

## Firm Data Sheet

Information for firm that will occupy the facility and its employees

PLEASE NOTE APPENDIX TWO (BOTTOM TABS)

Use information on firm that will occupy the facility

Name of Firm

Hedge 175 Associates, LLC - Speculative Tenants

Description of the firm's location or expansion in the community:

Northwest corner of 175th Street and Hedge Lane

Requested tax abatement term in years    10 years    Abatement percentage requested    50%

Square footage of the facility    1,123,470

Average of land the project will occupy    56.1

NAICS or SIC Code    \_\_\_\_\_

Market Value of the firm's initial new or additional investment in:

<i>Land</i>	<u>\$6,000,000</u>
<i>Building and Improvements</i>	<u>\$49,000,000</u>
<i>Furniture, Fixtures and Equipment</i>	<u>\$10,000,000</u>
<i>Other Costs</i>	_____
<i>Total</i>	<u>\$65,000,000</u>

Project expansion (if acceptable):

*Year of expansion*    N/A

*Additional investment in:*

<i>Land</i>	_____
<i>Building and Improvements</i>	_____
<i>Furniture, Fixtures and Equipment</i>	_____

Total Sales (from the most current completed fiscal year):

*Year*    N/A    *Sales*    \_\_\_\_\_

New or additional sales of the firm - as a result of the project:

<i>Year</i>			
1	<u>\$1,685,205</u>	6	<u>\$1,685,205</u>
2	<u>\$1,685,205</u>	7	<u>\$1,685,205</u>
3	<u>\$1,685,205</u>	8	<u>\$1,685,205</u>
4	<u>\$1,685,205</u>	9	<u>\$1,685,205</u>
5	<u>\$1,685,205</u>	10	<u>\$1,685,205</u>

Percent of those sales subject to sales tax in the:

*City (Olathe)*    TBD

County (Johnson)	<u>TBD</u>
State (Kansas)	<u>TBD</u>

Annual net taxable income, as a percent of sales, on which state corporate income taxes will be computed: TBD

New or Additional annual purchases of the firm as a result of the project:  
(items used in operations of business, not inventory that will be sold)

Year	
1	<u>\$3,000,000</u>
2	<u>\$600,000</u>
3	<u>\$600,000</u>
4	<u>\$600,000</u>
5	<u>\$600,000</u>
6	<u>\$600,000</u>
7	<u>\$600,000</u>
8	<u>\$600,000</u>
9	<u>\$600,000</u>
10	<u>\$600,000</u>

Percent of those purchases subject to sales taxes in the:

City (Olathe)	<u>15%</u>
County (Johnson)	<u>30%</u>
State (Kansas)	<u>30%</u>

Additional annual utilities that will be used by the firm as a result of the project

Water	<u>\$177,732</u>
Wastewater	<u>\$44,441</u>
Telephone	<u>\$317,434</u>
Electricity	<u>\$952,307</u>
Gas	<u>\$317,434</u>
Garbage	<u>\$25,395</u>
Cable	<u>N/A</u>

Number of new employees to be hired each year (to be used to complete Appendix II)

Year	
1	<u>196</u>
2	<u>140</u>
3	<u>95</u>
4	<u>73</u>
5	<u>56</u>
6	<u></u>
7	<u></u>
8	<u></u>
9	<u></u>
10	<u></u>

Number of new employees moving to the county each year (use numbers from above):

Year	From Out-of-State	From Another Kansas County	Will not move	Total
1	39	59	98	196
2	28	42	70	140
3	19	29	47	95
4	15	22	36	73
5	11	17	28	56
6				
7				
8				
9				
10				
Total	112	169	279	560

Average annual salary of all employees:

Year	
1	\$31,329
2	\$32,269
3	\$33,237
4	\$34,234
5	\$35,261
6	\$36,319
7	\$37,408
8	\$38,530
9	\$39,686
10	\$40,877

Household size of a typical new worker 2.83

Number of school age children in the household of a typical new worker 0.83

### Construction

Initial construction or expansion

Cost of Construction at the firm's new or expanded facility \$59,000,000

If construction is by an outside contractor, estimate percent profit on the cost of construction: 5.00%

Total construction salaries (A) \$20,650,000

Amount paid to average construction worker during the construction period (B) \$49,166.67  $A \div C = B$

Number of construction workers (C) 420

Household size of an average construction worker 2.83

Expansion II (if applicable):

Cost of Construction at the firm's new or expanded facility N/A

If construction is by an outside contractor, estimate percent profit on the cost of construction: \_\_\_\_\_

Total construction salaries (A)

Amount paid to average construction worker during the construction period (B) \_\_\_\_\_  $A \div C = B$

Number of construction workers (C) \_\_\_\_\_

Household size of an average construction worker \_\_\_\_\_

**Visitors**

Number of out-of-town visitors expected at the firm:

Year			
1	<u>200</u>	6	<u>235</u>
2	<u>210</u>	7	<u>240</u>
3	<u>220</u>	8	<u>245</u>
4	<u>225</u>	9	<u>250</u>
5	<u>230</u>	10	<u>255</u>

Number of days that each visitor will stay in the area 1.5

Number of nights that a typical visitor will stay in a local hotel or motel:

<i>In the City of Olathe</i>	<u>1</u>
<i>Anywhere in the county</i>	<u>0.5</u>

Firm Data Sheet  
January 2018

Sales Tax Exemption Certificate

*Prior to the contractor starting construction on the project, that applicant shall notify the City Clerk whether or not to proceed with an applicant for a sales tax exemption from the state of Kansas.*

Project Completion and Processing of the Tax Abatement

*Prior to the completion of the project, the applicant shall inform the City and Bond Counsel to proceed with the state board of tax appeals for a tax abatement on the project.*