm PO as quickly as possible after acceptance of quotation.
7. "Trade In Allowances" will be treated as a credit for future parts purchases on PTP account unless other arrangements have been made.

**Returns Policy:**

1. All returns are subject to restocking, refurbishing, usage, and shipping fees.
2. All returns must be able to be sold as new.
3. Items missing parts are non returnable.
4. Professional Turf Products will have sole discretion as to the resalable condition of the product.
5. This policy does not apply to items that are defective, or shipped incorrectly by PTP or one of its vendors.

**Payment:**

1. Terms are net 10 unless prior arrangements have been made.
2. Quoted prices are subject to credit approval.
  - A. PTP will work with third party financial institutions to secure leases when requested to do so.
  - B. When using third party financiers, documentation fees & advance payments may be required.
  - C. For convenience, monthly payments are estimated based on third party rate factors in effect at time of the quotation.
  - D. PTP assumes no liability in the event credit becomes unavailable or rates change during the approval process.
3. There will be a service charge equal to 1.5% per month (18% per annum) on all past due invoices.
4. By Law we are required to file a "Notice to Owner" of our intent to file lien in the event of payment default.  
 This notice must be sent within 60 days of the date the original invoice and will happen automatically regardless of any special payment arrangements that may have been made.

Authorized Signature: \_\_\_\_\_

Date: \_\_\_\_\_



Professional Turf Products, L.P.  
 10935 Eicher Dr.  
 Lenexa, Kansas 66219  
 Brad Gray  
 913 915-6783  
 grayb@proturf.com



Ship To	City of Olathe - Parks & Recreation	Date:	12/8/2020
Bill To	OMNIA Partners - Credit Cards Not Accepted	Tax Rate	
Contact	Johnny Brockus	Destination	Included
Address	1908 W Ironwood Street Olathe KS 66061	Trade-In	
		Finance	
Phone	(913) 633-4766	Account Type	Contract
Email	jdbrockus@olatheks.org	QMS: ID	Q62062
Comments:	City of Mesa/OMNIA Partners Contract #2017025; Participating Agency #2591689		

Proposal

Qty	Model #	Description	Extended
1	07384	Workman HDX - 2WD (Kubota Gas)	\$ 24,550.00
1	117-4831	2 Inch Receiver Hitch Kit	\$ 137.63
1	30248	MVP Kit 400 Hour	\$ 124.21
1	07303	Fold Down Side Kit (w/tailgate) for Full Flatbed	\$ 1,291.30
		<b>Workman HDX - 2WD (Kubota Gas)</b>	<b>\$ 26,103.32</b>
1	07369	Workman HD	\$ 21,697.16
1	115-7786	Tachometer / Speedometer for HD	\$ 639.16
1	117-4831	2 Inch Receiver Hitch Kit	\$ 137.63
1	07303	Fold Down Side Kit (w/tailgate) for Full Flatbed	\$ 1,291.30
		<b>Workman HD</b>	<b>\$ 23,765.25</b>
<b>SubTotal</b>			<b>49,869.07</b>
<b>Destination</b>			<b>Included</b>
<b>Tax (Estimated)</b>			<b>\$ -</b>
<b>TOTAL</b>			<b>\$ 49,869.07</b>

**Comments:**

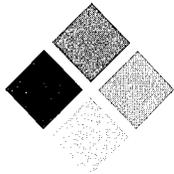
**For all New Equipment, Demo units may be available for up to 20% savings.**  
**For all New Equipment, Refurbished units may be available for up to 40% savings.**

- Terms & Conditions:**
- Orders are considered contractual. Order cancellations are subject to fees up to 10% of the original order value.
  - New equipment delivery time is estimated at six weeks from the time credit is approved & documents are executed.
  - Pricing, including finance options, valid for 30 days from time of quotation.
  - Payments by Credit Card are subject to convenience fee.
  - After 30 days all prices are subject to change without notice.
  - Used and Demo equipment is in high demand and availability is subject to change.
    - Upon firm customer commitment to purchase, said equipment availability will be determined and "locked".
    - In the event equipment is unavailable at time of order, PTP will employ every resource to secure an acceptable substitute.
    - PTP strongly advises the customer to issue a firm PO as quickly as possible after acceptance of quotation.
  - "Trade In Allowances" will be treated as a credit for future parts purchases on PTP account unless other arrangements have been made.

- Returns Policy:**
- All returns are subject to restocking, refurbishing, usage, and shipping fees.
  - All returns must be able to be sold as new.
  - Items missing parts are non returnable.
  - Professional Turf Products will have sole discretion as to the resalable condition of the product.
  - This policy does not apply to items that are defective, or shipped incorrectly by PTP or one of its vendors.

- Payment:**
- Terms are net 10 unless prior arrangements have been made.
  - Quoted prices are subject to credit approval.
    - PTP will work with third party financial institutions to secure leases when requested to do so.
    - When using third party financiers, documentation fees & advance payments may be required.
    - For convenience, monthly payments are estimated based on third party rate factors in effect at time of the quotation.
    - PTP assumes no liability in the event credit becomes unavailable or rates change during the approval process.
  - There will be a service charge equal to 1.5% per month (18% per annum) on all past due invoices.
  - By Law we are required to file a "Notice to Owner" of our intent to file lien in the event of payment default. This notice must be sent within 60 days of the date the original invoice and will happen automatically regardless of any special payment arrangements that may have been made.

Authorized Signature: \_\_\_\_\_ Date: \_\_\_\_\_



# MAC

McConnell & Associates

# INVOICE

INVOICE NO.

120098

Job #: 19137

*Megan*

OCT 02 2020

A Finance charge of 1.5% per month or any part thereof (18% annual) will be charged on all past due invoices.

1225 IRON NORTH KANSAS CITY, MISSOURI 64116  
(816) 842-6066 • FAX: (816) 842-1638

BILL TO  
City of Olathe  
100 e sante fe st  
Olathe, KS 66061

JOB  
Two Trails Park - Tennis Court  
1000 N. Ridgeview  
Olathe, KS 66061

CUSTOMER	PURCHASE ORDER NO.	BILL THRU	TERMS	INVOICE DATE	PAGE
OLATHECI			Net 30	9/24/20	1

ITEM NO.	QUANTITY	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
TCC	1	Tennis Court Work	49,177.00	49,177.00

IN THE EVENT THAT MC CONNELL & ASSOCIATES CORP. PLACES THE SUMS DUE HEREUNDER WITH AN ATTORNEY FOR COLLECTION, MC CONNELL & ASSOCIATES CORP. SHALL BE ENTITLED TO RECOVER ALL EXPENSES THEREFOR, INCLUDING WITHOUT LIMITATION ATTORNEYS' FEES, FILING FEES, FEES FOR PRIVATE PROCESS SERVERS, EXPENSES, AND COSTS.

**NOTICE TO OWNER**

FAILURE OF THIS CONTRACTOR TO PAY THOSE PERSONS SUPPLYING MATERIAL OR SERVICES TO COMPLETE THIS CONTRACT CAN RESULT IN THE FILING OF A MECHANIC'S LIEN ON THE PROPERTY WHICH IS THE SUBJECT OF THIS CONTRACT PURSUANT TO CHAPTER 429 RSMO. TO AVOID THIS RESULT YOU MAY ASK THIS CONTRACTOR FOR "LIEN WAIVERS" FROM ALL PERSONS SUPPLYING MATERIAL OR SERVICES FOR THE WORK DESCRIBED IN THIS CONTRACT. FAILURE TO SECURE LIEN WAIVERS MAY RESULT IN YOUR PAYING FOR LABOR AND MATERIAL TWICE.

SALE AMOUNT	49,177.00
<b>TOTAL</b>	<b>\$49,177.00</b>

## PREPARED FOR

---

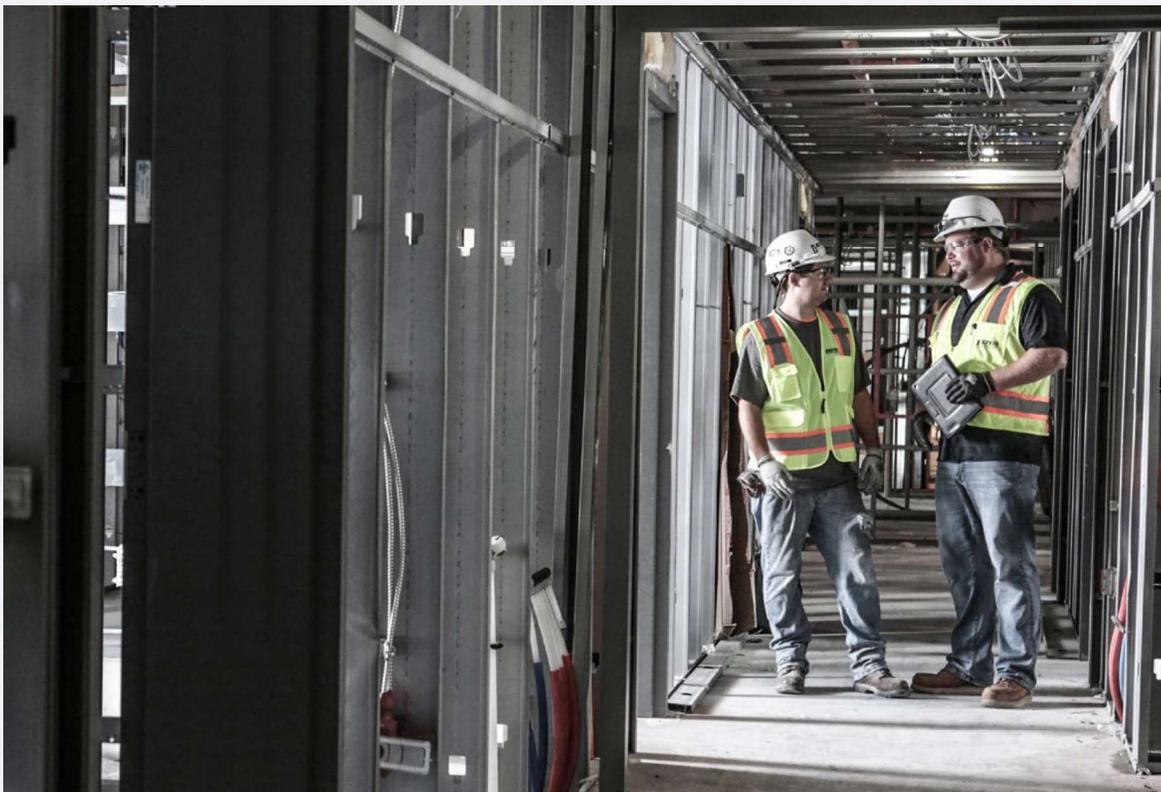
City of Olathe | Thermal Camera Solution

# 10.12.20

## CONTACT

---

**Kristi Holland** | Group Leader National Service Solutions  
Kristi.Holland@faithtechnologies.com | 913.522.1798





Mr. Bob Reynolds  
City of Olathe  
Facility Manager  
100 E Santa Fe Street  
Olathe KS, 66061

10/12/20

Mr. Reynolds-

Thank you for the opportunity for allowing Faith Technologies to provide pricing regarding your Thermal Camera needs. We understand that choosing the right partner is critical to your business's success and operations.

Faith Technologies is national leader in electrical planning, engineering, design, and installation. With over 3,000 employees and 20 branch locations through the U.S. our team of experts are the authority in the field of electrical services.

#### **OUR MISSION STATEMENT**

***"Making our customers and ourselves better through passion, practical solutions, and the relentless pursuit of perfection is what we do."***

We are very pleased to submit a proposal to you. The attached document outlines our equipment and scope of work. We look forward to partnering with you on this project. Please feel free to reach out if there are any additional questions.

Sincerely,

*Kristi Holland*

Kristi Holland  
Group Leader  
National Service Solutions



**SCOPE OF WORK**

**Executive Summary**

Faith Technologies is pleased to offer the following proposal for installing a thermal camera system to detect elevated body temperature. This system will be placed at a designated employee entrance of your facility. This proposal is for one standalone system per the facility locations below and is inclusive of installation, equipment, programming, and testing.

This camera system does not diagnose someone with coronavirus. When correctly configured, it will identify elevated body temperature relative to a sample population, which could be indicative of a fever.

Faith Technologies will schedule a site walk to review the installation requirements and project timeline prior to the start of any work.

**Locations**

- City Hall-100 E Santa Fe Street, Olathe, KS 66061
- Community Center-1205 E Kansas City Rd, Olathe, KS 66061
- TBD (Public Works or Indian Creek Library)

**Labor and Material**

- (3) Thermal Cameras
- (3) Black body devices (gives the camera baseline temperature to calibrate itself against)
- (3) Mounting hardware kits
- (3) 4 channel Network Video Recorder with 1TB of storage
- Labor to Install and setup and program on site

**Pricing**

Total Solution for (3) Thermal Camera Systems.....\$49,332.00  
 (Project is Tax Exempt)

**Approximate Schedule ..... 3 Weeks from PO**

*\*Pricing is valid for thirty (30) days from date on this proposal.*



### ***Project Assumptions***

All labor hours are estimated as first shift and regular time.

- A. The following shall be provided to Faith Technologies at time of order (unless item is specifically included in this project's Scope of Work):
  - a. The systems described in this proposal require Internet Protocol (IP) based communications. Cooperation and coordination with the facility's IT department will be required for the proposed integration implementations to be successful. Static IP Addresses are required.
- B. Any items not explicitly stated will be considered excluded from the scope of work and any changes or additions shall be considered out of scope. It was discussed on our call that the City of Olathe will provide the 120 VAC power to the calibration black body and network cable to the camera.
- C. A customer provided PC computer(s) will be necessary for remote viewing of playback video via Content Management Software (CMS).
- D. Onsite startup/commissioning is included, up to 8 hours.
- E. Power and data cabling are not included.

### ***General Terms and Conditions***

- A. Sales and all other tax are not included in the price.
  - a. If applicable, owner to supply tax exempt certificate at receipt of order.
- B. Expedited freight charges are not included in the price.
- C. No hot work is permitted.
- D. Project schedule to be developed in collaboration with the Client.
- E. The steel and copper market are currently experiencing considerable volatility. For that reason, Faith Technologies will require validation of any price proposal immediately before entering into a contract. Upon notification of interest to contract, Faith will verify price proposal in a timely fashion with the current market and notify the customer of any changes, at which time conditions to move forward can be discussed.
- F. Any changes to the scope of work or the materials used at client's request may be billable. Any work performed outside of the previously defined scope options shall be managed according to Change Order protocol.
- G. Warranty: Faith Technologies will provide warranty support for our installation and craftsmanship for a period of one year.
- H. By submission of its proposal, Faith Technologies, Inc. reserves the right to negotiate mutually acceptable contract terms, including review of any applicable Prime contract provisions, upon award of the work.
- I. Full balance of retainage payment, if applicable, shall be made within thirty (30) days of Substantial Completion, subject only to withholding for written documentation of incomplete Faith Technologies' work. Substantial completion shall be defined as project being complete to a point that the Client can occupy and/or utilize for its intended use.

### ***Payment Terms and Conditions***

- A. Payment Terms:
  - a. All invoices will be due Net 30 days after completion of project



**Acceptance of Services**

We appreciate the opportunity to submit our proposal and hope to work with you on this project! If this proposal is found agreeable and acceptable, please sign below, and submit a Purchase Order to:

Mail:  
Faith Technologies, Inc.  
Kristi Holland  
11086 Strang Line Rd  
Lenexa, KS 66215

Email:  
Kristi.holland@faithtechnologies.com

Print Name: \_\_\_\_\_ Date: \_\_\_\_\_

Signature: \_\_\_\_\_

\*\* This proposal references Johnson County Contract 2016-010 – Security, Surveillance, and Detection Systems, Equipment, Supplies and Service

We thank you for the opportunity to provide this proposal and look forward to discussing it in detail with you. If you have any questions or need additional information, please call 913.522.1798.

