



City of Olathe

COUNCIL AGENDA ITEM

MEETING DATE: 1/5/2021

FOCUS AREA: Fire/Economy

STAFF CONTACT: Jeff DeGraffenreid/Dianna Wright

SUBJECT: Acceptance of bid and consideration of award of contract to Conrad Fire Equipment, Inc., for the replacement purchase of one (1) Pierce Velocity Pumper for the Fire Department.

ITEM DESCRIPTION:

Acceptance of bid and consideration of award of contract to Conrad Fire Equipment, Inc., for the replacement purchase of one (1) Pierce Velocity Pumper for the Fire Department.

SUMMARY:

The Fire Department established a task force of Fire Department and Resource Management personnel in 2016 to review the various manufacturers of fire apparatus. The result of the task force was a decision to establish Pierce Manufacturing, Inc., as the City's standard. Pierce fire apparatus are available through the Houston-Galveston Area Cooperative (HGAC), a national competitive bidding cooperative, and is handled locally by Conrad Fire Equipment, Inc (HGAC Contract# 12-19).

The original cost of the pumper is \$719,632.90. A pre-payment incentive of \$23,549.84 will be applied, resulting in the total cost of \$696,083.06.

Additional accessory equipment for the apparatus will be purchased from various vendors at an estimated cost of \$190,000.00.

This Pierce Velocity Pumper will be replacing Vehicle ID #2061020, a 2010 Quint Aerial Ladder as part of the regular vehicle replacement process. The trade-in value of the Quint Aerial Ladder will be \$200,000.

Staff recommends award of contract to Conrad Fire Equipment, Inc. which is in Olathe.

The vehicle is being replaced as a part of the regular vehicle replacement process. The vehicle has paid \$534,630 through lease fees into the VERF. VERF fund balance will cover the additional \$351,453.06 less the \$200,000 trade-in value.

FINANCIAL IMPACT:

\$686,083.06 (\$696,083.06 for the one (1) Pierce Velocity Pumper plus \$190,000 for accessory equipment less \$200,000 trade-in). Funding will come from the Vehicle Equipment Replacement Fund (VERF).

ACTION NEEDED:

Award of contract to Conrad Fire Equipment, Inc. for the replacement purchase of one (1) Pierce Velocity Pumper for the Olathe Fire Department.

ATTACHMENT(S):

A. Quotation
