

March 9, 2021

City of Olathe 100 E Sante Fe St Olathe, Kansas 66061-3409

RE: Ka-Comm, Inc., Signature Partner

To Whom It May Concern:

Based on previous year sales, Federal Signal has three classifications of Distributors: Signature Partner, Type B Distributor, & Type C Distributor. Ka-Comm, Inc. with locations in Salina, Manhattan, Wichita, & Olathe, Kansas is Federal Signal's top performer earning them our highest level of distributorship "Signature Partner" status. At this time, Ka-Comm, Inc. is the only distributor to meet and exceed these demanding requirements to become a Federal Signal Signature Partner for Police/Fire emergency warning products in the State of Kansas.

Should you have any questions or concerns in regard to Ka-Comm, Inc. or Federal Signal products or services, please do not hesitate to contact me anytime.

Sincerely,

Andrew Strebler

Sales Manager, Police Market: MO, IA, NE, KS.

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