Thank you,

*Kristi Holland*

Kristi Holland  
Group Leader  
National Service Solutions



2261569.62638

COFFEL CONSTRUCTION, LLC

13197 SW St. Rt. A Hwy

Hume, MO. 64752

816-806-6745

INVOICE- 103020-1

P.O. NO-

DATE-10-30-20

CUSTOMER  
NAME City of Olathe  
ADDRESS 1415 S. Robinson Dr.  
CITY Olathe, KS 66051

JOB SITE  
NAME  
ADDRESS 17300 W. 119<sup>th</sup> St.  
CITY Olathe, KS

DESCRIPTION

Storm Sewer replacement

1	Equipment delivery in the K.C. area	\$125.00
1	Lg equipment delivery in the K.C. area	\$200.00
57hr	313 Track Hoe @ \$105.00/hr	\$5,985.00
49hr	Skid Steer @ \$50.00/hr	\$2,450.00
104hr	Operator @ \$75.00/hr	\$7,800.00
2hr	Operator overtime @ \$112.50/hr	\$225.00
80hr	Labor @ \$75.00/hr	\$6,000.00
1hr	Labor overtime @ \$112.50/hr	\$112.50
57hr	Tool Truck @ \$25.00/hr	\$1,425.00
20hr	Tri-Axle Dump Truck @ \$100.00/hr	\$2,000.00
8 ½ hr	End Dump @ \$115.00/hr	\$977.50
	Dump fees	\$1,500.00
215.32 ton	Rock	\$2,583.00
22 ½ yrd	Concrete	\$3,422.00
	Materials	\$7,925.00
	Asphalt	\$6,198.00

TOTAL \$48,928.00

Not to exceed bid of \$38,900.00

TOTAL \$38,900.00

THANK YOU.



209 N. Ohio  
Archie, MO 64752

Office: 660-643-7800

Fax: 816-293-5686

Olathe Public Works  
Brent Dorr  
1415 S Robinson Drive  
Olathe, KS 66051

Project: 17300 W 119th Storm Line

Dear Brent,

Coffel Construction is pleased to quote you the lump sum of **Thirty-Eight Thousand Nine Hundred Dollars (\$38,900.00)** for the afore mentioned project. The following conditions apply:

- Excavate for repair of 84" storm line
- Includes Locates
- Includes equipment and labor for excavation
- Includes equipment and labor for installation of new pipe
- Includes equipment and labor for backfill
- Includes full gravel backfill
- Includes haul off of excess spoils
- Includes sawcut and patch of parking lot
- Includes up to 32' of 84" CMP and 2 coupler bands
- We exclude permits, tap fees, rock excavation, any overtime, engineering, soil testing, disposal of contaminated soils, relocation of any interfering existing utilities, and anything not explicitly mentioned above
- Work will be done during normal working hours

<b>Labor and equipment</b>	<b>\$17,265.00</b>
<b>Backfill Material</b>	<b>\$4,950.00</b>
<b>Asphalt Patch</b>	<b>\$8,085.00</b>
<b>84" Corrugated Metal Pipe and Bands</b>	<b>\$8,600.00</b>
<b>TOTAL</b>	<b>\$38,900.00</b>

Thank you for considering our proposal, we have tried to be as concise as possible when considering this project. Please feel free to contact me at 816-535-7803

Regards,  
Matt Magness  
Coffel Construction  
816-535-7803

Accepted By: \_\_\_\_\_  
(signature)

Date: \_\_\_\_\_

\_\_\_\_\_  
(print name)

\_\_\_\_\_  
(company name)



## EMERGENCY ORDER

### City Municipal Code Section 3.50.070 Emergency Procurement

Notwithstanding any other provision of this Chapter, the City Manager may make emergency procurements when there exists a threat to public health, welfare or safety provided that such emergency procurements shall be made with such competition as is practical under the circumstances. Such emergency condition is further defined as an immediate and serious need for supplies, services, materials or equipment that cannot be timely met through normal procurement methods and the lack of which would threaten:

- (A) The function of City government;
- (B) The preservation or protection of property; and/or
- (C) The health or safety of any person. (Ord. 14-44 § 7, 2014; Ord. 99-119 § 2, 1999; Ord. 95-15 § 2, 1995; Ord. 88-155 § 1, 1988.)

The following purchase is determined to be an emergency and is purchased under Section 3.50.070 of the City Municipal Code.

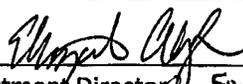
Date of Purchase: May 5, 2020

Amount: \$38,900

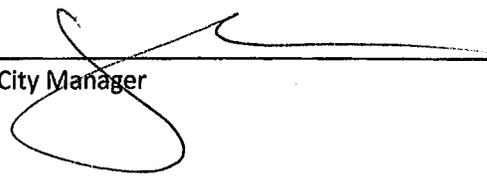
Vendor: Coffel Construction and Excavating

Item Purchased: Purchase includes labor and materials required to replace 32 feet of failing 84-inch diameter CMP stormwater pipe.

Reason for Emergency: The property owner at 17300 W 119<sup>th</sup> Street (Karbanc Enterprises) identified a sink hole in their private parking lot. They hired Coffel Construction and Excavating to replace a failed 84-inch CMP stormwater pipe that extends under their parking lot. After construction was initiated, they determined that the pipe was a City-owned asset. Since there is a 12-foot deep excavation currently open in the parking lot, the Public Works Department, Stormwater Section initiated emergency procurement to finish the project and replace the City owned pipe.

  
Department Director For: Mary Jaeger

  
Procurement Manager

  
City Manager



**Invoice**

*Under*  
NOV 10 2020

Customer: 163684  
**City of Olathe - Cedar Creek**  
Cedar Creek WWTP  
PO Box 768  
Olathe KS 66051-0768

Invoice No./Date: 8480101994 / 10/29/2020  
Customer PO No.: 318947  
Our Order No./Date: G15664 / 10/16/2020  
Contact: Terry Spoons  
Phone: +18174191709  
Fax: +18174191909  
Email: terry.spoons@andritz.com

Sales Responsible : GREEN, BRICE

**Ship-To Address:** 163684  
City of Olathe - Cedar Creek  
Cedar Creek WWTP  
25915 W 119th St  
Olathe KS 66061-5853

**Terms of Delivery**

FCA ORIGIN PREPAID & ADD, Acc. to Incoterms 2020

**Markings and Numbers:**

**Number, Type of packing:**

**Packing list No./Date**

1 Standard Crate

81579998 / 10/16/2020

**Volume**

54.25 FT3

**Gross Weight**

1,650.00 LB

**Net Weight**

1,650.00 LB

**Invoice Details**

Job#1345-D5LL

Please note currency is in US Dollars

Andritz Inc Standard Terms & Conditions apply

Returned goods require pre approval and are subject to restocking and inspection fees.

Item	Material Description Pricing Conditions	Quantity	Price	Price Unit	Value USD
000010	300001721 REFURBISHED D5LL SCROLL - SCROLL EXCHANGE OPTION WBS-Element: S-48-G15664-502 Refurbished D5LL scroll with new flame spray tiles, balanced to 3200 RPM operating speed.  IN STOCK IN PITTSBURG, TX  This is a purchase price of the used equipment with no exchange.	1 PC	49,396.00	1 PC	49,396.00



Invoice No./Date:  
8480101994 / 10/29/2020

Items total	49,396.00
Freight Costs	382.52
Total Amount	49,778.52
Total tax	0.00
<b>Invoice Amount</b>	<b>49,778.52</b>

**Terms of payment:**  
Within 30 days Due net

**Invoice reference number**  
In case of wire transfer please use the following reference number 8480101994.



## Proforma Invoice

CITY OF OLATHE  
City of Olathe  
Accounts Payable  
apolatheks.org  
Olathe, KS 66051  
United States

**Invoice No.** 37754  
Invoice Date 12/10/20  
Shipment Date  
PO No. 318983

Page 1 of 1

No.	Description	Cross Reference No.	Quantity	Unit of Measure	Unit Price	Disc. %	Amount
AQ400	AQ400 Multi-Chemistry Analyzer		1	Each	48,425.00		48,425.00
8022347	US/Japan Power Cable 110V 15 AMP		1	Each		100	
9-5350	80 Position Sample Tray AQ400 AQ400 Only		2	Each		100	
6015	2ml Sample Cups (1000/pkg)		1	Package		100	
171-0354-100	5ml Sample Cups Clear (100/Pk) Start up kit only - AQ400		1	Each		100	
INSTALL/TRAINING	Installation & Training		1	Each	3,500.00	100	
SHIPPING	Shipping Charges		1	Each	800.00	100	
<b>Total USD</b>							<b>48,425.00</b>

Payment Terms Net 30 Days  
Shipment Method

### Ship-to

City of Olathe  
Attn: DeWayne McAllister  
Environment Laboratory  
25851 W. 119th Street  
Olathe, KS 66061  
United States

Shipped via: UPS  
Method: GROUND

### Seal Analytical, Inc.

6501 W. Donges Bay Road - Mequon - WI 53092 -  
Phone 262-241-7900 - Fax 262-241-7970 - E-Mail info: sales@seal-us.com - www.seal-analytical.com

### Bank Details:

JP Morgan Chase Bank, N.A, Milwaukee, WI - Account name: Seal Analytical, Inc.  
ABA: 075000019 - Account No. 732249131 - Swift code: CHASUS33



PRICE AGREEMENT/CONTRACT

Contract for: Water Meter Testing Services

Agreement Number: 17-4167

Contract Specialist: Shari Pine

Phone Number: 913-971-9005

Contract Period: 7/01/2020 - 12/31/2021

Vendor Name/Number: Vanguard Utility Services

Contact: Robert E. Shelton

Address: 1421 W 9th Street

Phone: 270-926-4646

Owensboro, KY 42301

Fax: 270-926-6393

Department: PW

Project Number: 17-4167

Council Approval: N/A

Agenda Item: \_\_\_\_\_

Payment Terms: Net 30

Accepts City's P-card:  Yes  No

**Contract Items:**

The quantities listed are estimated annual requirements. The successful contractor(s) shall deliver only the quantities that are ordered on an as needed basis, and the contract shall be binding only for the actual quantities ordered during the contract period.

1	5/8" Meter Testing including all deliverables	\$50.00
2	1" Meter Testing including all deliverables	\$50.00
3	1.5" Meter Testing including all deliverables	\$150.00
4	2" Meter Testing including all deliverables	\$185.00
5	3" Meter Testing including all deliverables	\$185.00
6	4" Meter Testing including all deliverables	\$200.00
7	6" Meter Testing including all deliverables	\$215.00
8	8" Meter Testing including all deliverables	\$225.00

**Fall 2020 Omni meter change out pricing.**

The 3" and greater would be a register and measurement assembly replaced instead of the complete meter.

1.	2" Change out -	\$250.00
2.	3" Change out -	\$200.00
3.	4" Change out -	\$225.00
4.	6" Change out -	\$250.00

THE CITY OF OLATHE, KANSAS, acting through its City Council, contracts with the vendor named above to supply the goods or services listed in this document, as needed and as requested. The City shall have no financial obligation with this agreement until an order is been placed. The Procurement Manager of the City of Olathe, Kansas, shall be the sole judge of the fulfillment of this contract. Upon any breach of this contract, the Procurement Manager shall have the option to declare this contract void. All modifications to this contract must be in writing and signed by the City's Procurement Manager.

All special conditions, detailed specifications, pricing, terms, and conditions of 17-4167 apply to this price agreement. It is agreed that goods and services delivered must comply with all federal, state, or local laws, and that the contractor shall defend actions or claims brought and hold harmless the City of Olathe from loss, cost, or damage.

All prices shall be F.O.B. delivery point, unless otherwise indicated. All delivery costs, surcharges, handling, and other charges must be disclosed in writing in the contractor's solicitation response 17-4167. The City will not pay additional surcharges without 30-day prior notification and approval of Procurement Manager. Payment will be made upon completion of delivery of goods or services purchased and submission of invoices to the Accounts Payable Division at [apolathe@olatheks.org](mailto:apolathe@olatheks.org), or FAX 913-971-8719

**City of Olathe - Kansas Tax Exemption Number: KS6XLFHVA1 Expiration Date: October 1, 2020**

CITY OF OLATHE

Amy Tharnish, CPA  
Assistant Director of Finance Services

Date: 8/31/20



PRICE AGREEMENT/CONTRACT

Contract for: **Yard Restoration and Landscaping Services**

Agreement Number: **18-0217-02**

Contract Specialist: Shari Pine

Phone Number: 913-971-9005

Contract Period: **01/01/2020 - 12/31/2020**

Vendor Name/Number: Turf Design, Inc.

Contact: Richard Bazemore

Address: 23770 W. 81st Terrace  
Shawnee, KS 66227

Phone: 913-764-6531

Email: rbazemore@turfdesigninc.com

Department: PW-FO

Project Number: 18-0217

Council Approval: N/A

Agenda Item: \_\_\_\_\_

Payment Terms: Net30

Accepts City's P-card:  Yes  No

**Contract Items:**

See Attached Project Order Form. This form is completed for each job bid.

THE CITY OF OLATHE, KANSAS, acting through its City Council, contracts with the vendor named above to supply the goods or services listed in this document, as needed and as requested. The City shall have no financial obligation with this agreement until an order is been placed. The Procurement Manager of the City of Olathe, Kansas, shall be the sole judge of the fulfillment of this contract. Upon any breach of this contract, the Procurement Manager shall have the option to declare this contract void. All modifications to this contract must be in writing and signed by the City's Procurement Manager.

All special conditions, detailed specifications, pricing, terms, and conditions of 18-0217 apply to this price agreement. It is agreed that goods and services delivered must comply with all federal, state, or local laws, and that the contractor shall defend actions or claims brought and hold harmless the City of Olathe from loss, cost, or damage.

All prices shall be F.O.B. delivery point, unless otherwise indicated. All delivery costs, surcharges, handling, and other charges must be disclosed in writing in the contractor's solicitation response 18-0217. The City will not pay additional surcharges without 30-day prior notification and approval of Procurement Manager. Payment will be made upon completion of delivery of goods or services purchased and submission of invoices to the Accounts Payable Division at apolathe@olatheks.org, or FAX 913-971-8719

**City of Olathe - Kansas Tax Exemption Number: KS6XLFHVA1 Expiration Date: October 1, 2020**

CITY OF OLATHE

Amy Tharnish, CPA  
Assistant Director of Finance Services

Date: 12/3/2019

**Yard Restoration and Landscaping Services Pricing Structure**

<u>Item</u>	<u>Unit</u>	<u>Price per Unit</u>
1. Grading & Compaction (Min. 2) Hrs. -	Hours	<u>150.94</u>
	>8 Hours	<u>120.00</u>
2. Topsoil (Min. 1)	Cubic Yard	<u>66.04</u>
	>10 CYs	<u>58.49</u>
3. Sod + Water (Min. 25) (3 Week Warranty Period)	Square Yard	<u>69.27</u>
	>500 SY	<u>13.11</u>
	>1000 SY	<u>10.35</u>
4. Seed & Blanket + Water (Min. 250) (5 Week Warranty Period)	Square Feet	<u>7.22</u>
	>1,000 SF	<u>3.70</u>
5. Hydro mulch (Min. 0.33) (No water)	Acre	<u>3,208.33</u>
	>5 Acres	<u>2,413.60</u>
6. Other - Min. Trip Charge	Ea.	<u>230.00</u>
7. Water	Lump Sum / Ea.	<u>N/A</u>



PRICE AGREEMENT/CONTRACT

Contract for: **Wastewater Facility Repairs and Improvements T & S**

Agreement Number: **18-0926**

Contract Specialist: Shari Pine Phone Number: 913-971-9005

Contract Period: **08/01/2020 - 07/31/2021**

Vendor Name/Number: Crossland Heavy Contractors

Contact: Erick Lowe

Address: 3252 Roanoke Road

Phone: 816-960-4553

KCMO 64111

Email: elowe@heavycontractors.com

Department: Public Works

Project Number: 18-0926

Council Approval: N/A

Agenda Item: \_\_\_\_\_

Payment Terms: Net 30

Accepts City's P-card:  Yes  No

**Contract Items:**

See Attached Schedule of Billing Rates

THE CITY OF OLATHE, KANSAS, acting through its City Council, contracts with the vendor named above to supply the goods or services listed in this document, as needed and as requested. The City shall have no financial obligation with this agreement until an order is been placed. The Procurement Manager of the City of Olathe, Kansas, shall be the sole judge of the fulfillment of this contract. Upon any breach of this contract, the Procurement Manager shall have the option to declare this contract void. All modifications to this contract must be in writing and signed by the City's Procurement Manager.

All special conditions, detailed specifications, pricing, terms, and conditions of 18-0926 apply to this price agreement. It is agreed that goods and services delivered must comply with all federal, state, or local laws, and that the contractor shall defend actions or claims brought and hold harmless the City of Olathe from loss, cost, or damage.

