



# City of Olathe

## COUNCIL AGENDA ITEM

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**MEETING DATE:** 8/6/2019

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**DEPARTMENT:** Resource Management

**STAFF CONTACT:** Emily Baker/Amy Tharnish

**SUBJECT:** Acceptance of bid and consideration of award to Ingram Content Group for library materials for the Olathe libraries.

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**ITEM DESCRIPTION:**

Acceptance of bid and consideration of award to Ingram Content Group for library materials for the Olathe libraries

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**SUMMARY:**

Ingram Content Group is a service provider to the book publishing industry based in La Vergne, TN and serves as an intermediary between the library and publishers. The Olathe Libraries have maintained a healthy twelve-year relationship with the company of whom has also provided the Olathe Libraries with highly customized automated ordering and processing systems that fully integrates with the Libraries' internal systems. This includes mylar jackets, barcodes, and RFID identification. Ingram Content Group also provides the Libraries with their library materials at very competitive discounted rates as they relate to hardcover and paperback books, spoken word audio media, DVD and Blu-ray media. The discounts are also customized to the Libraries' demographics in relation to the types of media that are in demand at those locations.

Due to the complexity of integration and the high satisfaction with Ingram as the Olathe Libraries' library media service provider, staff recommends award of renewable yearly contracts to Ingram Content Group.

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**FINANCIAL IMPACT:**

Estimated annual expenditure \$292,000 to be paid from the Libraries' Books and Materials Accounts.

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**ACTION NEEDED:**

Award of contract to Ingram Content Group for library materials.

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**ATTACHMENT(S):**

A. Competition Exception Report.

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