

February 6, 2024

**Single Series Bonds Request**  
Scannell Properties #717, LLC  
Industrial Revenue Bond & Tax Phase-In Project  
Executive Summary

Located on 78% of the following Parcel:  
DF231408-2008



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## **Introduction**

The City has received a \$71,594,289 industrial revenue bond application from Scannell Properties #717, LLC and assigns ("Applicant") for construction of industrial space on 57-acres near the northwest corner of 159<sup>th</sup> Street and Clare Road (Old 56 Highway). The Applicant anticipates construction of approximately 729,120 square feet of space to accommodate a warehouse project for General Mills Blue Buffalo division. The Applicant seeks to have the project receive a 10-year, 50% property tax phase-in in conjunction with the issuance of the City's industrial revenue bonds. This project is applying for and falls under the City's tax abatement policy for a new business abatement, Resolution 23-1080 and Policy F-5 with an investment over \$10 million.

Bonds for this single-phase project are expected to be issued in one series. This series of bonds to be issued would allow the Applicant to construct a 729,120 square foot industrial facility on a 57-acre parcel. The Applicant requests issuance of an amount not to exceed \$71,594,289 of industrial revenue bonds for construction of this building. The proceeds from the bonds would be divided as follows: \$6,000,000 of the bonds would cover costs to acquire the land for the project, \$65,336,390 of the bonds would cover costs to construct the building and other development costs, and \$257,899 in funds would be allocated to cover costs to purchase furniture, fixtures and equipment.

The following information about this request relates to the projected impacts of the building planned for construction and was derived from the attached application materials.

## **Employment**

The project is expected to create 103 new jobs over the next 10 years. The average salaries are expected to be \$51,159 in the first year, growing to \$64,227 in year 10. These jobs would create approximately \$51,649,000 in total new wages to the Olathe economy over the next 10 years.

## **Machinery & Equipment**

The application includes \$257,899 in funds for furniture, fixtures and equipment which would be exempt from sales taxes for purposes of this project.

## **IRB Request**

This series request is to issue industrial revenue bonds in a single series not to exceed \$71,594,289 for the construction of 729,120 square feet of industrial warehouse space. It is anticipated that the bonds will be taxable industrial revenue bonds backed by the revenue generated from the facility. The applicant plans to purchase the bonds.

## **Tax Abatement Request**

The Applicant is requesting an approximate 10-year, 50% property tax-phase in for its project, under the City's Tax Abatement Resolution 23-1080 and Policy F-5. The abatement would be for the new investment in improvements associated with the request to issue bonds for the project. The level of capital investment meets the criteria for a 10-year property tax abatement for an new business under the City's tax abatement policy as the industrial facility will result in a total investment of over \$10 million.

## **Taxes**

Current estimated property taxes generated at this site (all jurisdictions): \$71,750 (city portion of taxes - \$11,181) based on a 2023 appraised value of \$5,114,690 and an assessed value of \$613,763). The future additional property taxes generated by this project have been computed using a targeted level of real property estimated appraised value at build out that is \$43,500,000 (75% of investment in the building only (real property)). This investment will result in approximately \$1.271 million in annual property taxes at full value for all taxing jurisdictions, and \$254,000 in property taxes to the City. With a 50% property tax abatement, the tax revenue will be approximately \$6,355,000 for all jurisdictions over the 10-year abatement period, and \$1,270,000 to the City over the 10-year abatement period.

## **Sales**

The project will increase new annual sales throughout the duration of the project for the tenant and are projected to be \$10 million in year one and ranging from \$30 to \$50 million throughout the 10-year timeframe. A total of \$370 million in additional sales is attributed to this project.

## **Special Assessments**

There are currently no special assessments associated with this property.

## **Franchise Fees**

It is expected that the project will generate \$22,500 in new franchise fees each year of the 10-year period.

## **Water, Wastewater & Garbage**

The applicant anticipates generating an additional \$77,140 in revenue from increased water and sewer service during the 10-year abatement period.

### **Local Competition**

The applicant will not be in competition with other local area companies.

### **Annual Purchases**

The applicant has projected that the project would generate approximately \$5,000,000 in new operating expenditures over the life of the tax phase-in.

### **Cost-Benefit Analysis**

As required by Kansas law, staff completed a cost-benefit analysis of the project on the City of Olathe. The Kansas, Inc. model reflects the impact upon the city, county, school district, and state. A variety of information concerning the firm, the construction, and the community was input into the model.

The cost-benefit model shows that the facility will have a benefit to cost ratio of 1.54 to 1 for the City of Olathe, which translates into an annual rate of return on the City's investment of taxes abated of 153.53%. The payback period for incentives and taxes abated will be approximately 5 years.

### **County & School District Impact**

It is expected that the project will bring approximately 772 total new jobs (direct and in-direct) to the City, with 30 new residents moving into Johnson County over the next 10 years. This project will be located in the Gardner Edgerton School District. Of the new residents, 50% are expected to move into the Gardner Edgerton School District. The impact on the school district would be about 8 new students over the next 10 years. Per Kansas law, the City will provide written information to the County and the School District pertaining to this request.

### **Performance Agreement**

The applicant has been informed that a performance agreement will be required as part of a tax abatement for the project which is locating on parcel DF231408-2008. The minimum targeted expenditures would be approximately 80% of the projected bond issuance for this project, or \$57,275,000.