All prices shall be F.O.B. delivery point, unless otherwise indicated. All delivery costs, surcharges, handling, and other charges must be disclosed in writing in the contractor's solicitation response 18-0926. The City will not pay additional surcharges without 30-day prior notification and approval of Procurement Manager. Payment will be made upon completion of delivery of goods or services purchased and submission of invoices to the Accounts Payable Division at apolathe@olatheks.org, or FAX 913-971-8719

**City of Olathe - Kansas Tax Exemption Number: KS6XLFHVA1 Expiration Date: October 1, 2020**

CITY OF OLATHE

Amy Tharnish, CPA  
Assistant Director of Finance Services

Date: 8/31/20

JOHNSON COUNTY

KANSAS  
U.S. DEPARTMENT OF JUSTICE  
OFFICE OF THE ATTORNEY GENERAL  
PO BOX 1000  
TOPEKA, KS 66602MODIFICATION OF CONTRACT  
JOHNSON COUNTY, KANSAS

<p>1. Modification No.: 2</p> <p>Effective Date: 07/01/2020</p>	<p>2. Contract No.: 2017-074</p> <p>Effective Date: 07/01/2018</p>
<p>3. Purchasing Administrator: Austin Harkrader Telephone Number: (913) 715-0591 E-Mail: austin.harkrader@jocogov.org</p>	<p>5. Contractor-Name and address:  Crossland Heavy Contractors 8631 Penrose Ln. Lenexa, KS 66219 Attn: Erick Lowe elowe@heavycontractors.com</p>
<p>4. Issued By: Johnson County, Kansas Treasury and Financial Management, Purchasing Division County Administration Building 111 South Cherry Street, Suite 2400 Olathe, KS 66061-3486 913-715-0525</p>	
<p>6. SPECIAL INSTRUCTIONS: Contractor is required to sign Block 8 showing acceptance of the below written modification and <u>return this form to address shown in Block 4 within ten (10) days after receipt.</u> Retain a photocopy of the signed copy of this modification and attach to original of contract, which was previously provided.</p>	
<p>7. DESCRIPTION OF MODIFICATION:</p> <p>Exercise the option to renew the JCW Facility Repairs 2017-074 per article 8-M of the original agreement, extending the contract through June 30, 2021. All other terms and conditions of the original agreement remain in effect. There are two (2) remaining 12-month renewal option. Updated pricing is attached.</p>	
<p>8. <del>Contractor's</del> Contractor's Signature <u>Erick Lowe</u> Name Division Manager Title 7/21/2020   2:15 PM PDT Date</p>	<p>9. Johnson County, Kansas</p> <p>By:</p> <p>DocuSigned by: <u>Robin Lynes</u> A114921743054FD Purchasing Manager</p>
<p>10. Distribution:</p> <p>Original - Bid File Copies - Departments as applicable Surety Company</p>	<p>Date: 7/21/2020   4:57 PM CDT</p>

**Contractor Name: Crossland Heavy Contractors, Inc.**

**Effective Dates: 8/1/2020 through 7/31/2021**

**Table 6-1 – Labor Billing Rates**

JOB CLASSIFICATION	BILLING RATE (\$/Hr) <sup>1</sup>		
	Regular	Overtime <sup>2</sup>	Premium <sup>3</sup>
<b>Management, Supervision, Engineering:</b>			
Project Manager/Project Engineer <sup>4</sup>	\$87.00	\$130.50	\$174.00
Project Superintendent <sup>4</sup>	\$87.00	\$130.50	\$174.00
Foreman	\$64.50	\$96.75	\$129.00
Documents Coordinator <sup>6</sup>	\$30.00	\$45.00	\$60.00
Electrical Project Manager/Project Engineer <sup>4</sup>	\$85.00	\$127.50	\$170.00
Electrical Project Superintendent <sup>4</sup>	\$72.00	\$108.00	\$144.00
Electrical Foreman	\$72.00	\$108.00	\$144.00
<b>Construction Trades:</b>			
Carpenter	\$50.00	\$75.00	\$100.00
Apprentice <sup>5</sup>	\$50.00	\$75.00	\$100.00
Concrete Mason/Finisher	\$41.00	\$61.50	\$82.00
Apprentice <sup>5</sup>	\$41.00	\$61.50	\$82.00
Equipment Operator	\$49.50	\$74.25	\$99.00
Apprentice <sup>5</sup>	\$49.50	\$74.25	\$99.00
Iron Worker	\$50.00	\$75.00	\$100.00
Apprentice <sup>5</sup>	\$50.00	\$75.00	\$100.00
Laborer	\$42.00	\$63.00	\$84.00
Plumber/Pipefitter/Pipelayer	\$54.00	\$81.00	\$108.00
Apprentice <sup>5</sup>	\$54.00	\$81.00	\$108.00
Truck Driver/Hauler/Teamster	\$40.00	\$60.00	\$80.00
Electrician	\$67.50	\$101.25	\$135.00
Apprentice <sup>5</sup>	\$42.00	\$63.00	\$84.00

FORM 6 Project Team Labor Billing Rates and Percentage Markups (Page 2 of 4)

<sup>1</sup>Refer to General Requirements, Measurement and Payment, for what is included in the Billing Rates

<sup>2</sup>Defined as hours in excess of regular daily or weekly work hours – not reimbursable unless negotiated in advance with JCW

<sup>3</sup>Premium rates are defined as emergency or holiday hours, and must be pre-approved by JCW

<sup>4</sup>The Project Manager/Engineer oversees the project as a whole, supervises invoices and submittals, and helps finalize shop drawings and operations and maintenance manuals. The Superintendent is defined as the person assigned to run the day-to-day operations of the construction site, coordinate the delivery of materials, and oversee subcontractors. Refer to General Requirements, Section B.2 – Measurement and Payment.

<sup>5</sup>Apprentice rates are optional, if not applicable please fill in “N/A”

<sup>6</sup>Documents Coordinator can be billed if tasks related to shop drawings, submittals, O&Ms, etc. are not handled by the Project Manager/Project Engineer. General administration shall be handled by the overhead and profit markup.

## FORM 6 – Project Team Labor Billing Rates and Percentage Markups (Page 3 of 4)

**Prime Contractor and Preferred Subcontractor:** \_\_\_\_\_ **Crossland Heavy Contractors & Davin Electric**

This Contract requires the Prime Contractor to fill in four (4) categories of percentage markups based on all or a portion of the contract amount. The Preferred Subcontractor must fill in one (1) (Table 6-6). Refer to the example project included on the next page for additional clarification on how the markups will be applied.

**Contract Markups:****Table 6-2 – Overhead & Profit (Line D)<sup>1</sup>**

Subtotal 1: Less than \$100,000	11.0%
Subtotal 1: \$100,001 - \$500,000	11.0%
Subtotal 1: \$500,001+	11.0%

<sup>1</sup>Markup shall be multiplied by Subtotal 1. Subtotal 1 is defined as the cost of wastewater equipment, materials incorporated into the work, contractor's labor, and contractor's equipment costs.

**Table 6-3 – General Contractor Markup on Subcontractor Work (Line F)<sup>2</sup>**

Line F:	6.0%
---------	------

<sup>2</sup>Markup shall be multiplied by the sum of the costs of all subcontractors on the project (both Preferred Subcontractors and other subcontractors).

**Table 6-4 – Bonds & Insurance (Line G)<sup>3</sup>**

Subtotal 4: Less than \$100,000	1.4%
Subtotal 4: \$100,001 - \$500,000	1.3%
Subtotal 4: \$500,001+	1.0%

<sup>3</sup>Markup shall be multiplied by Subtotal 4, which is defined as the sum of Subtotals 2 and 3.

**Table 6-5 – Johnson County Purchasing Card Charges<sup>4</sup>**

Decimal Percent Charge for Use of P-Card	N/A
--	-----

<sup>4</sup>For small expenditures (generally under \$10,000), JCW may elect to pay by Purchasing Card (P-Card). If your firm charges a markup for P-Card use, it must be documented here. If your firm does not, mark 0%.

**Table 6-6 – Preferred Subcontractor Overhead and Profit Markup<sup>5</sup>**

Percent Markup of Preferred Subcontractor on Preferred Subcontractor's Work	5.0%
---	------

<sup>5</sup>Markup shall be applied by the Preferred Subcontractor on their own labor, materials, and equipment before submission of invoices to General Contractor. General Contractor may then mark up Preferred Subcontractor's invoice by the amount specified in Line F (Table 6-3).





RICE AGREEMENT/CONTRACT

Contract for: **Streetlight Supplies**

Agreement Number: **17-4302**

Contract Specialist: Shari Pine

Phone Number: 913-971-9005

Contract Period: **10/01/2020 - 09/30/2022**

Vendor Name/Number: Border States Industries, Inc.

Contact: Chris Keepes

Address: 14903 W 99th St

Phone: 913-438-1777

Lenexa, KS 66215-1777

Email: ckeepees@borderstates.com

Department: Public Works

Project Number: 17-4302

Council Approval: N/A

Agenda Item: \_\_\_\_\_

Payment Terms: Net 30

Accepts City's P-card:  Yes  No

**Contract Items:**

See page 2

THE CITY OF OLATHE, KANSAS, acting through its City Council, contracts with the vendor named above to supply the goods or services listed in this document, as needed and as requested. The City shall have no financial obligation with this agreement until an order is been placed. The Procurement Manager of the City of Olathe, Kansas, shall be the sole judge of the fulfillment of this contract. Upon any breach of this contract, the Procurement Manager shall have the option to declare this contract void. All modifications to this contract must be in writing and signed by the City's Procurement Manager.

All special conditions, detailed specifications, pricing, terms, and conditions of 17-4302 apply to this price agreement. It is agreed that goods and services delivered must comply with all federal, state, or local laws, and that the contractor shall defend actions or claims brought and hold harmless the City of Olathe from loss, cost, or damage.

All prices shall be F.O.B. delivery point, unless otherwise indicated. All delivery costs, surcharges, handling, and other charges must be disclosed in writing in the contractor's solicitation response 17-4302. The City will not pay additional surcharges without 30-day prior notification and approval of Procurement Manager. Payment will be made upon completion of delivery of goods or services purchased and submission of invoices to the Accounts Payable Division at apolathe@olatheks.org, or FAX 913-971-8719

**City of Olathe - Kansas Tax Exemption Number: KS6XLFHVA1 Expiration Date: October 1, 2020**

CITY OF OLATHE

Amy Tharnish, CPA  
Assistant Director of Finance Services

Date: 8/25/2020

5	Ballast Kit, 150-55-watt HPS (multi-tap), Advanced Ballast #71A8172-001D	each	\$ 55.00
11	Protected Starter, 150-Watt HPS, Advance # LI551-H4-IC	each	\$ 29.68
12	24" Wide Four Circuit Lighting Controller Switch Load Metered, Milbank # CP3B92C10RAOOLKSL1	each	\$4,211.11
13	24" Wide Four Circuit Lighting Controller Switch Load No Meter, CP3B02110MAOOLKSL1	each	\$3,979.79
14	24" Wide Four Circuit Lighting Controller Metered, Milbank # CP3B92C19RAOOLKSP1	each	\$3,677.81
15	24" Wide Four Circuit Lighting Controller No Meter, Milbank # CP3B02119MAOOLKSP1	each	\$3,123.40
16	16" Wide Four Circuit Lighting Controller Switch Load Metered, Milbank # CP3B92C10PAOOLKSL1	each	\$4,459.82
17	16" Wide Four Circuit Lighting Controller Switch load No Meter, Milbank # CP3B02110EAOOLKSL1	each	\$3,380.85
18	16" Wide Four Circuit Lighting Controller Metered, Milbank # CP3B92C19PAOOLKSP1	each	\$2,909.11
19	16" Wide Four Circuit Lighting Controller No Meter, Milbank # CP3B02119EAOOLKSP1	each	\$2,271.28
20	Metered Signal Power Supply Cabinet, Pacific Utility Products # USPAR-M2100-108C-OLA	each	\$2,064.52
21	Metered Street Lighting Power Supply Cabinet, Pacific Utility Products# USPAR-M2200-100-OLA	each	\$1,629.03
22	24" Wide Four Circuit Lighting Controller Switch Load Metered, Pacific Utility Products # USP24R-M2200-12020C-OLA2	each	\$4,505.38
23	24" Wide Four Circuit Lighting Controller Switch Load No Meter, Pacific Utility Products # USPU24R-M2200-12020C-OLA2	each	\$4,225.81
24	24" Wide Four Circuit Lighting Controller Metered, Pacific Utility Products # USP24R-M2200-120C-OLA1	each	\$3,177.42
25	24" Wide Four Circuit Lighting Controller No Meter, Pacific Utility Products # USPU24R-M2200-120C-OLA1	each	\$2,903.23
26	Photo Control (twist-lock), DTL DPF124 1.5 TJ J50	each	\$ 5.64
27	Utility Post-Top Luminaire, Holophane #PTU15AHP24BG3S NEMA 150 HP	each	\$ 563.20
28	Streetlight Pole, Decorative, King #KM19FF-23, Black, Decorative Aluminum Pole with 1.90D x 2 3/4" Arm Tenon	each	\$3,253.76
29	Fixture, Decorative K56, King #K56-C-P-SAR-III-250-MOG-KPS-240MT-KPL10, Black	each	\$1,175.27
30	DBL Arm, Decorative, King #KA32-T-2-6' Old Style	each	\$ 948.39
31	Single Arm, Decorative, King #KA32-T-1-6' Old Style	each	\$ 512.91
33	Waterproof Service Box Connector (3-Conductor), Homac ERAB 1/0-3	each	\$ 26.29
34	Waterproof Service Box Connector (4-Conductor), Homac #RAB 1/0-4	each	\$ 38.73
36	Wire Connectors, TNB# CSB 4-2	each	\$ 10.57
37	Connector Kit, Waterproof/Streetlighting, Buchanan #65U	Kit	\$ 15.01
38	Connector Kit, Waterproof/Streetlighting (GND, Buchanan #20U	Kit	\$ 15.67
39	Push wire Connector, Wago # 773-173	Box	\$ 12.41
40	Electrical Spring Connectors, 3M# R/Y+	500/Jug	\$ 7.39
41	Wire Connectors, Polaris# SLC1/0-3P	each	\$ 4.06
42	Breaker, InFuse Streetlight Breaker # 1008	each	\$ 21.12
43	Breaker, InFuse Streetlight Breaker Neutral # 100N	each	\$ 12.88
44	Wire Connectors, Polaris# SLC4A-4P	each	\$ 4.41
45	Electrical Spring Connectors, 3M# O/B+	500/Jug	\$ 5.12
46	Fuse, 8-amp KTK, Edison #MCL8 or equal	each	\$ 4.71
47	Fuse, 5-amp KTK, Edison #MCL5 or equal	each	\$ 4.71
48	Junction Box, Polymer Concrete 12"x12"x12" Tier 15 Rated	each	\$ 70.01
49	Junction Box, Polymer Concrete 11"x18"x12" Tier 22 Rated	each	\$ 66.85
50	HSS-GCJ - Leotek Shield	each	\$ 14.12
51	CSS-GCJ - Leotek Shield	each	\$ 14.12

See next page

Items 52-56 must be ordered in quantities of three (3)

52	KSB19-FF-A-TXT BK	each	\$ 3,223.91
53	KA32-T-2-6-TXT BK	each	\$ 1,158.70
54	K56-C-P-P4AR-III-100(SSL)-7030-120:277-	each	\$ 1,314.13
55	KA32-T-1-6-TXT BK	each	\$ 793.48
56	K56-C-P-SAR-III-250(MOG)-HPS-240(MT)-KP	each	\$ 1,369.57
57	K596-P4NL-XX-100(SSL)-7030-120:277-K-24-P	each	\$ 875.00



PRICE AGREEMENT/CONTRACT  
RENEWAL #3

Contract for: Cemetery Memorials & Headstones

Agreement Number: 3093-001

Contract Specialist: Nicole Averell

Phone Number: 913-971-8925

Contract Period: 1/1/18 – 12/31/20

Vendor Name/Number: TRDL Enterprise Inc. dba Eagles Memorials

Contact: Terry Willburn

Address: 215 Highway 24-40

Phone: 913-369-9453/Cell 913-488-9685

Tonganoxie, KS 66086

Department: Parks

Email: terry@eaglememorials.com

Project Number: 3093

Council Approval: N/A

Agenda Item: N/A

Payment Terms: Net 30

Accepts City's P-card:  Yes  No

Contract Items:

Purchase of cemetery headstones & memorials, installation, repair & final date engraving of headstones and memorials to be furnished as needed and as requested.  
Pricing per the attached price manuals.

