



COMPETITION EXCEPTION REPORT

Competition exception is the decision to purchase without competition through the use of bidding, formal solicitation, request for qualification, or a request for proposal when competition is available.

SOLE SOURCE

Only one vendor possesses the unique and singularly available capability to meet the requirement such as technical qualifications, ability to deliver based on distribution restrictions, or services from a public utility. See the Purchasing Manual Section 40.2 for examples.

Procurement Contact: Lisa Robbins

Date: 09-09-2019

Department Contact: Jeff Doherty

E1 Doc No.: _____

Total Cost: \$500,000

COMMODITY/SERVICE DESCRIPTION:

Panasonic mobile laptops and tablets will take the place of current Xplore Xslate R12 tablets as mobile data terminals (MDT) and all fire department apparatus. This contract would also benefit other departments that have mobile fleets.

CER/SOLE SOURCE JUSTIFICATION:

City mobile laptops and tablet purchases are managed by the City's Information Technology Services Department. Replacement of outdated equipment is made from the computer replacement fund, which is replenished annually by the lease fees charged back to each department or division. New mobile laptop and tablet placements are usually purchased by the requesting department or division. Maintenance, accessories, and warranties are also purchased under this contract.

Panasonic is the only manufacturer who currently has a FirstNet ready mobile tablet. This will enable us to place devices on a dedicated cellular network for first responders. The Panasonic national repair center is located in Leawood, allowing for quick turn-around times when repairs or warranty work is needed.

First couple of years estimated spend of \$500,000 to cover anticipated replacements, equipment, warranty, and installation cost. A quote was provided by TurnKey Mobile, assigned distributor of Panasonic tablets. There are no local business's that offer these devices.

Staff recommends award of contract to TurnKey Mobile.

Approved: Jeff D. Smith (Department Director)

Approved: [Signature] (Procurement Manager)

Over \$25,000:
Approved: Jim E. Shera (City Manager)