THE CITY OF OLATHE, KANSAS, acting through its City Council, contracts with the vendor named above to supply the goods or services listed in this document, as needed and as requested. The City shall have no financial obligation with this agreement until an order is been placed. The Procurement Manager of the City of Olathe, Kansas, shall be the sole judge of the fulfillment of this contract. Upon any breach of this contract, the Procurement Manager shall have the option to declare this contract void. All modifications to this contract must be in writing and signed by the City's Procurement Manager.

All special conditions, detailed specifications, pricing, terms, and conditions of 3093-001 apply to this price agreement. It is agreed that goods and services delivered must comply with all federal, state, or local laws, and that the contractor shall defend actions or claims brought and hold harmless the City of Olathe from loss, cost, or damage.

All prices shall be F.O.B. delivery point, unless otherwise indicated. All delivery costs, surcharges, handling, and other charges must be disclosed in writing in the contractor's solicitation response 3093-001. The City will not pay additional surcharges without 30 day prior notification and approval of Procurement Manager. Payment will be made upon completion of delivery of goods or services purchased and submission of invoices to the Accounts Payable Division at apolathe@olatheks.org, or FAX 913-971-8719

**City of Olathe - Kansas Tax Exemption Number: KS6XLFHVA1 Expiration Date: October 1, 2020**

CITY OF OLATHE

Stephanie Creed, CPPO, CPPB  
Procurement Manager

Date: 12/18/2017

# EAGLE MEMORIALS

# FLAT MARKERS

Cat. 1	Cat. 2	Cat. 3	Cat. 4	Cat. 5	Cat. 6	Cat. 7	Cat. 8	Cat. 9	Cat. 10
Georgia Grey	Morning Rose North American Pin China Gray	Sienna White	Sunset Mahogan Irrigated Mahoga Dark Cloud Gray Charcoal	India mahogany	Silver Cloud Lushmore Mahogari Rustic Brown	Tropical Green India Red Sentinel Red Flash Black India Mist China Pink Tan Brown	Jet Black Majestic Black American Black Premium Black	Missouri Red Wisconsin Red Cat's Eye Taj Aurora Gold Star Bahama Blue Paradiso Coral Blue	Coffee Pearl Blue Pearl Black Pearl Wausau Red

**FLAT MARKER 4" POLISHED TOP**

Cat. 1	Cat. 2	Cat. 3	Cat. 4	Cat. 5	Cat. 6	Cat. 7	Cat. 8	Cat. 9	Cat. 10
retail	retail	retail	retail	retail	retail	retail	retail	retail	retail
1-4 X 0-8 X 0-4	190.00	202.00	211.00	220.00	229.00	238.00	262.00	313.00	349.00
1-8 X 0-10 X 0-4	296.00	315.00	329.00	343.00	357.00	371.00	409.00	489.00	545.00
2-0 X 1-0 X 0-4	426.00	453.00	474.00	494.00	514.00	535.00	589.00	704.00	785.00
2-0 X 1-2 X 0-4	497.00	529.00	553.00	576.00	600.00	624.00	687.00	821.00	916.00
2-0 X 1-4 X 0-4	569.00	605.00	632.00	659.00	686.00	713.00	785.00	938.00	1047.00
2-2 X 1-2 X 0-4	539.00	573.00	599.00	624.00	650.00	676.00	744.00	890.00	992.00
2-4 X 1-2 X 0-4	580.00	617.00	645.00	672.00	700.00	728.00	801.00	958.00	1069.00
2-4 X 1-4 X 0-4	663.00	705.00	737.00	769.00	800.00	832.00	916.00	1095.00	1221.00
2-6 X 1-0 X 0-4	533.00	567.00	592.00	618.00	643.00	668.00	736.00	880.00	981.00
2-6 X 1-2 X 0-4	622.00	661.00	691.00	721.00	750.00	780.00	859.00	1026.00	1145.00
2-6 X 1-6 X 0-4	711.00	756.00	790.00	823.00	857.00	891.00	981.00	1173.00	1308.00
3-0 X 1-0 X 0-4	639.58	680.18	710.64	741.10	771.55	802.01	883.22	1055.81	1177.63
3-0 X 1-2 X 0-4	746.17	793.55	829.08	864.61	900.14	935.68	1030.43	1231.78	1373.90
3-0 X 1-4 X 0-4	852.77	906.91	947.52	988.13	1028.74	1069.34	1177.63	1407.74	1570.18
3-6 X 1-0 X 0-4	746.00	794.00	829.00	865.00	900.00	936.00	1030.00	1232.00	1374.00
3-6 X 1-2 X 0-4	871.00	926.00	967.00	1009.00	1050.00	1092.00	1202.00	1437.00	1603.00
3-6 X 1-4 X 0-4	995.00	1058.00	1105.00	1153.00	1200.00	1248.00	1374.00	1642.00	1832.00
4-0 X 1-0 X 0-4	853.00	907.00	948.00	988.00	1029.00	1069.00	1178.00	1408.00	1570.00
4-0 X 1-2 X 0-4	995.00	1058.00	1105.00	1153.00	1200.00	1248.00	1374.00	1642.00	1832.00
4-0 X 1-4 X 0-4	1137.00	1209.00	1263.00	1318.00	1372.00	1426.00	1570.00	1877.00	2094.00
4-6 X 1-0 X 0-4	959.00	1020.00	1066.00	1112.00	1157.00	1203.00	1325.00	1584.00	1766.00
4-6 X 1-4 X 0-4	1279.00	1360.00	1421.00	1482.00	1543.00	1604.00	1766.00	2112.00	2355.00
5-0 X 1-2 X 0-4	1244.00	1323.00	1382.00	1441.00	1500.00	1559.00	1717.00	2053.00	2290.00
5-0 X 1-4 X 0-4	1421.00	1512.00	1579.00	1647.00	1715.00	1782.00	1963.00	2346.00	2617.00
6-0 X 1-2 X 0-4	1492.00	1587.00	1658.00	1729.00	1800.00	1871.00	2061.00	2464.00	2748.00
6-0 X 1-4 X 0-4	1706.00	1814.00	1895.00	1976.00	2057.00	2139.00	2355.00	2815.00	3140.00

# 6" BEVEL MARKERS

Cat. 1	Cat. 2	Cat. 3	Cat. 4	Cat. 5	Cat. 6	Cat. 7	Cat. 8	Cat. 9	Cat. 10
Georgia Grey	Morning Rose North American Pl China Gray	Sienna White	Sunset Mahogany Stratigated Mahoga Dark Cloud Gra Charcoal	India mahogany	Silver Cloud Ashmore Mahoga Rustic Brown	Tropical Green India Red Sentinel Red Flash Black India Mist China Pink Tan Brown	Jet Black Majestic Black American Black Premium Black	Missouri Red Wisconsin Red Cat's Eye Taj Aurora Gold Star Bahama Blue Paradiso Coral Blue	Coffee Pearl Blue Pearl Black Pearl Wausau Red

**BEVEL MARKER 6" POLISHED TOP (2" BEVEL)**

	Cat. 1	Cat. 2	Cat. 3	Cat. 4	Cat. 5	Cat. 6	Cat. 7	Cat. 8	Cat. 9	Cat. 10
	retail									
1-4 X 0-8 X 0-6	223.00	250.00	274.00	283.00	286.00	292.00	322.00	346.00	391.00	436.00
1-8 X 0-10 X 0-6	348.00	390.00	428.00	442.00	447.00	456.00	503.00	541.00	611.00	682.00
2-0 X 1-0 X 0-6	501.00	562.00	616.00	636.00	643.00	656.00	724.00	778.00	880.00	981.00
2-0 X 1-2 X 0-6	584.00	655.00	719.00	742.00	750.00	766.00	845.00	908.00	1026.00	1145.00
2-0 X 1-4 X 0-6	668.00	749.00	821.00	848.00	857.00	875.00	966.00	1038.00	1173.00	1308.00
2-2 X 1-2 X 0-6	633.00	710.00	778.00	804.00	813.00	830.00	915.00	984.00	1112.00	1240.00
2-4 X 1-2 X 0-6	682.00	765.00	838.00	866.00	875.00	894.00	986.00	1059.00	1198.00	1336.00
2-4 X 1-4 X 0-6	779.00	874.00	958.00	990.00	1000.00	1021.00	1126.00	1211.00	1369.00	1527.00
2-6 X 1-0 X 0-6	626.00	702.00	770.00	795.00	804.00	821.00	905.00	973.00	1100.00	1227.00
2-6 X 1-2 X 0-6	730.00	819.00	898.00	928.00	938.00	957.00	1056.00	1135.00	1283.00	1431.00
2-6 X 1-6 X 0-6	835.00	936.00	1026.00	1060.00	1072.00	1094.00	1207.00	1297.00	1466.00	1636.00
3-0 X 1-0 X 0-6	751.00	842.62	923.83	954.29	964.44	984.74	1086.26	1167.48	1319.76	1472.04
3-0 X 1-2 X 0-6	876.00	983.00	1078.00	1113.00	1125.00	1149.00	1267.00	1362.00	1540.00	1717.00
3-0 X 1-4 X 0-6	1002.00	1123.00	1232.00	1272.00	1286.00	1313.00	1448.00	1557.00	1760.00	1963.00
3-6 X 1-0 X 0-6	876.00	983.00	1078.00	1113.00	1125.00	1149.00	1267.00	1362.00	1540.00	1717.00
3-6 X 1-2 X 0-6	1023.00	1147.00	1257.00	1299.00	1313.00	1340.00	1479.00	1589.00	1796.00	2004.00
3-6 X 1-4 X 0-6	1169.00	1311.00	1437.00	1484.00	1500.00	1532.00	1690.00	1816.00	2053.00	2290.00
4-0 X 1-0 X 0-6	1002.00	1123.00	1232.00	1272.00	1286.00	1313.00	1448.00	1557.00	1760.00	1963.00
4-0 X 1-2 X 0-6	1169.00	1311.00	1437.00	1484.00	1500.00	1532.00	1690.00	1816.00	2053.00	2290.00
4-0 X 1-4 X 0-6	1336.00	1498.00	1642.00	1697.00	1715.00	1751.00	1931.00	2076.00	2346.00	2617.00
4-6 X 1-0 X 0-6	1127.00	1264.00	1386.00	1431.00	1447.00	1477.00	1629.00	1751.00	1980.00	2208.00
4-6 X 1-4 X 0-6	1502.00	1685.00	1848.00	1909.00	1929.00	1969.00	2173.00	2335.00	2640.00	2944.00
5-0 X 1-2 X 0-6	1461.00	1638.00	1796.00	1856.00	1875.00	1915.00	2112.00	2270.00	2566.00	2862.00
5-0 X 1-4 X 0-6	1669.00	1872.00	2053.00	2121.00	2143.00	2188.00	2414.00	2594.00	2933.00	3271.00
6-0 X 1-2 X 0-6	1753.00	1966.00	2156.00	2227.00	2250.00	2298.00	2535.00	2724.00	3079.00	3435.00
6-0 X 1-4 X 0-6	2003.00	2247.00	2464.00	2545.00	2572.00	2626.00	2897.00	3113.00	3519.00	3925.00

# 8" BEVEL MARKERS

Cat. 1	Cat. 2	Cat. 3	Cat. 4	Cat. 5	Cat. 6	Cat. 7	Cat. 8	Cat. 9	Cat. 10
Georgia Grey	Morning Rose North American Pi China Gray	Sienna White	Sunset Mahogany Stratigated Mahoga Dark Cloud Gra Charcoal	India mahogany	Silver Cloud Ashmore Mahoga Rustic Brown	Tropical Green India Red Sentinel Red Flash Black India Mist China Pink Tan Brown	Jet Black Majestic Black American Black Premium Black	Missouri Red Wisconsin Red Cat's Eye Taj Aurora Gold Star Bahama Blue Paradiso Coral Blue	Coffee Pearl Blue Pearl Black Pearl Wausau Red

**BEVEL MARKER 8" POLISHED TOP (2" BEVEL)**

Cat. 1	Cat. 2	Cat. 3	Cat. 4	Cat. 5	Cat. 6	Cat. 7	Cat. 8	Cat. 9	Cat. 10
retail	retail	retail	retail	retail	retail	retail	retail	retail	retail
1-4 X 0-8 X 0-8	292.00	313.00	322.00	334.00	340.00	364.00	427.00	499.00	572.00
1-8 X 0-10 X 0-8	404.00	489.00	503.00	522.00	531.00	569.00	667.00	780.00	893.00
2-0 X 1-0 X 0-8	582.00	704.00	724.00	751.00	765.00	819.00	961.00	1123.00	1286.00
2-0 X 1-2 X 0-8	679.00	766.00	845.00	876.00	892.00	955.00	1121.00	1311.00	1500.00
2-0 X 1-4 X 0-8	776.00	875.00	966.00	1002.00	1020.00	1092.00	1281.00	1498.00	1715.00
2-2 X 1-2 X 0-8	736.00	830.00	915.00	949.00	967.00	1035.00	1215.00	1420.00	1625.00
2-4 X 1-2 X 0-8	792.00	894.00	986.00	1023.00	1041.00	1115.00	1308.00	1529.00	1750.00
2-4 X 1-4 X 0-8	905.00	1021.00	1126.00	1169.00	1190.00	1274.00	1495.00	1748.00	2000.00
2-6 X 1-0 X 0-8	728.00	821.00	905.00	939.00	956.00	1024.00	1201.00	1404.00	1607.00
2-6 X 1-2 X 0-8	849.00	957.00	1056.00	1096.00	1115.00	1194.00	1402.00	1638.00	1875.00
2-6 X 1-6 X 0-8	970.00	1094.00	1173.00	1252.00	1275.00	1365.00	1602.00	1872.00	2143.00
3-0 X 1-0 X 0-8	873.00	985.00	1056.00	1127.00	1147.00	1228.00	1442.00	1685.00	1929.00
3-0 X 1-2 X 0-8	1019.00	1149.00	1232.00	1315.00	1338.00	1433.00	1682.00	1966.00	2250.00
3-0 X 1-4 X 0-8	1164.00	1313.00	1408.00	1502.00	1530.00	1638.00	1922.00	2247.00	2572.00
3-6 X 1-0 X 0-8	1019.00	1149.00	1232.00	1315.00	1338.00	1433.00	1682.00	1966.00	2250.00
3-6 X 1-2 X 0-8	1188.00	1340.00	1437.00	1534.00	1561.00	1672.00	1962.00	2294.00	2625.00
3-6 X 1-4 X 0-8	1358.00	1532.00	1642.00	1753.00	1784.00	1911.00	2242.00	2621.00	3000.00
4-0 X 1-0 X 0-8	1164.00	1313.00	1408.00	1502.00	1530.00	1638.00	1922.00	2247.00	2572.00
4-0 X 1-2 X 0-8	1358.00	1532.00	1642.00	1753.00	1784.00	1911.00	2242.00	2621.00	3000.00
4-0 X 1-4 X 0-8	1552.00	1751.00	1877.00	2003.00	2039.00	2184.00	2563.00	2996.00	3429.00
4-6 X 1-0 X 0-8	1310.00	1477.00	1584.00	1690.00	1721.00	1843.00	2162.00	2528.00	2893.00
4-6 X 1-4 X 0-8	1746.00	1969.00	2112.00	2254.00	2294.00	2457.00	2883.00	3370.00	3858.00
5-0 X 1-2 X 0-8	1698.00	1915.00	2053.00	2191.00	2231.00	2389.00	2803.00	3277.00	3751.00
5-0 X 1-4 X 0-8	1940.00	2188.00	2346.00	2504.00	2549.00	2730.00	3204.00	3745.00	4286.00
6-0 X 1-2 X 0-8	2037.00	2298.00	2464.00	2629.00	2677.00	2866.00	3364.00	3932.00	4501.00
6-0 X 1-4 X 0-8	2328.00	2626.00	2815.00	2897.00	3005.00	3276.00	3844.00	4494.00	5144.00

# SLANT MARKERS

Cat. 1	Cat. 2	Cat. 3	Cat. 4	Cat. 5	Cat. 6	Cat. 7	Cat. 8	Cat. 9	Cat. 10
Georgia Grey	Morning Rose North American Pi China Gray	Siena White	Sunset Mahogany Stratigated Mahoga Dark Cloud Gra Charcoal	India mahogany	Silver Cloud Ashmore Mahoga Rustic Brown	Tropical Green India Red Sentinel Red Flash Black India Mist China Pink Tan Brown	Jet Black Majestic Black American Black Premium Black	Missouri Red Wisconsin Red Cat's Eye Taj Aurora Gold Star Bahama Blue Paradiso Coral Blue	Coffee Pearl Blue Pearl Black Pearl Wausau Red

SLANT P1 POLISHED FRONT SAWN BACK, BRP SIDES, TOP AND NOSE									
Cat. 1	Cat. 2	Cat. 3	Cat. 4	Cat. 5	Cat. 6	Cat. 7	Cat. 8	Cat. 9	Cat. 10
retail	retail	retail	retail	retail	retail	retail	retail	retail	retail
1-4 X 0-10 X 1-4	602.00	680.00	704.00	734.00	782.00	818.00	878.00	1119.00	1185.00
1-8 X 0-10 X 1-4	752.00	850.00	880.00	917.00	978.00	1023.00	1098.00	1399.00	1481.00
2-0 X 0-10 X 1-4	902.00	975.00	1056.00	1101.00	1173.00	1227.00	1318.00	1678.00	1778.00
2-6 X 0-10 X 1-4	1128.00	1218.00	1320.00	1376.00	1466.00	1534.00	1647.00	2098.00	2222.00
3-0 X 0-10 X 1-4	1354.00	1462.00	1530.00	1651.00	1760.00	1841.00	1976.00	2518.00	2667.00
3-6 X 0-10 X 1-4	1579.00	1706.00	1784.00	1927.00	2053.00	2148.00	2306.00	2937.00	3111.00
4-0 X 0-10 X 1-4	1805.00	1949.00	2039.00	2202.00	2346.00	2455.00	2635.00	3357.00	3555.00
4-6 X 0-10 X 1-4	2030.00	2193.00	2294.00	2477.00	2640.00	2761.00	2964.00	3777.00	4000.00
5-0 X 0-10 X 1-4	2256.00	2436.00	2549.00	2752.00	2933.00	3068.00	3294.00	4196.00	4444.00
5-6 X 0-10 X 1-4	2482.00	2680.00	2804.00	3028.00	3226.00	3375.00	3623.00	4616.00	4889.00
6-0 X 0-10 X 1-4	2707.00	2924.00	3059.00	3303.00	3519.00	3682.00	3953.00	5035.00	5333.00
6-6 X 0-10 X 1-4	2933.00	3167.00	3314.00	3578.00	3813.00	3989.00	4282.00	5455.00	5778.00
7-0 X 0-10 X 1-4	3158.00	3411.00	3569.00	3853.00	4106.00	4295.00	4611.00	5875.00	6222.00
7-6 X 0-10 X 1-4	3384.00	3655.00	3824.00	4128.00	4399.00	4602.00	4941.00	6294.00	6666.00
8-0 X 0-10 X 1-4	3610.00	3898.00	4079.00	4404.00	4692.00	4909.00	5270.00	6714.00	7111.00

1-4 X 0-10 X 1-4  
 1-8 X 0-10 X 1-4  
 2-0 X 0-10 X 1-4  
 2-6 X 0-10 X 1-4  
 3-0 X 0-10 X 1-4  
 3-6 X 0-10 X 1-4  
 4-0 X 0-10 X 1-4  
 4-6 X 0-10 X 1-4  
 5-0 X 0-10 X 1-4  
 5-6 X 0-10 X 1-4  
 6-0 X 0-10 X 1-4  
 6-6 X 0-10 X 1-4  
 7-0 X 0-10 X 1-4  
 7-6 X 0-10 X 1-4  
 8-0 X 0-10 X 1-4

ADD \$350.00 FOR POLISHED 2  
 ADD \$500.00 FOR POLISHED 3  
 ADD \$700.00 FOR POLISHED 5

ADD \$200.00 FOR NO NOSE FRONT

# 6" TABLET & BASE

Cat. 1	Cat. 2	Cat. 3	Cat. 4	Cat. 5	Cat. 6	Cat. 7	Cat. 8	Cat. 9	Cat. 10
Georgia Grey	Morning Rose North American Pi China Gray	Siena White	Sunset Mahogany Strigated Mahoga Dark Cloud Gra Charcoal	India mahogany	Silver Cloud Ashmore Mahoga Rustic Brown	Tropical Green India Red Sentinel Red Flash Black India Mist China Pink Tan Brown	Jet Black Majestic Black American Black Premium Black	Missouri Red Wisconsin Red Cat's Eye Taj Aurora Gold Star Bahama Blue Paradiso Coral Blue	Coffee Pearl Blue Pearl Black Pearl Wausau Red

		6" TABLET & BASE										RETAIL PRICE LIST									
TABLET		BASE										Cat. 1	Cat. 2	Cat. 3	Cat. 4	Cat. 5	Cat. 6	Cat. 7	Cat. 8	Cat. 9	Cat. 10
1-6 X 0-6 X 1-6	2-0 X 1-0 X 0-6	671.00	947.00	1048.00	1113.00	1141.00	1176.00	1228.00	1308.00	1521.00	1648.00										
1-6 X 0-6 X 2-0	2-0 X 1-0 X 0-6	964.00	1147.00	1269.00	1344.00	1377.00	1417.00	1482.00	1577.00	1841.00	2003.00										
1-8 X 0-6 X 2-0	2-0 X 1-0 X 0-6	1042.00	1236.00	1367.00	1446.00	1482.00	1525.00	1595.00	1697.00	1983.00	2161.00										
2-0 X 0-6 X 1-6	3-0 X 1-0 X 0-6	1096.00	1320.00	1462.00	1553.00	1594.00	1644.00	1715.00	1827.00	2122.00	2294.00										
2-0 X 0-6 X 1-8	3-0 X 1-0 X 0-6	1174.00	1409.00	1560.00	1655.00	1699.00	1752.00	1828.00	1947.00	2264.00	2452.00										
2-0 X 0-6 X 1-10	3-0 X 1-0 X 0-6	1252.00	1498.00	1658.00	1758.00	1804.00	1859.00	1941.00	2066.00	2406.00	2610.00										
2-0 X 0-6 X 2-0	3-0 X 1-0 X 0-6	1330.00	1587.00	1757.00	1861.00	1909.00	1966.00	2054.00	2186.00	2549.00	2768.00										
2-0 X 0-6 X 2-4	3-0 X 1-0 X 0-6	1486.00	1766.00	1953.00	2066.00	2119.00	2180.00	2279.00	2425.00	2833.00	3084.00										
2-0 X 0-6 X 2-6	3-0 X 1-0 X 0-6	1563.00	1855.00	2051.00	2169.00	2224.00	2287.00	2392.00	2545.00	2975.00	3242.00										
2-0 X 0-6 X 3-0	3-0 X 1-0 X 0-6	1797.00	2122.00	2345.00	2477.00	2538.00	2609.00	2730.00	2903.00	3401.00	3716.00										
2-6 X 0-6 X 1-8	3-6 X 1-0 X 0-6	1435.00	1718.00	1902.00	2017.00	2069.00	2134.00	2227.00	2371.00	2760.00	2993.00										
2-6 X 0-6 X 2-0	3-6 X 1-0 X 0-6	1629.00	1941.00	2147.00	2274.00	2332.00	2401.00	2509.00	2670.00	3115.00	3388.00										
3-0 X 0-6 X 1-8	4-0 X 1-0 X 0-6	1695.00	2027.00	2244.00	2379.00	2440.00	2514.00	2626.00	2796.00	3255.00	3533.00										
3-0 X 0-6 X 1-10	4-0 X 1-0 X 0-6	1812.00	2160.00	2391.00	2533.00	2597.00	2675.00	2795.00	2975.00	3468.00	3770.00										
3-0 X 0-6 X 2-0	4-0 X 1-0 X 0-6	1929.00	2294.00	2538.00	2687.00	2754.00	2836.00	2964.00	3154.00	3681.00	4007.00										
3-6 X 0-6 X 1-8	4-6 X 1-0 X 0-6	1956.00	2336.00	2585.00	2740.00	2811.00	2895.00	3025.00	3219.00	3751.00	4074.00										
3-6 X 0-6 X 1-10	4-6 X 1-0 X 0-6	2092.00	2492.00	2757.00	2920.00	2994.00	3083.00	3222.00	3429.00	4000.00	4350.00										
3-6 X 0-6 X 2-0	4-6 X 1-0 X 0-6	2228.00	2648.00	2929.00	3100.00	3178.00	3270.00	3420.00	3638.00	4249.00	4626.00										
3-6 X 0-6 X 2-4	4-6 X 1-0 X 0-6	2501.00	2960.00	3272.00	3459.00	3545.00	3645.00	3815.00	4056.00	4746.00	5179.00										
4-0 X 0-6 X 1-8	5-0 X 1-0 X 0-6	2217.00	2645.00	2927.00	3102.00	3181.00	3277.00	3423.00	3643.00	4247.00	4613.00										
4-0 X 0-6 X 2-0	5-0 X 1-0 X 0-6	2528.00	3002.00	3319.00	3513.00	3601.00	3706.00	3874.00	4122.00	4815.00	5245.00										
4-0 X 0-6 X 2-4	5-0 X 1-0 X 0-6	2839.00	3358.00	3712.00	3923.00	4020.00	4134.00	4325.00	4600.00	5384.00	5877.00										
4-0 X 0-6 X 2-6	5-0 X 1-0 X 0-6	2995.00	3536.00	3908.00	4128.00	4230.00	4349.00	4551.00	4839.00	5668.00	6193.00										
5-0 X 0-6 X 1-8	6-0 X 1-0 X 0-6	2738.00	3264.00	3610.00	3825.00	3922.00	4039.00	4221.00	4491.00	5238.00	5694.00										
5-0 X 0-6 X 2-0	6-0 X 1-0 X 0-6	3127.00	3709.00	4101.00	4338.00	4446.00	4575.00	4785.00	5089.00	5949.00	6484.00										
5-0 X 0-6 X 2-4	6-0 X 1-0 X 0-6	3516.00	4155.00	4592.00	4852.00	4971.00	5111.00	5349.00	5687.00	6659.00	7273.00										
5-0 X 0-6 X 2-6	6-0 X 1-0 X 0-6	3711.00	4378.00	4837.00	5108.00	5233.00	5379.00	5631.00	5986.00	7015.00	7668.00										

ADD \$400.00 FOR POLISHED 3

ADD \$600.00 FOR POLISHED 5

ADD \$300.00 FOR MARGIN BASE

ADD \$500.00 FOR ALL POLISHED BASE

ADD \$700.00 FOR BEVEL FRONT BASE

# 6" BASES ONLY

Cat. 1	Cat. 2	Cat. 3	Cat. 4	Cat. 5	Cat. 6	Cat. 7	Cat. 8	Cat. 9	Cat. 10
Georgia Grey	Morning Rose North American Pi China Gray	Siena White	Unset Mahogany Varnished Mahoga Dark Cloud Gra Charcoal	India mahogany	Silver Cloud Ashmore Mahoga Rustic Brown	Tropical Green India Red Sentinel Red Flash Black India Mist China Pink Tan Brown	Jet Black Majestic Black American Black Premium Black	Missouri Red Wisconsin Red Cat's Eye Taj Aurora Gold Star Bahama Blue Paradiso Coral Blue	Coffee Pearl Blue Pearl Black Pearl Wausau Red

**BASE 6" TALL BRP**

Cat. 1	Cat. 2	Cat. 3	Cat. 4	Cat. 5	Cat. 6	Cat. 7	Cat. 8	Cat. 9	Cat. 10
retail	retail	retail	retail	retail	retail	retail	retail	retail	retail
264.00	345.00	386.00	420.00	433.00	453.00	467.00	501.00	562.00	582.00
308.00	403.00	450.00	490.00	505.00	529.00	545.00	584.00	655.00	679.00
330.00	431.00	482.00	525.00	541.00	567.00	584.00	626.00	702.00	728.00
374.00	489.00	547.00	594.00	614.00	642.00	662.00	710.00	796.00	825.00
396.00	518.00	579.00	629.00	650.00	680.00	700.00	751.00	843.00	873.00
440.00	575.00	643.00	699.00	722.00	756.00	778.00	835.00	936.00	970.00
462.00	604.00	675.00	734.00	758.00	794.00	817.00	876.00	983.00	1019.00
528.00	690.00	772.00	839.00	866.00	907.00	934.00	1002.00	1123.00	1164.00
594.00	777.00	868.00	944.00	975.00	1020.00	1051.00	1127.00	1264.00	1310.00
660.00	863.00	964.00	1049.00	1083.00	1134.00	1167.00	1252.00	1404.00	1455.00
726.00	949.00	1061.00	1154.00	1191.00	1247.00	1284.00	1377.00	1545.00	1601.00
792.00	1036.00	1157.00	1259.00	1299.00	1360.00	1401.00	1502.00	1685.00	1746.00
858.00	1122.00	1254.00	1364.00	1408.00	1474.00	1518.00	1628.00	1826.00	1892.00

- 2-0 X 1-0 X 0-6
- 2-4 X 1-0 X 0-6
- 2-6 X 1-0 X 0-6
- 2-8 X 1-0 X 0-6
- 3-0 X 1-0 X 0-6
- 3-4 X 1-0 X 0-6
- 3-6 X 1-0 X 0-6
- 4-0 X 1-0 X 0-6
- 4-6 X 1-0 X 0-6
- 5-0 X 1-0 X 0-6
- 5-6 X 1-0 X 0-6
- 6-0 X 1-0 X 0-6
- 6-6 X 1-0 X 0-6

308.00	403.00	450.00	490.00	505.00	529.00	545.00	584.00	655.00	679.00
359.00	470.00	525.00	571.00	590.00	617.00	636.00	682.00	765.00	792.00
385.00	503.00	563.00	612.00	632.00	661.00	681.00	730.00	819.00	849.00
436.00	570.00	638.00	694.00	716.00	749.00	772.00	828.00	928.00	962.00
462.00	604.00	675.00	734.00	758.00	794.00	817.00	876.00	983.00	1019.00
513.00	671.00	750.00	816.00	842.00	882.00	908.00	974.00	1092.00	1132.00
539.00	705.00	788.00	857.00	884.00	926.00	953.00	1023.00	1147.00	1188.00
616.00	805.00	900.00	979.00	1011.00	1058.00	1090.00	1169.00	1311.00	1358.00
693.00	906.00	1013.00	1101.00	1137.00	1190.00	1226.00	1315.00	1475.00	1528.00
770.00	1007.00	1125.00	1224.00	1263.00	1323.00	1362.00	1461.00	1638.00	1698.00
847.00	1107.00	1238.00	1346.00	1390.00	1455.00	1498.00	1607.00	1802.00	1867.00
924.00	1208.00	1350.00	1469.00	1516.00	1587.00	1634.00	1753.00	1966.00	2037.00
1001.00	1309.00	1463.00	1591.00	1642.00	1719.00	1771.00	1899.00	2130.00	2207.00

- 2-0 X 1-2 X 0-6
- 2-4 X 1-2 X 0-6
- 2-6 X 1-2 X 0-6
- 2-8 X 1-2 X 0-6
- 3-0 X 1-2 X 0-6
- 3-4 X 1-2 X 0-6
- 3-6 X 1-2 X 0-6
- 4-0 X 1-2 X 0-6
- 4-6 X 1-2 X 0-6
- 5-0 X 1-2 X 0-6
- 5-6 X 1-2 X 0-6
- 6-0 X 1-2 X 0-6
- 6-6 X 1-2 X 0-6

ADD \$300.00 FOR MARGIN BASE  
 ADD \$500.00 FOR ALL POLISHED BASE  
 ADD \$700.00 FOR BEVEL FRONT BASE

# 6" TABLETS ONLY

Cat. 1	Cat. 2	Cat. 3	Cat. 4	Cat. 5	Cat. 6	Cat. 7	Cat. 8	Cat. 9	Cat. 10
Georgia Grey	Morning Rose North American Pine China Gray	Sierra White	Sunset Mahogany Stratigated Mahogany Dark Cloud Gray Charcoal	India mahogany	Silver Cloud Ashmore Mahogany Rustic Brown	Tropical Green India Red Sentinel Red Flash Black India Mist China Pink Tan Brown	Jet Black Majestic Black American Black Premium Black	Missouri Red Wisconsin Red Cat's Eye Taj/Aurora Gold Star Bahama Blue Paradiso Coral Blue	Coffee Pearl Blue Pearl Black Pearl Wausau Red

**TABLET P2 6" (POLISHED FRONT AND BACK)**

	Cat. 1	Cat. 2	Cat. 3	Cat. 4	Cat. 5	Cat. 6	Cat. 7	Cat. 8	Cat. 9	Cat. 10
	retail									
1-6 X 0-6 X 2-0	700.00	802.00	883.00	924.00	944.00	964.00	1015.00	1076.00	1279.00	1421.00
1-8 X 0-6 X 2-0	778.00	891.00	981.00	1026.00	1049.00	1072.00	1128.00	1196.00	1421.00	1579.00
2-0 X 0-6 X 1-6	700.00	802.00	883.00	924.00	944.00	964.00	1015.00	1076.00	1279.00	1421.00
2-0 X 0-6 X 1-8	778.00	891.00	981.00	1026.00	1049.00	1072.00	1128.00	1196.00	1421.00	1579.00
2-0 X 0-6 X 1-10	856.00	980.00	1079.00	1129.00	1154.00	1179.00	1241.00	1315.00	1563.00	1737.00
2-0 X 0-6 X 2-0	934.00	1069.00	1178.00	1232.00	1259.00	1286.00	1354.00	1435.00	1706.00	1895.00
2-0 X 0-6 X 2-4	1090.00	1248.00	1374.00	1437.00	1469.00	1500.00	1579.00	1674.00	1990.00	2211.00
2-0 X 0-6 X 2-6	1167.00	1337.00	1472.00	1540.00	1574.00	1607.00	1692.00	1794.00	2132.00	2369.00
2-0 X 0-6 X 3-0	1401.00	1604.00	1766.00	1848.00	1888.00	1929.00	2030.00	2152.00	2558.00	2843.00
2-6 X 0-6 X 1-8	973.00	1114.00	1227.00	1283.00	1311.00	1340.00	1410.00	1495.00	1777.00	1974.00
2-6 X 0-6 X 2-0	1167.00	1337.00	1472.00	1540.00	1574.00	1607.00	1692.00	1794.00	2132.00	2369.00
3-0 X 0-6 X 1-8	1167.00	1337.00	1472.00	1540.00	1574.00	1607.00	1692.00	1794.00	2132.00	2369.00
3-0 X 0-6 X 1-10	1284.00	1470.00	1619.00	1694.00	1731.00	1768.00	1861.00	1973.00	2345.00	2606.00
3-0 X 0-6 X 2-0	1401.00	1604.00	1766.00	1848.00	1888.00	1929.00	2030.00	2152.00	2558.00	2843.00
3-6 X 0-6 X 1-8	1362.00	1559.00	1717.00	1796.00	1836.00	1875.00	1974.00	2092.00	2487.00	2764.00
3-6 X 0-6 X 1-10	1498.00	1715.00	1889.00	1976.00	2019.00	2063.00	2171.00	2302.00	2736.00	3040.00
3-6 X 0-6 X 2-0	1634.00	1871.00	2061.00	2156.00	2203.00	2250.00	2369.00	2511.00	2985.00	3316.00
3-6 X 0-6 X 2-4	1907.00	2183.00	2404.00	2515.00	2570.00	2625.00	2764.00	2929.00	3482.00	3869.00
4-0 X 0-6 X 1-8	1557.00	1782.00	1963.00	2053.00	2098.00	2143.00	2256.00	2391.00	2843.00	3158.00
4-0 X 0-6 X 2-0	1868.00	2139.00	2355.00	2464.00	2518.00	2572.00	2707.00	2870.00	3411.00	3790.00
4-0 X 0-6 X 2-4	2179.00	2495.00	2748.00	2874.00	2937.00	3000.00	3158.00	3348.00	3980.00	4422.00
4-0 X 0-6 X 2-6	2335.00	2673.00	2944.00	3079.00	3147.00	3215.00	3384.00	3587.00	4264.00	4738.00
5-0 X 0-6 X 1-8	1946.00	2228.00	2453.00	2566.00	2623.00	2679.00	2820.00	2989.00	3553.00	3948.00
5-0 X 0-6 X 2-0	2335.00	2673.00	2944.00	3079.00	3147.00	3215.00	3384.00	3587.00	4264.00	4738.00
5-0 X 0-6 X 2-4	2724.00	3119.00	3435.00	3593.00	3672.00	3751.00	3948.00	4185.00	4974.00	5527.00
5-0 X 0-6 X 2-6	2919.00	3342.00	3680.00	3849.00	3934.00	4019.00	4230.00	4484.00	5330.00	5922.00

ADD \$400.00 FOR POLISHED 3

ADD \$600.00 FOR POLISHED 5

# 8" TABLET & BASE

Cat. 1	Cat. 2	Cat. 3	Cat. 4	Cat. 5	Cat. 6	Cat. 7	Cat. 8	Cat. 9	Cat. 10
Georgia Grey	Morning Rose North American Pl China Gray	Sienna White	Sunset Mahogany Stratigated Mahoga Dark Cloud Gra Charcoal	India mahogany	Silver Cloud Ashmore Mahoga Rustic Brown	Tropical Green India Red Sentinel Red Flash Black India Mist China Pink Tan Brown	Jet Black Majestic Black American Black Premium Black	Missouri Red Wisconsin Red Cat's Eye Taj Aurora Gold Star Bahama Blue Paradiso Coral Blue	Coffee Pearl Blue Pearl Black Pearl Wausau Red

		8" TABLET & BASE										RETAIL PRICE LIST									
		Cat. 1	Cat. 2	Cat. 3	Cat. 4	Cat. 5	Cat. 6	Cat. 7	Cat. 8	Cat. 9	Cat. 10										
TABLET	BASE	1791.00	2157.00	2360.00	2461.00	2589.00	2538.00	2766.00	3224.00	3858.00	4061.00										
2-0 X 0-8 X 2-0	3-0 X 1-2 X 0-8	2078.00	2492.00	2722.00	2837.00	2982.00	2924.00	3182.00	3701.00	4420.00	4650.00										
2-0 X 0-8 X 2-6	3-0 X 1-2 X 0-8	2366.00	2827.00	3085.00	3213.00	3374.00	3310.00	3598.00	4178.00	4981.00	5239.00										
2-0 X 0-8 X 3-0	3-0 X 1-2 X 0-8	2184.00	2628.00	2874.00	2997.00	3151.00	3090.00	3366.00	3920.00	4688.00	4934.00										
2-6 X 0-8 X 2-0	3-6 X 1-2 X 0-8	2544.00	3047.00	3327.00	3467.00	3641.00	3572.00	3886.00	4516.00	5390.00	5670.00										
2-6 X 0-8 X 2-6	3-6 X 1-2 X 0-8	2685.00	3236.00	3541.00	3693.00	3883.00	3807.00	4149.00	4835.00	5786.00	6091.00										
3-0 X 0-8 X 2-0	4-6 X 1-2 X 0-8	3116.00	3739.00	4084.00	4256.00	4472.00	4385.00	4774.00	5551.00	6629.00	6974.00										
3-0 X 0-8 X 2-6	4-6 X 1-2 X 0-8	3548.00	4241.00	4627.00	4820.00	5061.00	4964.00	5398.00	6266.00	7472.00	7857.00										
3-0 X 0-8 X 3-0	4-6 X 1-2 X 0-8	3079.00	3707.00	4055.00	4228.00	4446.00	4358.00	4750.00	5531.00	6617.00	6965.00										
3-6 X 0-8 X 2-0	5-0 X 1-2 X 0-8	3583.00	4293.00	4688.00	4886.00	5133.00	5034.00	5478.00	6366.00	7600.00	7995.00										
3-6 X 0-8 X 2-6	5-0 X 1-2 X 0-8	4086.00	4880.00	5322.00	5543.00	5820.00	5709.00	6206.00	7201.00	8583.00	9026.00										
3-6 X 0-8 X 3-0	5-0 X 1-2 X 0-8	4590.00	5466.00	5956.00	6200.00	6507.00	6384.00	6935.00	8036.00	9566.00	10056.00										
4-0 X 0-8 X 2-0	5-6 X 1-2 X 0-8	3474.00	4178.00	4569.00	4764.00	5007.00	4910.00	5349.00	6227.00	7447.00	7838.00										
4-0 X 0-8 X 2-6	5-6 X 1-2 X 0-8	4049.00	4848.00	5293.00	5515.00	5792.00	5682.00	6181.00	7181.00	8570.00	9015.00										
4-0 X 0-8 X 3-0	5-6 X 1-2 X 0-8	4625.00	5518.00	6017.00	6266.00	6578.00	6453.00	7014.00	8136.00	9694.00	10193.00										
4-0 X 0-8 X 3-6	5-6 X 1-2 X 0-8	5200.00	6188.00	6741.00	7018.00	7363.00	7225.00	7846.00	9090.00	10817.00	11370.00										
5-0 X 0-8 X 2-0	6-6 X 1-2 X 0-8	4262.00	5121.00	5597.00	5835.00	6132.00	6014.00	6549.00	7619.00	9107.00	9583.00										
5-0 X 0-8 X 2-6	6-6 X 1-2 X 0-8	4982.00	5959.00	6502.00	6774.00	7114.00	6978.00	7590.00	8812.00	10512.00	11055.00										
5-0 X 0-8 X 3-0	6-6 X 1-2 X 0-8	5701.00	6796.00	7407.00	7713.00	8095.00	7943.00	8630.00	10005.00	11916.00	12527.00										
5-0 X 0-8 X 3-6	6-6 X 1-2 X 0-8	6420.00	7634.00	8313.00	8652.00	9077.00	8907.00	9671.00	11198.00	13321.00	13999.00										
5-6 X 0-8 X 2-0	7-0 X 1-2 X 0-8	4656.00	5592.00	6111.00	6371.00	6695.00	6565.00	7149.00	8317.00	9937.00	10457.00										
5-6 X 0-8 X 2-6	7-0 X 1-2 X 0-8	5447.00	6513.00	7107.00	7404.00	7774.00	7625.00	8293.00	9629.00	11482.00	12076.00										
5-6 X 0-8 X 3-0	7-0 X 1-2 X 0-8	6238.00	7435.00	8102.00	8437.00	8854.00	8686.00	9438.00	10941.00	13027.00	13695.00										
5-6 X 0-8 X 3-6	7-0 X 1-2 X 0-8	7029.00	8356.00	9098.00	9470.00	9933.00	9747.00	10582.00	12253.00	14572.00	15315.00										
6-0 X 0-8 X 2-0	7-6 X 1-2 X 0-8	5051.00	6063.00	6625.00	6905.00	7257.00	7116.00	7749.00	9013.00	10768.00	11330.00										
6-0 X 0-8 X 2-6	7-6 X 1-2 X 0-8	5914.00	7068.00	7711.00	8032.00	8434.00	8274.00	8997.00	10444.00	12453.00	13096.00										
6-0 X 0-8 X 3-0	7-6 X 1-2 X 0-8	6777.00	8073.00	8798.00	9159.00	9612.00	9431.00	10246.00	11876.00	14138.00	14863.00										
6-0 X 0-8 X 3-6	7-6 X 1-2 X 0-8	7639.00	9078.00	9884.00	10286.00	10789.00	10588.00	11495.00	13307.00	15824.00	16629.00										

ADD \$500.00 FOR POLISHED 3  
 ADD \$700.00 FOR POLISHED 5  
 ADD \$300.00 FOR MARGIN BASE  
 ADD \$500.00 FOR ALL POLISHED BASE  
 ADD \$700.00 FOR BEVEL FRONT BASE

# 8' BASES ONLY

Cat. 1	Cat. 2	Cat. 3	Cat. 4	Cat. 5	Cat. 6	Cat. 7	Cat. 8	Cat. 9	Cat. 10
Georgia Grey	Morning Rose North American Pine China Gray	Sienna White	Sunset Mahogany Stratigated Mahogany Dark Cloud Gray Charcoal	India mahogany	Silver Cloud Ashmore Mahogany Rustic Brown	Tropical Green India Red Sentinel Red Flash Black India Mist China Pink Tan Brown	Jet Black Majestic Black American Black Premium Black	Missouri Red Wisconsin Red Cat's Eye Taj Aurora Gold Star Bahama Blue Paradiso Coral Blue	Coffee Pearl Blue Pearl Black Pearl Wausau Red

**BASE 8" TALL BRP**

Cat. 1	Cat. 2	Cat. 3	Cat. 4	Cat. 5	Cat. 6	Cat. 7	Cat. 8	Cat. 9	Cat. 10
retail									
533.00	681.00	760.00	799.00	849.00	829.00	918.00	1096.00	1342.00	1421.00
569.00	726.00	811.00	853.00	905.00	884.00	979.00	1169.00	1432.00	1516.00
640.00	817.00	912.00	959.00	1019.00	995.00	1101.00	1315.00	1611.00	1706.00
711.00	908.00	1013.00	1066.00	1132.00	1105.00	1224.00	1461.00	1790.00	1895.00
746.00	953.00	1064.00	1119.00	1188.00	1161.00	1285.00	1534.00	1879.00	1990.00
853.00	1090.00	1216.00	1279.00	1358.00	1327.00	1469.00	1753.00	2148.00	2274.00
959.00	1226.00	1368.00	1439.00	1528.00	1492.00	1652.00	1972.00	2416.00	2558.00
1066.00	1362.00	1520.00	1599.00	1698.00	1658.00	1836.00	2191.00	2685.00	2843.00
1173.00	1498.00	1672.00	1759.00	1867.00	1824.00	2019.00	2410.00	2953.00	3127.00
1279.00	1634.00	1824.00	1919.00	2037.00	1990.00	2203.00	2629.00	3222.00	3411.00
1386.00	1771.00	1976.00	2079.00	2207.00	2156.00	2387.00	2848.00	3490.00	3695.00
1492.00	1907.00	2128.00	2239.00	2377.00	2321.00	2570.00	3068.00	3758.00	3980.00
1599.00	2043.00	2280.00	2398.00	2546.00	2487.00	2754.00	3287.00	4027.00	4264.00
1706.00	2179.00	2432.00	2558.00	2716.00	2653.00	2937.00	3506.00	4295.00	4548.00

- 2-6 X 1-2 X 0-8
- 2-8 X 1-2 X 0-8
- 3-0 X 1-2 X 0-8
- 3-4 X 1-2 X 0-8
- 3-6 X 1-2 X 0-8
- 4-0 X 1-2 X 0-8
- 4-6 X 1-2 X 0-8
- 5-0 X 1-2 X 0-8
- 5-6 X 1-2 X 0-8
- 6-0 X 1-2 X 0-8
- 6-6 X 1-2 X 0-8
- 7-0 X 1-2 X 0-8
- 7-6 X 1-2 X 0-8
- 8-0 X 1-2 X 0-8

ADD \$300.00 FOR MARGIN BASE  
 ADD \$500.00 FOR ALL POLISHED BASE  
 ADD \$700.00 FOR BEVEL FRONT BASE

# 8" TABLETS ONLY

Cat. 1	Cat. 2	Cat. 3	Cat. 4	Cat. 5	Cat. 6	Cat. 7	Cat. 8	Cat. 9	Cat. 10
Georgia Grey	Morning Rose North American Pine China Gray	Sienna White	Sunset Mahogany Stratified Mahogany Dark Cloud Gray Charcoal	India mahogany	Silver Cloud Lishmore Mahogany Rustic Brown	Tropical Green India Red Sentinel Red Flash Black India Mist China Pink Tan Brown	Jet Black Majestic Black American Black Premium Black	Missouri Red Wisconsin Red Cat's Eye Taj Aurora Gold Star Bahama Blue Paradiso Coral Blue	Coffee Pearl Blue Pearl Black Pearl Wausau Red

**TABLET P2 8" (POLISHED FRONT AND BACK)**

	Cat. 1	Cat. 2	Cat. 3	Cat. 4	Cat. 5	Cat. 6	Cat. 7	Cat. 8	Cat. 9	Cat. 10
	retail	retail	retail							
2-0 X 0-8 X 2-0	1151.00	1340.00	1448.00	1502.00	1570.00	1543.00	1665.00	1909.00	2247.00	2355.00
2-0 X 0-8 X 2-6	1438.00	1675.00	1810.00	1878.00	1963.00	1929.00	2081.00	2386.00	2809.00	2944.00
2-6 X 0-8 X 3-0	1726.00	2010.00	2173.00	2254.00	2355.00	2315.00	2497.00	2863.00	3370.00	3533.00
2-6 X 0-8 X 2-0	1438.00	1675.00	1810.00	1878.00	1963.00	1929.00	2081.00	2386.00	2809.00	2944.00
2-6 X 0-8 X 2-6	1798.00	2094.00	2263.00	2348.00	2453.00	2411.00	2601.00	2982.00	3511.00	3680.00
3-0 X 0-8 X 2-0	1726.00	2010.00	2173.00	2254.00	2355.00	2315.00	2497.00	2863.00	3370.00	3533.00
3-0 X 0-8 X 2-6	2157.00	2513.00	2716.00	2817.00	2944.00	2893.00	3122.00	3579.00	4213.00	4416.00
3-0 X 0-8 X 3-0	2589.00	3015.00	3259.00	3381.00	3533.00	3472.00	3746.00	4294.00	5056.00	5299.00
3-6 X 0-8 X 2-0	2013.00	2345.00	2535.00	2629.00	2748.00	2700.00	2914.00	3340.00	3932.00	4122.00
3-6 X 0-8 X 2-6	2517.00	2931.00	3168.00	3287.00	3435.00	3376.00	3642.00	4175.00	4915.00	5152.00
3-6 X 0-8 X 3-0	3020.00	3518.00	3802.00	3944.00	4122.00	4051.00	4370.00	5010.00	5898.00	6183.00
3-6 X 0-8 X 3-6	3524.00	4104.00	4436.00	4601.00	4809.00	4726.00	5099.00	5845.00	6881.00	7213.00
4-0 X 0-8 X 2-0	2301.00	2680.00	2897.00	3005.00	3140.00	3086.00	3330.00	3817.00	4494.00	4711.00
4-0 X 0-8 X 2-6	2876.00	3350.00	3621.00	3756.00	3925.00	3858.00	4162.00	4771.00	5617.00	5888.00
4-0 X 0-8 X 3-0	3452.00	4020.00	4345.00	4507.00	4711.00	4629.00	4995.00	5726.00	6741.00	7066.00
4-0 X 0-8 X 3-6	4027.00	4690.00	5069.00	5259.00	5496.00	5401.00	5827.00	6680.00	7864.00	8243.00
5-0 X 0-8 X 2-0	2876.00	3350.00	3621.00	3756.00	3925.00	3858.00	4162.00	4771.00	5617.00	5888.00
5-0 X 0-8 X 2-6	3596.00	4188.00	4526.00	4695.00	4907.00	4822.00	5203.00	5964.00	7022.00	7360.00
5-0 X 0-8 X 3-0	4315.00	5025.00	5431.00	5634.00	5888.00	5787.00	6243.00	7157.00	8426.00	8832.00
5-0 X 0-8 X 3-6	5034.00	5863.00	6337.00	6573.00	6870.00	6751.00	7284.00	8350.00	9831.00	10304.00
5-6 X 0-8 X 2-0	3164.00	3685.00	3983.00	4132.00	4318.00	4244.00	4579.00	5249.00	6179.00	6477.00
5-6 X 0-8 X 2-6	3955.00	4606.00	4979.00	5165.00	5397.00	5304.00	5723.00	6561.00	7724.00	8096.00
5-6 X 0-8 X 3-0	4746.00	5528.00	5974.00	6198.00	6477.00	6365.00	6868.00	7873.00	9269.00	9715.00
5-6 X 0-8 X 3-6	5537.00	6449.00	6970.00	7231.00	7556.00	7426.00	8012.00	9185.00	10814.00	11335.00
6-0 X 0-8 X 2-0	3452.00	4020.00	4345.00	4507.00	4711.00	4629.00	4995.00	5726.00	6741.00	7066.00
6-0 X 0-8 X 2-6	4315.00	5025.00	5431.00	5634.00	5888.00	5787.00	6243.00	7157.00	8426.00	8832.00
6-0 X 0-8 X 3-0	5178.00	6030.00	6518.00	6761.00	7066.00	6944.00	7492.00	8589.00	10111.00	10599.00
6-0 X 0-8 X 3-6	6040.00	7035.00	7604.00	7888.00	8243.00	8101.00	8741.00	10020.00	11797.00	12365.00

ADD \$500.00 FOR POLISHED 3  
ADD \$700.00 FOR POLISHED 5

# GRANITE VASES

Cat. 1	Cat. 2	Cat. 3	Cat. 4	Cat. 5	Cat. 6	Cat. 7	Cat. 8	Cat. 9	Cat. 10
Georgia Grey	Morning Rose North American Pi China Gray	Siena White	Sunset Mahogany Stratigated Mahoga Dark Cloud Gra Charcoal	India mahogany	Silver Cloud Ashmore Mahoga Rustic Brown	Tropical Green India Red Sentinel Red Flash Black India Mist China Pink Tan Brown	Jet Black Majestic Black American Black Premium Black	Missouri Red Wisconsin Red Cat's Eye Taj Aurora Gold Star Banama Blue Paradiso Coral Blue	Coffee Pearl Blue Pearl Black Pearl Wausau Red

**POLISHED TURNED VASES**

Cat. 1	Cat. 2	Cat. 3	Cat. 4	Cat. 5	Cat. 6	Cat. 7	Cat. 8	Cat. 9	Cat. 10
retail									
75.00	N/A	N/A	N/A	N/A	N/A	105.00	110.00	110.00	N/A
150.00	190.00	N/A	190.00	190.00	N/A	190.00	190.00	200.00	240.00
175.00	240.00	N/A	240.00	240.00	240.00	240.00	240.00	260.00	280.00
260.00	310.00	N/A	310.00	310.00	310.00	310.00	310.00	360.00	440.00
350.00	390.00	N/A	390.00	390.00	390.00	390.00	390.00	420.00	550.00

3" X 6"  
4" X 10"  
6" X 10"  
8" X 12"  
8" X 16"

**TAPERED "V" VASES P2**

Cat. 1	Cat. 2	Cat. 3	Cat. 4	Cat. 5	Cat. 6	Cat. 7	Cat. 8	Cat. 9	Cat. 10
retail									
150.00	210.00	N/A	210.00	210.00	210.00	210.00	210.00	230.00	270.00
175.00	270.00	N/A	270.00	270.00	270.00	270.00	270.00	290.00	360.00
185.00	310.00	N/A	310.00	310.00	310.00	310.00	310.00	330.00	CALL
200.00	420.00	N/A	420.00	420.00	420.00	420.00	420.00	450.00	CALL
230.00	495.00	N/A	495.00	495.00	495.00	495.00	495.00	538.00	CALL

5" X 4" X 9"  
6" X 6" X 10"  
8" X 6" X 10"  
8" X 8" X 10"  
8" X 8" X 12"

**TAPERED "V" VASES P5**

Cat. 1	Cat. 2	Cat. 3	Cat. 4	Cat. 5	Cat. 6	Cat. 7	Cat. 8	Cat. 9	Cat. 10
retail									
175.00	240.00	N/A	240.00	240.00	240.00	240.00	240.00	260.00	300.00
200.00	390.00	N/A	390.00	390.00	390.00	390.00	390.00	410.00	390.00
220.00	450.00	N/A	450.00	450.00	450.00	450.00	450.00	470.00	CALL
230.00	510.00	N/A	510.00	510.00	510.00	510.00	510.00	540.00	CALL
250.00	585.00	N/A	585.00	585.00	585.00	585.00	585.00	625.00	CALL

5" X 4" X 9"  
6" X 6" X 10"  
8" X 6" X 10"  
8" X 8" X 10"  
8" X 8" X 12"

# Proposal Composite Score Sheet

## PROPOSAL SCORES:

Proposal Composite Average Score

## REVIEW SCORES:

Review Composite Average Score

### TOTAL AVERAGE COMPOSITE SCORE:

	Adani Systems Conroe, TX	Smiths Detection Edgewood, MD	Voti, Inc Saint-Laurent, Quebec Canada
Proposal Composite Average Score	779	746	768
Review Composite Average Score	723	684	814
<b>TOTAL AVERAGE COMPOSITE SCORE:</b>	<b>751</b>	<b>715</b>	<b>791</b>

Recommended award

**Blasting & Coating Proposal****December 3, 2020**

Proposal # 21.009

Insko Industries, Inc. EIN: 36-3322729

City of Olathe Procurement Division

PO Box 768

Olathe, KS 66051-0768

ATTN: Victoria Smith

Subject: Painting of Blackbob Lazy River &amp; Catch Pool (RFP 20-0177)

Per your request,

Insko Industries, Inc. is pleased to offer the following proposal for the aforementioned project.

**GENERAL SCOPE OF WORK**

- Mobilize crew, equipment and material to job site
- Set up equipment to be used throughout project
- Abrasive brush blast pool walls and floors
- Repair pool walls and floors as needed
- Apply two (2) coats of epoxy coating to pool walls and floors
- Cut out existing joint sealant at control joints along pool floor
- Install new joint sealant at control joints along pool floor
- Break down equipment and clean work area
- Demobilize crew, equipment and any unused material from job site

**SURFACE PREPARATION & COATING SYSTEM**

- **Surface Preparation:**
  - Brush blast all surfaces to provide a profile comparable to 80-100 grit sandpaper
  - Power wash all surfaces to remove contaminants
  - All surfaces must be clean, dry and free from contaminants
- **Surface Repairs:**
  - Filler and Surfacer: TNEMEC Series 215 Surfacing Epoxy as needed; at \$5/L.F.
- **Coating System:**
  - Prime Coat: TNEMEC Series 161 Hi-Build Epoxoline II @ 200 sq.ft. per gallon
  - Finish Coat: TNEMEC Series 161 Hi-Build Epoxoline II @ 200 sq.ft. per gallon
  - Add to both coats 5lbs of 50 mesh white Ottawa silica sand to designated areas
  - Finish colors as follows:
    - \*Pool Walls and Floors- 08BL "Heavenly Blue"
    - \*4" Top Stripe- 25BL "Fountainbleu"
    - \*Grating and Steps- P020 "Black-Pool"



**CLARIFICATIONS & QUALIFICATIONS**

- This proposal includes all labor, materials, equipment, insurance, cleanup, supervision, and safety.
- This proposal is based on the assumption that the substrate is free of lead paint.
- This proposal does not include any abatement or disposal of lead paint.
- Dumpster for spent blast media and other debris to be provided by Owner.
- All work to be completed Monday – Friday; 7 am – 3:30 pm daily.
- All downtime related to work stoppage will be kept on T&M basis.

**EXCLUSIONS**

- Any over-time, double-time, and/or holiday pay.
- Repair/Repaint due to damage by others.
- Taxes; Any applicable tax will be added to invoice.
- Any deviations from the proposed work within Proposal 21.009 will result in a change-order.

BASE BID PRICE	TYPE	START DATE	TIME FRAME	CREW SIZE
<b>\$34,835.00</b>	<b>Firm</b>	<b>2-3 Days upon NTP</b>	<b>2 Weeks</b>	<b>3 Journeyman Painters</b>

**NOTE:** Start Date and Time Frame are contingent on weather permitting conditions

**If you have any questions or need additional information, please contact me.**

Sincerely,

**James Brooks**

**Coatings Estimator / Project Manager**



Office: 15424 Andrews Rd. KCMO 64147

Shop: 15330 Hangar Rd. KCMO 64147

O: (913) 422-8001 | F: (913) 422-8081 | C: (816) 730-1741

[www.inscoind.com](http://www.inscoind.com) | [brooks@inscoind.com](mailto:brooks@inscoind.com)



**COMPETITION EXCEPTION REPORT**

Competition exception is the decision to purchase without competition through the use of bidding, formal solicitation, request for qualification, or a request for proposal when competition is available.

**SOLE SOURCE**

Only one vendor possesses the unique and singularly available capability to meet the requirement such as technical qualifications, ability to deliver based on distribution restrictions, or services from a public utility. See the Purchasing Manual Section 40.2 for examples.

Procurement Contact: Lisa Robbins

Date: 10/21/20

Department Contact: Mary Velasquez

E1 Doc No.: \_\_\_\_\_ Total Cost: \$25,000

---

**VENDOR NAME:**

Cordico

**COMMODITY/SERVICE DESCRIPTION:**

Customizable Law Enforcement Wellness application for the Olathe Police Department.

**CER/SOLE SOURCE JUSTIFICATION:**

Coridico is the only company that can provide our staff with resources at their fingertips that are **specifically geared toward the law enforcement profession**. Resources like peer support, anger management, behavioral health, mental toughness, resiliency, and culturally competent clinicians for our members to access. We will also be able to more accurately gather data which will assist our agency in providing specific areas of need to our staff. See attached for further description.

---

Approved: \_\_\_\_\_ (Department Director)

Approved: \_\_\_\_\_ (Procurement Manager)

Over \$25,000:  
Approved: \_\_\_\_\_ (City Manager)



atchGuard ideo  
 PO Box 677996, Dallas TX 75267-7996  
 Billing Phone 214-785-2635 Billing Fax 214-383-6703

# INVOICE

WARORD004878

**BILL TO:**

**SHIP TO:**

Olathe Police Department Attn: Accounts Payable 501 E Old 56 Hwy Olathe KS 66061	Olathe Police Department Attn: Mary Velasquez 501 E Old 56 Hwy Olathe KS 66061
---	---

Purchase Order No	Customer ID	Salesperson ID	Shipping Method	Payment Terms	Invoice Date
VELASQUEZ	OLATHEPOLICE001	Kenny J	UPS GROUND	Net 30	11/11/2020

QTY	Item Number	Description	Unit Price	Ext. Price
35	WAR-4RE-CAR-4TH	Warranty, 4RE, In-Car, 4th Year (Months 37-48)	\$325.00	\$11,375.00
35	WAR-VIS-CAM-4TH	Warranty, VISTA 4th Year (Months 37-48)	\$225.00	\$7,875.00
35	SFW-MNT-EL4-ADD	Software Maintenance, Evidence Library Additional Year	\$150.00	\$5,250.00
35	SFW-MNT-EL4-ADD	Software Maintenance, Evidence Library Additional Year	\$150.00	\$5,250.00
2	WAR-WGR-MNT-ADD	Software Maintenance, REDACTIVE(sm) , +1 Extended Additional Year	\$995.00	\$1,990.00
8	SFW-MNT-EL4-ADD	Software Maintenance, Evidence Library Additional Year	\$150.00	\$1,200.00
8	WAR-4RE-CAR-2ND	Warranty, 4RE, In-Car, 2nd Year (Months 13-24)	\$100.00	\$800.00
1	NOTE	Term 12/18/20 - 12/17/21	\$0.00	\$0.00
1	NOTE	Term 12/18/20 - 12/17/21	\$0.00	\$0.00
1	NOTE	Term 12/18/20 - 12/17/21	\$0.00	\$0.00
1	NOTE	Purchased (2) Redactive SW 1/30/18	\$0.00	\$0.00
1	NOTE	Purchased (18) 4RE 8/9/17 (17) 8/2/17	\$0.00	\$0.00
1	NOTE	Purchased (35) Vista HD 11/10/17	\$0.00	\$0.00
1	NOTE	Purchased (8) 4RE 8/9/19	\$0.00	\$0.00
1	NOTE	Term 12/18/20 - 12/17/21	\$0.00	\$0.00

<b>SUBTOTAL</b>	\$33,740.00
<b>FREIGHT</b>	\$0.00
<b>TAX</b>	\$0.00
<b>TOTAL</b>	\$33,740.00

**COMPETITION EXCEPTION REPORT**

Competition exception is the decision to purchase without competition through the use of bidding, formal solicitation, request for qualification, or a request for proposal when competition is available.

**SOLE SOURCE**

Only one vendor possesses the unique and singularly available capability to meet the requirement such as technical qualifications, ability to deliver based on distribution restrictions, or services from a public utility. See the Purchasing Manual Section 40.2 for examples.

**Procurement Contact:** Lisa Robbins

**Date:** 10-23-2020

**Department Contact:** Bob Reynolds

**E1 Doc No.:** \_\_\_\_\_

**Total Cost:** \$31,025

---

**COMMODITY/SERVICE DESCRIPTION:**

HVAC Ionization components purchase

**CER/SOLE SOURCE JUSTIFICATION:**

As component of the CARES initiative "Environmental Systems", ionization retrofits for occupant air quality enhancement area required. After extensive research for product acquisition sources to meet this need, Associated Air Products has been determined as Sole Source due to unique capability to supply specific product necessary to retrofit existing systems and stated capability for delivery within the required time frame necessary to meet CARES act deadline criteria.

---

Approved: B. L. Clay 10/23/20 (Department Director)

Approved: Amy Thurst (Procurement Manager)

Over \$25,000:  
Approved: [Signature] (City Manager)

Attach a copy of completed, signed form to requisition or department purchase order.



To: Michael Wilkes, City Manager  
From: Heather Phillips, Wastewater Operations Manager  
Thru: Alan Shorthouse, Deputy Public Works Director  
Subject: University of Kansas Center for Research, Inc.  
Laboratory Service Agreement – COVID-19  
Wastewater Analysis  
Date October 30, 2020

---

Attached is a Laboratory Service Agreement with the University of Kansas Center for Research, Inc. to provide analysis of wastewater samples for COVID-19 genetic material. The service agreement covers the Statement of Work in Attachment A. The University of Kansas will pick up 3 samples weekly from the City to investigate community prevalence of COVID-19 in the Indian Creek, Mill Creek and Cedar Creek sewer sheds. Results will be shared with the Johnson County Health Department, in collaboration with Johnson County Wastewater.

The total cost of the project is \$28,980 and is fully supported through CARES funding (7-C-023-20).

The agreement has been reviewed and approved by the Public Works and Legal Departments. Following signature, please send to Daniel Yoza in the Legal Department.

Please let me know if you have any questions or concerns.

**University of Kansas Center for Research, Inc.  
Laboratory Service Agreement**

Project Leader Belinda Sturm, Ph.D. Phone: 785-864-1739

Department Name: Civil, Environmental and Architectural Engineering

Client/Company Name: City of Olathe

Billing Address: 100 E. Santa Fe St., Olathe, KS. 66061-3409

Client Contact Person: **John Gilroy**

Client Telephone: **(913) 314-1290**

Client Email: jjgilroy@olatheks.org

Total cost (not to exceed) \$ 28,980

This Laboratory Service Agreement ("Agreement"), effective as of the last date of signature ("Effective Date"), is made and entered into by and between the University of Kansas Center for Research, Inc. ("KUCR"), a not-for-profit corporation affiliated with the University of Kansas ("University"), and the City of Olathe, having its principal place of business at 100 E. Santa Fe St., Olathe, KS. 66061-3409 ("Client").

WHEREAS, the KUCR has developed research and analysis expertise and related technologies, equipment, or facilities in the area of wastewater testing; and

WHEREAS, Client desires specialized assistance requiring such expertise, as further specified in the Statement of Work ("SOW") attached hereto as Attachment A (work completed in accordance with the SOW, the "Lab Services"); and

WHEREAS, said Lab Services are available on a limited basis from KUCR; and

WHEREAS, the Lab Services contemplated by this Agreement are of mutual interest and benefit to KUCR and Client and will further the instructional, research, and public service mission of the University and may provide benefits for both University and Client through the advancement of knowledge;

NOW THEREFORE, the parties agree as follows:

**Terms & Conditions**

1. **DESCRIPTION OF WORK:** KUCR will provide the Lab Services as specifically identified in the SOW. The Client will furnish the products or device to be tested. The KUCR will follow the specifications or protocol as outlined in the SOW. All work carried out under this Agreement shall be subject to and contingent upon any required regulatory approvals. All changes in the SOW will be documented and approved by the parties prior to initiation. In the event of a conflict between the SOW and this Agreement, this Agreement shall control unless the SOW expressly states that it is intended to modify the terms of this Agreement.
2. **TERM:** The term of this Agreement shall be 10/01/2020 to 03/31/2021.
3. **PROJECT LEADER:** Belinda Sturm, Ph.D. will be the employee primarily responsible for completion of the Lab Services ("Project Leader"). In the event the Project Leader is for any reason unable to continue the work under the SOW, the parties may select a mutually acceptable substitute or terminate this Agreement.
4. **PAYMENT:** The fee(s) to be paid by Client are outlined in Attachment A. Client will be billed for the entire work before 12/31/2020. Payments will be due upon receipt of invoice with checks made payable and delivered to: Accounts Receivable: KUCR, 2385 Irving Hill Rd, Lawrence, KS 66045. KUCR reserves the right to suspend services if invoices are not paid timely, in which event neither KUCR nor the University will be liable for any resulting loss, damage or expense connected with such suspension. Client shall pay each invoice within thirty (30) days of receipt of invoice.
5. **EQUIPMENT, TOOLS, MATERIALS, and SUPPLIES:** All equipment, tools, materials, supplies or other property purchased by the University or KUCR or acquired from a third party by the University or KUCR for the conduct of the Lab Services will become the property of the University or KUCR. For the avoidance of doubt, any Client materials provided by Client for the Lab Services, or materials or preparations containing Client materials, will remain the property of the Client.
6. **REPORTS:** Results and/or reports shall be provided to Client as outlined in the SOW.
7. **PUBLICATION:** KUCR and/or the University may publish and/or present results of the Lab Services or new scientific information regarding the Lab Services. KUCR or the University will provide Client with copies of the proposed publication or presentation and Client will have thirty (30) days after receipt to review for Confidential Information as defined below, or patentable subject matter. KUCR or the University will remove any Confidential Information and will upon Client's written request delay publication/presentation for a period not to exceed sixty (60) days to enable Client to obtain protection directed to patentable subject matter contained in the proposed publication or presentation.
8. **PATENTS AND INVENTIONS:**
  - a. Intellectual Property. Intellectual property that either party owned prior to execution of this Agreement or that either party develops independently of the SOW ("Background IP") is such party's separate property and is not affected by this Agreement. Neither party has any claims to or rights in the Background IP of the other party by virtue of this Agreement alone.
  - b. For purposes of this Agreement, "Invention" shall mean individually and collectively all inventions, improvements and/or discoveries, whether patentable or unpatentable, which result from the Lab Services and are conceived and reduced to practice by one or more of the parties to this Agreement during the term of the Agreement.

- c. All Inventions will be promptly disclosed to Client. The University shall not obtain or attempt to obtain patent coverage on Client-provided materials or information, without the express written consent of Client. All Inventions, and patent applications or patents relating to an Invention, which name as an inventor at least one (1) employee or agent of the University shall be owned as follows:
- i. Inventions which involve the use of, composition of, or improvement to Client-provided materials or information, or a derivative or analogue of thereof shall belong to Client; and
  - ii. Inventions which cover a scientific process, technique, procedure, medium, device or other process which is not unique to processing Client-provided materials or information or does not derive from the use-of, composition of or improvement to Client-provided materials or information shall be owned by the University. Following written notification by the University to Client of such an Invention, Client shall have an option to negotiate an exclusive license thereto in the manner set forth in subsection (d) below.
  - iii. Responsibility for filing patents and the associated costs will follow ownership.
- d. Upon Client's written notice to exercise its option to negotiate an exclusive license, the parties agree to negotiate the terms of the license in good faith. In the event a license is not executed within six (6) months from the exercise of the option, or the option is not exercised within the ninety (90)-day time period, the University shall be free to license the Invention to others at the University's sole discretion with no further obligation to the Client.
- 9. NON-EXCLUSIVE:** This Agreement is non-exclusive and nothing in the Agreement shall be construed to limit the freedom of KUCR personnel, whether paid under this Agreement or not, to engage in similar inquiries or work independently or under other grants, contracts or agreements with parties other than Client.
- 10. DISCLAIMER OF WARRANTY:** KUCR disclaims all warranties including all implied warranties of merchantability and fitness for a particular purpose. Neither KUCR nor University shall not be liable to Client for any direct, indirect, consequential, special, punitive or other damages arising from or related to this Agreement.
- 11. INDEMNIFICATION:** Intentionally deleted.
- 12. CLIENT'S CONFIDENTIAL INFORMATION:** "Confidential Information" is defined as business information, strategies, technical data, information, trade secrets and/or other proprietary information of the Client relating to the product or process that is a part of the SOW that is not disclosed to the public in the ordinary course of business and is marked as "Confidential Information." KUCR will not use said Confidential Information, except for the purpose of performing the Lab Services, and will not disclose to third parties said Confidential Information except upon written permission of the Client or where otherwise required by law. Client is and shall remain the owner of said Confidential Information and upon completion of the SOW, KUCR will return Confidential Information to Client, except that KUCR may retain one copy thereof for archival purposes. The provisions relating to confidentiality will remain in effect for three (3) years from the date of termination of this Agreement. KUCR's confidentiality and non-use obligations shall not extend to any information: which is required by law to be disclosed; which is in or comes into the public domain from a source other than the University and/or KUCR; which was independently known to or developed by the University and/or KUCR without use of or reference to the Confidential Information; which was already possessed by the University and/or KUCR at the time of disclosure; and/or which came from a third party source not under obligation to the Client to maintain confidentiality thereof.
- 13. INDEPENDENT CONTRACTOR:** For the purposes of this Agreement, the Client and KUCR are independent contractors and neither is an employee of the other. Nothing contained herein shall be construed or implied to create any agency or partnership between the parties and neither party is authorized to act as agent for the other for any purpose.
- 14. PUBLICITY:** Neither party will use the name of the other party in any publicity, advertising or news release without the prior written approval of the other party. Client will not state or imply that KUCR has endorsed or approved any products or process.
- 15. TERMINATION:** This Agreement may be terminated in whole or in part for any reason by either KUCR or Client upon fifteen (15) days' written notice to the other party. If Client terminates this Agreement, Client shall, within thirty (30) days after the effective date of said termination, pay to KUCR: (i) the amount due at the time of termination for Lab Services actually performed prior to termination, provided that KUCR shall cease providing services immediately upon receipt of notice of termination from Client; and (ii) costs incurred by KUCR specifically to perform the Lab Services that are committed, cannot be canceled, or are properly documented and cannot be salvaged or offset, if any, provided that KUCR shall use commercially reasonable efforts to minimize such costs.
- 16. EXPORT CONTROL:** KUCR does not accept responsibility for export-controlled materials or technical information under this Agreement. Client warrants that materials and technical information provided to KUCR do not require a license under U.S. export control laws and regulations.
- 17. FORCE MAJEURE:** Neither party shall be liable to the other for failure to perform any of its respective obligations imposed by this Agreement provided such failure is occasioned by fire, flood, explosion, lightning, windstorm, earthquake, subsidence of soil, governmental interference, civil commotion, riot, war, terrorism, strikes, labor disturbance, or any other cause beyond its reasonable control.
- 18. GOVERNING LAW:** This Agreement shall be interpreted in accordance with, and governed by, the laws of the State of Kansas. The forum for any proceeding or suit arising from or incident to this Agreement shall be located in the State of Kansas.
- 19. SEVERABILITY:** If any clause, provision or section of this Agreement is held to be illegal or invalid by any court, the invalidity of such clause, provision or section shall not affect any of the remaining clauses, provisions or sections hereof and this Agreement shall be construed and enforced as if such illegal or invalid clause, provision or section had not been contained herein.
- 20. GENERAL:** This Agreement contains the entire agreement between the parties with respect to the



ATTACHMENT A  
STATEMENT OF WORK (SOW)**SARS-CoV-2 Wastewater Monitoring as an Indicator for Community Prevalence of COVID-19****PI Belinda Sturm, PhD and Co-PI Justin Hutchison, PhD**  
**Dept Civil, Environmental & Architectural Engineering**  
**University of Kansas****Purpose**

Several recent studies have shown that both symptomatic and asymptomatic patients infected with SARS-CoV-2 (COVID-19) shed the virus in stool. This provides an opportunity for wastewater-based epidemiology, by which the prevalence of the virus in a wastewater treatment plant catchment population, or sewershed, can be monitored. Wastewater-based epidemiology is being investigated throughout the world as an important tool to (1) serve as an early warning of future COVID outbreaks and (2) understand the efficacy of public health interventions, such as social distancing or shelter-in-place. Wastewater surveillance has been previously used for enteric viruses, but the methods to concentrate viral RNA and DNA are not widely used. In the last six months, the Environmental Protection Agency, Water Research Foundation, International Water Association, and National Academies of Sciences have planned webinars and workshops on COVID-19 wastewater surveillance. The widespread interest is helping to rapidly develop the methods, with important quality assurance and quality control (QAQC) steps being added by researchers to better interpret viral RNA recovery, which is necessary to interpret non-detect values.

In previous and ongoing work with KDHE, we have demonstrated that SARS-CoV-2 can be concentrated and detected in wastewater. We have developed a SARS-CoV-2 wastewater sampling and analysis standard operating procedure (SOP) that can be used for ongoing community monitoring.

**Methods****Viral RNA Concentration and RNA Extraction**

The methods are based on two recent studies<sup>1,2</sup>. The SOP for SARS-CoV-2 concentration and RNA extraction is attached as an Appendix. This procedure will be used for all samples received. All samples will be extracted at least in duplicate.

**RT-ddPCR Quantification**

Either RT-qPCR or RT-ddPCR can be used to quantify the SARS-CoV-2 primers. KU has the capability to use either assay. ddPCR may have an advantage over qPCR if inhibitors are present in the wastewater samples. In the first analyses KU performed, ddPCR was able to detect COVID-19 in samples that qPCR could not. The protocols are the RT-ddPCR assay is the 2019-nCoV CDC ddPCR Triplex probe assay (Reference # 12008202) and the CDC 2019-Novel Coronavirus (2019 nCoV) Real time RT PCR Diagnostic Panel (Catalog #2019-nCoV-EUA-01).

In total, samples will have 2 primers tested for SARS-CoV-2. In addition, one additional primer will be tested for QAQC. These may be performed on a subset of samples. The nCoV-1 and nCoV-2 primers will be measured on each sample.

1. nCoV-1, for CDC SARS-CoV-2 detection

**KUCR Cost Center Number: 2225120-907**

KUCR Fee For Service Agreement (Laboratory) (L0055823.1)

2. nCoV-2, for CDC SARS-CoV-2 detection
3. MHV, for internal standard for virus recovery (QAQC)

### QAQC

#### QAQC for virus concentration and extraction:

Samples will be spiked with a surrogate murine hepatitis virus MHV (ATCC® VR-764), which is in Coronavirus Group 2. The average initial gene concentration will be measured using RT-qPCR or RT-ddPCR, and the final gene concentration in the extracted sample will be measured. The recovery of each virus will be calculated for the sample. The primers for MHV are MHV-F, 5'-AGG GAG TTT GAC CTT GTT CAG-3' and MHV-R, 5'-ATA ATG CAC CTG TCA TCC TCG-3'.

#### QAQC for PCR:

A positive control for each nCoV primer will be measured in each PCR run. The positive control is a 2019-nCoV Plasmid manufactured by Integrated DNA Technologies. The quantitative detection limit of the PCR assay will be determined using standard curves for the nCoV primer.

A negative control consisting of nuclease-free water will be included in each PCR run. In addition, an inhibition control will be included routinely for PCR from wastewater matrices. A known copy number ( $10^1$ /reaction) of a synthetic plasmid will be added to the DNase- and RNase-free water used for the PCR mastermix. If the Ct value of a wastewater sample increases by 2 or more compared to the reference Ct value, the sample will be considered to have PCR inhibitors. Data from any negative or inhibited PCR reaction will be discarded, and the experiment will be repeated.

#### Scope and Testing Options

SARS-CoV-2 will be extracted from 3 influent wastewater samples in triplicate each week. City of Olathe staff will be responsible for composite. The samples will be delivered to Lawrence, or KU staff will pick up the samples.

Three genes will be measured by RT-qPCR: two gene markers for SARS-CoV-2 and one gene marker for an internal virus standard. The CDC diagnostic test requires the two COVID markers; the internal standard is an additional control.

**Contracting and Invoice Itemization**

If approved, a testing service agreement will be created between KU and the City of Olathe.

Invoices will reflect itemized testing services for external academic rates. For each week, the itemized invoices will reflect the following.

Itemized Analysis for each week	Itemized Cost	Monthly Cost (4 weeks)
Harold Plant Extraction (High Yield, 1-3 samples)	100 * 3	416
Cedar Creek Extraction (High Yield, 1-3 samples)	100 * 3	416
119 <sup>th</sup> St Vault Extraction (High Yield, 1-3 samples)	100 * 3	416
Harold Plant qPCR	32	132
Cedar Creek qPCR	32	132
119 <sup>th</sup> qPCR	32	132
Analysis Time	81 * 2	243
<b>Total</b>	<b>\$ 1158</b>	<b>\$ 4,632</b>

Work will be billed for six months to accommodate the purchasing of limited reagents for SARS-CoV-2 testing. The invoice will reflect 24 weeks of testing (6 months) plus 29 to 30 hours of analysis time. The overall invoice will total:

Itemized Analysis for each week	Total # Weeks	Itemized Cost	Total Cost
Harold Plant Extraction (High Yield, 1-3 samples)	24	100 * 3	7200
Cedar Creek Extraction (High Yield, 1-3 samples)	24	100 * 3	7200
119 <sup>th</sup> St Vault Extraction (High Yield, 1-3 samples)	24	100 * 3	7200
Harold Plant qPCR	24	32	768
Cedar Creek qPCR	24	32	768
119 <sup>th</sup> qPCR	24	32	768
Analysis Time	24	81 * 2	3888
Final Project Analysis Time	13.5	81	1094
<b>Total</b>			<b>\$28,886</b>